

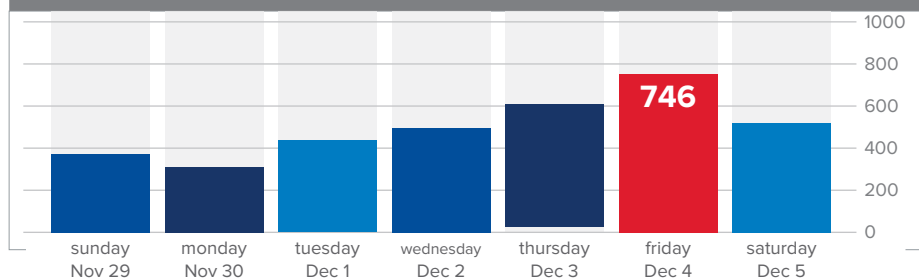
**RE/MAX****NIAGARA & ESCARPMENT**
Realty Ltd., Brokerage Realty Inc., Brokerage
Independently Owned & Operated

APPOINTMENT CENTRE

November 29 - December 5, 2020

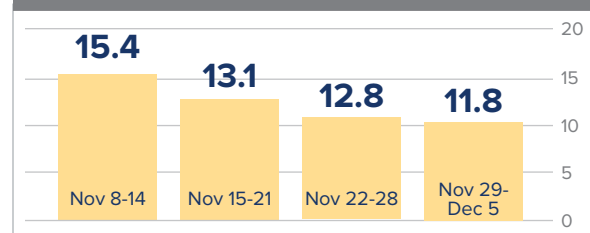
WEEKLY APPOINTMENT BREAKDOWN	3481	-16.0%	135	294	11.8	This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.
	appointments booked	% change over previous week	new listings this week	total properties SOLD this week	Sold/Appointment Index	

APPOINTMENTS - A WEEK AT A GLANCE



SOLD/APPOINTMENT INDEX

Past 4 weeks



MONTHLY COMPARISON 2019 vs 2020

9619	15,465	+60.8%
total appointments: November 2019	total appointments November, 2020	% change 2019 vs. 2020

Last week saw a typical decrease in the number of appointments as we move closer to the holiday season. November, however, saw 60.8% growth over 2019 in the number of appointments booked, with even more appointments booked than in any month in 2019.

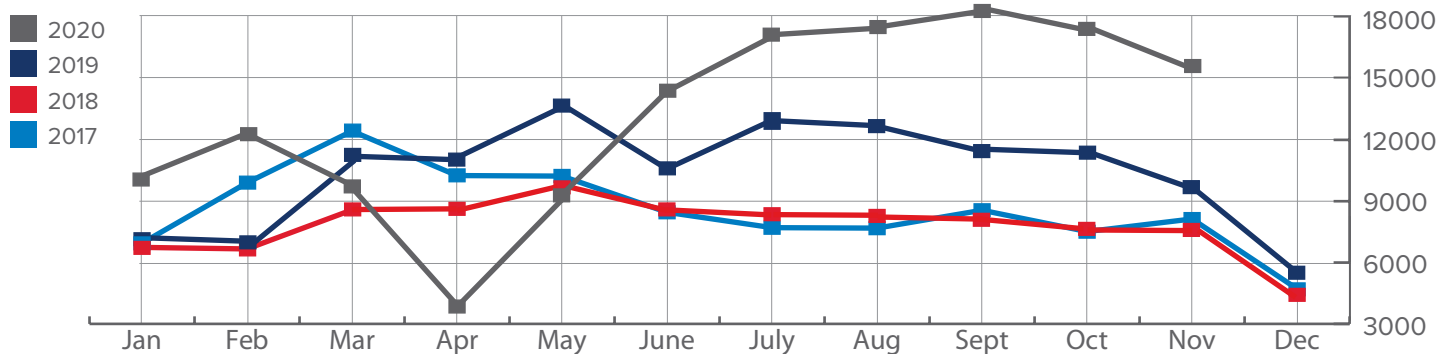
Our Sold/Appointment Index dropped slightly to 11.8 appointments on average per property sold during this time frame. Listing inventory still remains low, however we still have new Buyers entering the market.

TOP 5 PRICE RANGES

Hamilton			Burlington			Niagara		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$450-500k	\$450-500k	#1	\$900-1M	\$800-900k	#1	\$300-350k	\$450-500k
#2	\$550-600k	\$550-600k	#2	\$800-900k	\$1-2M	#2	\$350-400k	\$400-450k
#3	\$350-400k	\$350-400k	#3	\$600-650k	\$450-500k	#3	\$450-500k	\$300-350k
#4	\$400-450k	\$500-550k	#4	\$750-800k	\$750-800k	#4	\$200-250k	\$550-600k
#5	\$500-550k	\$400-450k	#5	\$450-500k	\$600-650k	#5	\$550-600k	\$350-400k

Popular price ranges in Hamilton remained almost exactly the same as the previous week. Burlington also recorded similar demand, with the exception being the \$1-2M range reappearing in our rankings. Niagara also remained relatively consistent with the previous week, with the deviation being the rise in lowest price point from \$200-250 up to \$300-350.

APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.