



market pulse

NOVEMBER 2022

RE/MAX
NIAGARA & ESCARPMENT
 Realty Ltd., Brokerage
 Realty Inc., Brokerage
 Independently Owned & Operated

Month after month RE/MAX Escarpment and RE/MAX Niagara have outperformed our competition throughout the regions of Hamilton, Halton and Niagara. Our Escarpment team outperformed Oakville-Milton by 18.8 percentage points and Hamilton-Burlington by 23.6 percentage points. In Niagara our momentum outshone the Niagara Association of REALTOR®s by 12.4 percentage points.

All told when you combine our two companies sales for the month of November, and combine all the sales in the 3 real estate boards we trade in, we represented 68.2% of the transactions where we represented a buyer, seller, or both.



monthly

year-to-date

UNIT SALES

RE/MAX
Escarpment

710

-18.1%

RE/MAX
Niagara

171

-36.7%

BOARD TOTALS

NAR (Niagara)
371 (-49.1%)

OMDREB (Oakville, Milton)
248 (-36.6%)

RAHB (Hamilton, Burlington)
672 (-41.7%)

UNIT SALES

RE/MAX
Escarpment

9,292

-15.3%

RE/MAX
Niagara

2,253

-27.13%

BOARD TOTALS

NAR (Niagara)
6,309 (-34.9%)

OMDREB (Oakville, Milton)
3,758 (-32.7%)

RAHB (Hamilton-Burlington)
10,759 (-29.2)



monthly

year-to-date

NEW LISTINGS

RE/MAX
Escarpment

706

+28.4%

RE/MAX
Niagara

268

+42.6%

BOARD TOTALS

NAR (Niagara)
958 (+18.7%)

OMDREB (Oakville, Milton)
383 (-2.5%)

RAHB (Hamilton, Burlington)
1,248 (+1.6%)

NEW LISTINGS

RE/MAX
Escarpment

9,652

+17.2%

RE/MAX
Niagara

2,750

+24.3%%

BOARD TOTALS

NAR (Niagara)
13,661 (+24.3%)

OMDREB (Oakville, Milton)
7,125 (+2.1%)

RAHB (Hamilton, Burlington)
20,297 (+8.2%)



monthly

year-to-date

APPOINTMENTS

10,861

APPOINTMENTS

164,436

AGENT PERFORMANCE

Average UNIT SALES per agent in NOVEMBER

RE/MAX
Niagara & Escarpment



1
property

Our Market
Trading Area



0.1
properties

*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB & NAR Statistics.