

APRIL 13 TO 19 2025



TOP 5 PRICE RANGES

NIAGARA REGION		
	Previous Week	Current Week
1	\$600K - 699K	\$600K - 699K
2	\$500K - 599K	\$700K - 799K
3	\$1M - 1.49M	\$1M - 1.49M
4	\$700K - 799K	\$800K - 899K
5	\$400K - 499K	\$500K - 599K

Week	2020	2021	2024	2025
Mar 29-Apr 4, 2020	22			
Aug 16-22, 2020	56			
May 9-15, 2021		8		
Feb 9-15, 2024			34	
Sep 15-21, 2024			95	
Nov 17-23, 2024			72	
Nov 24-30, 2024			107	
Dec 15-21, 2024			122	
Mar 23-29, 2025				42
Apr 13-19, 2025				14

But starting Q1 2024, the trend shifts dramatically. Sellers delayed listing in 2022–2023 due to uncertainty over pricing outcomes. By 2024, many buyers were sitting on approvals, waiting to act. The appointment-to-sale index dropped to record lows in 2024–2025 (less browsing, more action). Q1 of 2025 buyers are jumping ahead of potential rate cuts, locking in before pricing rebounds.

APPOINTMENTS 4 YEARS AT A GLANCE

