APPOINTMENT CENTRE

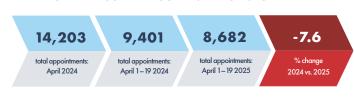


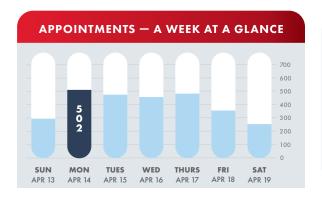
APRIL 13 TO 19 2025

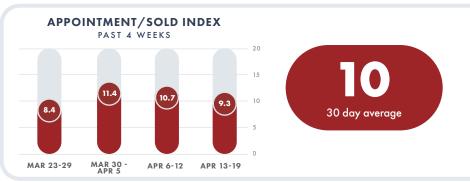
WEEKLY APPOINTMENT BREAKDOWN

2,848 306 14 % change over new listings total properties Appointment/ . booked SOLD this week Sold Index

MONTHLY COMPARISON 2024 VS 2025







TOP 5 PRICE RANGES HAMILTON REGION Previous Week Current Week \$500K - 599K \$600K - 699K \$1M - 1.49M \$1M - 1.49M \$600K - 699K \$700K - 799K \$500K - 599K \$800K - 899K

5	\$800K - 899K	\$800K - 899K	5	\$700K - 799K	\$500K - 599K
	HALDIMAND REGION			NIAGARA REGION	
	Previous Week	Current Week		Previous Week	Current Week
1	\$600K - 699K	\$600K - 699K	1	\$600K - 699K	\$600K - 699K
2	\$500K - 599K	\$700K - 799K	2	\$500K - 599K	\$700K - 799K
3	\$700K - 799K	\$1M - 1.49M	3	\$1M - 1.49M	\$1M - 1.49M
4	\$1M - 1.49M	\$500K - 599K	4	\$700K - 799K	\$800K - 899K
5	\$800K - 899K	\$800K - 899K	5	\$400K - 499K	\$500K - 599K

HALTON REGION

Current Week

\$1.5M - 1.99M

\$900K - 999K

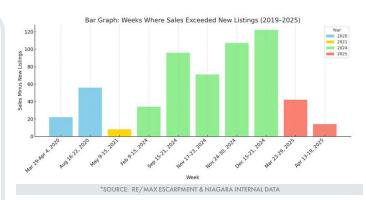
\$2M+

Previous Week

\$1M - 1.49M

\$1.5M - 1.99M

\$900K - 999K



From 2019 to 2023, only three weeks show up:

- Mar 29-Apr 4, 2020: COVID-lockdown urgency, serious buyers only.
- Aug 16-22, 2020: Pandemic-driven inventory panic.
- May 9-15, 2021: A brief moment of buyer confidence amid early rate tensions.

But starting Q1 2024, the trend shifts dramatically. Sellers delayed listing in 2022-2023 due to uncertainty over pricing outcomes. By 2024, many buyers were sitting on approvals, waiting to act. The appointment-to-sale index dropped to record lows in 2024–2025 (less browsing, more action). Q1 of 2025 buyers are jumping ahead of potential rate cuts, locking in before pricing rebounds.

