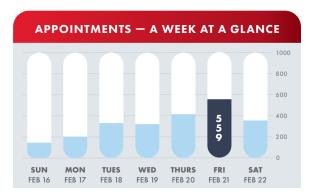
APPOINTMENT CENTRE

FEBRUARY 16-22 2025



WEEKLY APPOINTMENT BREAKDOWN







The appointment/sold index assesses the relationship between properties that sold this week and the number of appointments made during that same week, thereby measuring buyer motivation.

MONTHLY COMPARISON 2024 VS 2025

 12,537
 9,336
 7,124
 -23.7%

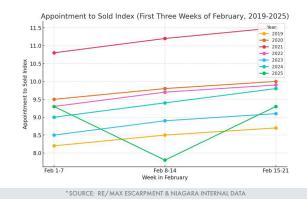
 total appointments:

 February 2024
 Feb 1-22, 2024

 total appointments:

 Feb 1-22, 2025
 % to change 2024 vs. 2025

TOP 5 PRICE RANGES									
	HAMILTON			HALTON			NIAGARA		
	Previous Week	Current Week		Previous Week	Current Week		Previous Week	Current Week	
1	\$1-2M	\$1-2M	1	\$1-2M	\$1-2M	1	\$550-600k	\$550-600k	
2	\$550-600k	\$600-650k	2	\$2M+	\$2M+	2	\$700-750k	\$1-2M	
3	\$700-750k	\$550-600k	3	\$750-800k	\$850-900k	3	TIE \$450-500k and \$1-2M	\$450-500K	
4	\$750-800k	TIE \$650-700K AND \$700- 750K AND \$750-800K	4	\$850-900k	\$950k-1M	4	\$650-700k	TIE \$400-450K AND \$650-700K	
5	\$650-700k	\$650-700k	5	\$950k-1M	\$650-700K	5	\$500-550k	\$600-650k	



Appointment-to-Sales Index Stability

The appointment/sold index for the week of Feb 16-22, 2025, was 9.3, similar to the week of Jan 26-Feb 1. This suggests that while appointments are declining, buyer engagement remains stable compared to the same periods over the last 7 years.

