



market pulse

SEPTEMBER 2022

RE/MAX
NIAGARA & ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

In September there were 3 types of REALTOR®s in the market, those who pressed the snooze button and pulled the covers over their heads, those who hid under the bed, and those who jumped out of bed and made things happen. At RE/MAX Escarpment and Niagara we definitely made it happen, we outpaced our competition in our trading area by over 20%, in September 2022 vs September 2021. As far as new listings, we at RE/MAX Escarpment and Niagara dominated this category, consumers are watching our results and choosing us. We out-listed our trading area compared to last year significantly.



monthly*

year-to-date**

UNIT SALES

UNIT SALES

RE/MAX Escarpment
784
-14%

RE/MAX Niagara
187
-21.43%

RE/MAX Escarpment
7,750
-15%

RE/MAX Niagara
1,888
-27%

BOARD TOTALS

NAR (Niagara)
399 (-44)
OMDREB (Oakville, Milton)
278 (-36)
RAHB (Hamilton, Burlington)
779 (-37)

BOARD TOTALS

NAR (Niagara)
5,241 (-39)
OMDREB (Oakville, Milton)
3,244 (-32)
RAHB (Hamilton-Burlington)
9,595 (-27)



monthly*

year-to-date**

NEW LISTINGS

NEW LISTINGS

RE/MAX Escarpment
937
+26%

RE/MAX Niagara
247
+17%

RE/MAX Escarpment
8,057
+15%

RE/MAX Niagara
2,223
+23%

BOARD TOTALS

NAR (Niagara)
1,117 (+18)
OMDREB (Oakville, Milton)
594 (+1)
RAHB (Hamilton, Burlington)
1,817 (+15)

BOARD TOTALS

NAR (Niagara)
11,115 (+16)
OMDREB (Oakville, Milton)
6,223 (+8)
RAHB (Hamilton, Burlington)
18,017 (+2)



monthly*

year-to-date**

APPOINTMENTS

APPOINTMENTS

13,880

141,537

AGENT PERFORMANCE

Average UNIT SALES per agent in SEPTEMBER

RE/MAX
Niagara & Escarpment

Our Market
Trading Area



1.4
properties



0.2
properties

*When compared to the same month in the previous calendar year. ** When compared to the year to date total for the previous calendar year.
Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB, & NAR Statistics.