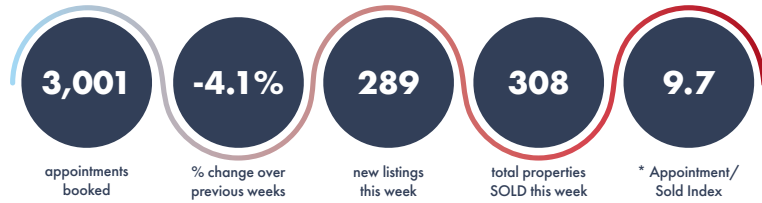


# APPOINTMENT CENTRE

JULY 27 - AUGUST 2 2025



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2024 VS 2025

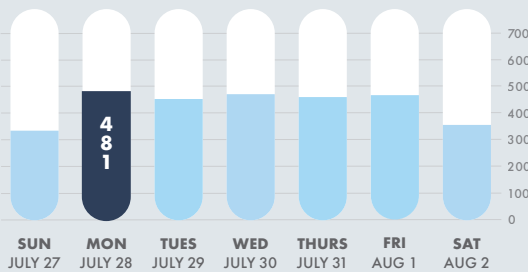


## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

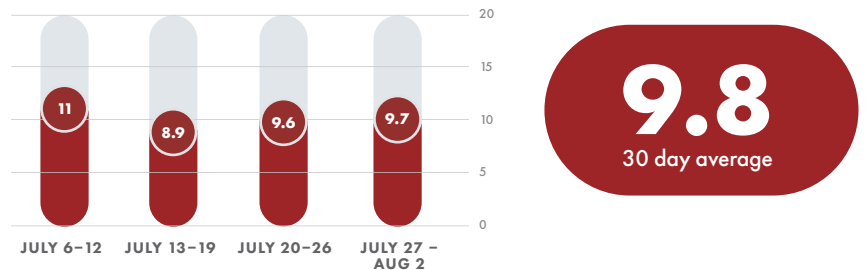


\*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE



## APPOINTMENT/ SOLD INDEX PAST 4 WEEKS



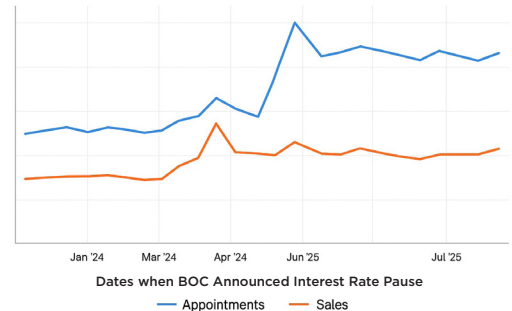
## TOP 5 PRICE RANGES

HAMILTON REGION		HALTON REGION	
Previous Week	Current Week	Previous Week	Current Week
1 \$500K - 599K	\$600K - 699K	1 \$1M - 1.49M	\$1M - 1.49M
2 \$700K - 799K	\$700K - 799K	2 \$1.5M - 1.99M	\$1.5M - 1.99M
3 \$600K - 699K	\$1M - 1.49M	3 \$2M+	\$2M+
4 \$1M - 1.49M	\$400K - 499K	4 \$800K - 899K	\$800K - 899K
5 \$400K - 499K	\$800K - 899K	5 \$900K - 999K	\$900K - 999K

HALDIMAND REGION		NIAGARA REGION	
Previous Week	Current Week	Previous Week	Current Week
1 \$600K - 699K	\$600K - 699K	1 \$500K - 599K	\$500K - 599K
2 \$700K - 799K	\$500K - 599K	2 \$400K - 499K	\$600K - 699K
3 \$1M - 1.49M	\$700K - 799K	3 \$700K - 799K	\$400K - 499K
4 \$900K - 999K	Tie \$800K - 899K and \$1M - 1.49M	4 \$600K - 699K	\$300K - 399K
5 \$500K - 599K	\$300K - 399K	5 \$300K - 399K	\$700K - 799K

## Sales and Appointment Activity



\* SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

July 2025 has experience something unprecedented with 3 consecutive hot weeks where sales outpaced new listings. The following is standout market activity in and around a Bank of Canada pause in interest rates.

Jul 30 '25 – Slight cooling after hot July; sales ≈ listings; appointments dip slightly  
 Jun 4 '25 – Peak appointment volume (6-yr high); appointment to sold index less than 10, denoting efficient buyer activity  
 Apr 16 '25 – Divergence from 2024 rising; clean demand signal and stronger buyer engagement  
 Apr 10 '24 – High showings; strong index drop; sales greater than listings by 22%  
 Mar 6 '24 – Appointment surge; low efficiency index; major week in which sales outpaced listings  
 Jan 24 '24 – Early-year pickup; sold properties are greater than by 20% signs of spring momentum

## APPOINTMENTS 4 YEARS AT A GLANCE

