



Personal Lines Manager

We are in the insurance industry to put people first. That statement goes for both our customers and each member of the WalkerHughes team. WalkerHughes employees guide our customers through the world of insurance, advocate for them when they need us most, and pioneer unique solutions to meet their needs. We are passionate about utilizing technology as a tool to empower our team and support our customers.

YOUR PURPOSE:

Ensure growth and retention of Personal Lines customers by leading, coaching, training and developing our team of Personal Lines (PL) Account Managers in accordance with company values and procedures.

YOUR KEY RESPONSIBILITIES:

- Lead and assist PL Account Managers with the placing and servicing of personal lines insurance.
- Provide technical, functional, and operational expertise in company underwriting standards as well as work policies and procedures.
- Provide leadership, guidance, and feedback to staff, as well as training, to ensure implementation of department goals through assigned team.
- Work as a team member with other departments to ensure company goals are met.
- Partner with compliance department to ensure teams adherence to company guidelines and standards.
- Ensure Account Managers maintain strong relationships with customers and co-workers. The manager must be adept at this as well.
- Actively support and communicate company directives.
- Partner with multiple departments to identify and implement innovative ways to enhance service and work-flow efficiencies.

YOUR SKILLS & EXPERIENCE:

- Minimum of five years' experience in personal lines insurance.
- 2+ years of management experience within the insurance industry (preferred)
- An understanding and broad base of knowledge concerning personal lines insurance.
- Must possess the ability to communicate at such a level as to accomplish results through the efforts of others.
- Proficient in Microsoft Office Suite or related software.
- Excellent organizational skills and attention to detail.
- Ability to find innovative solutions to unique business problems.
- Valid P&C License
- High school diploma or equivalent required.
- Bachelor's degree in Business Administration, Organization Leadership, Risk Management or equivalent work experience preferred.
- CPCU, CIC or similar insurance designations preferred.

PERKS:

- Comprehensive Benefits Package
- Company Paid Life Insurance
- 401K Plan with Company Match
- Paid Time Off
- 11 Company Paid Holidays