



Now it all adds up®

Founded: 1999

Associates: ~2,000

CEO: Amos Biegun

A Few of Our Clients

Company Profile: Vistex solutions help businesses take control of their mission critical processes. With a multitude of programs covering pricing, trade, royalties and incentives, it can be complicated to see where all the money is flowing, let alone how much difference it makes to the topline and the bottomline. With Vistex, business stakeholders can see the numbers, see what really works, and see what to do next – so they can make sure every dollar spent or earned is really driving growth, and not just additional costs. The world’s leading enterprises across a spectrum of industries rely on Vistex every day to propel their businesses.

Industries: Agriculture, Automotive, Building Materials, Chemical, Consumer Products, Fashion, Foodservice, High Tech, Licensing, Life Sciences, Logistics, Manufacturing, Media, Music, Oil & Gas, Retail, Telecommunications, Wholesale Distribution

Website: www.vistex.com



Vistex Offices

USA, CANADA & MEXICO:
Hoffman Estates, IL
(Headquarters); Kent, WA;
Los Angeles, CA; Toronto,
Canada; Mexico City, Mexico

EUROPE: London, UK;
Appenzell, Switzerland; Lodz,
Poland; Madrid, Spain; Leipzig,
Germany; Walldorf, Germany;
Bologna, Italy; Naples, Italy

MIDDLE EAST & AFRICA: Cape
Town, South Africa; Dubai, UAE

ASIA: Hyderabad, India; Mumbai,
India; Singapore; Tokyo, Japan

AUSTRALIA: Sydney

LATIN AMERICA:
Cali, Colombia; São
Paulo, Brazil

Enterprise software and services to take control of revenue and margin management with real-time insights through automation and analytics

Subtract Errors. Add Revenue. Increase Profitability.

Software

End-to-end solutions to empower complex go-to-market strategies. Gain visibility into program performance and deeper insights to better enable fact-based decisions.



Solutions for SAP

Innovative solution extensions for SAP software for S/4HANA and Business Suite

- SAP Incentive Administration by Vistex
- SAP Paybacks & Chargebacks by Vistex
- SAP Data Maintenance by Vistex, resources option
- SAP Data Maintenance by Vistex, pricing option
- SAP S/4HANA for rights and royalty management by Vistex
- SAP Price Staging Hub by Vistex



SAP Industry Cloud extensions

(Sales Solutions by Vistex)

- SAP Channel Program Management by Vistex
- SAP Vendor Program Management by Vistex
- SAP Extended Price Management by Vistex
- SAP Rights and Royalty Management by Vistex, cloud edition



Agribusiness Solution

Enterprise-class set of SAP-integrated Agriculture modules for SAP S/4HANA and SAP Business Suite

- SAP Farm Management by Vistex
- SAP Grower Management for Perishables by Vistex



Go-to-Market Suite®

Enterprise-class cloud applications for any ERP that help drive revenue, control spend, and influence behavior

- Vendor Funding
- Trade & Channel
- Price Management
- Performance Incentives
- Rights & Royalties
- Pricing Staging Hub
- VIBES



RevFlo

A Salesforce integration app to provide pricing from Vistex solutions



VantageView

Market Analysis Platform to collect high-quality market data and make intelligent pricing decisions

Services

Focus on getting you started right with your implementation, optimizing your programs and maximizing value from your investment in Vistex enterprise software.



Solution Delivery

Experts facilitate successful implementations, upgrades, and post-production support



Business Advisory

Consultants and services with analytical and problem-solving skills to help drive project success



Data Science

Leverage AI and ML to harness data, rethink pricing strategies, and uncover new avenues of profitability



Analytics

Measure performance and ROI, enabling your organization to make informed business decisions



Program Delivery

Experts act as an extension of your staff to deliver best-in-class program administration



Global Payments

Gain greater flexibility, shorter payment cycles, higher security and lower costs



Support & Training

Global and local support teams, and training programs offered online and in classroom

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