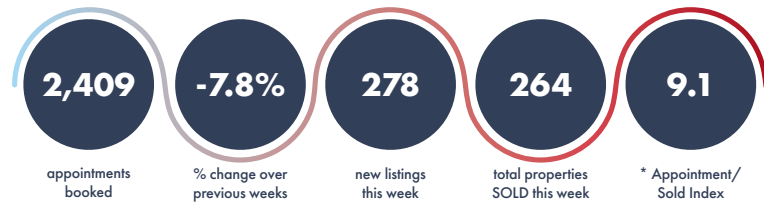


# APPOINTMENT CENTRE

OCTOBER 26 – NOVEMBER 1, 2025



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2024 VS 2025

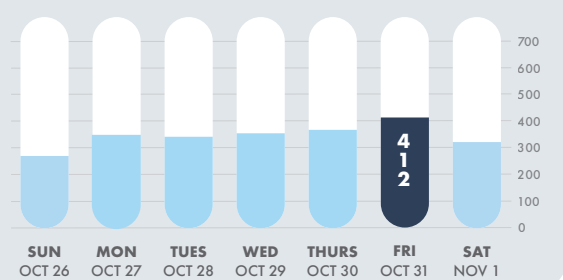


## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

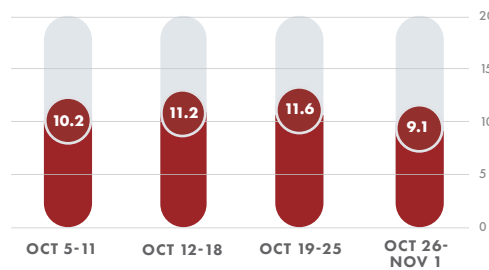


\*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



**10.5**  
30 day average

## TOP 5 PRICE RANGES

### HAMILTON REGION

	Previous Week	Current Week
1	\$600K - 699K	\$600K - 699K
2	\$500K - 599K	\$700K - 799K
3	\$400K - 499K	\$1M - 1.49M
4	\$700K - 799K	\$400K - 499K
5	\$1M - 1.49M	\$800K - 899K

### HALTON REGION

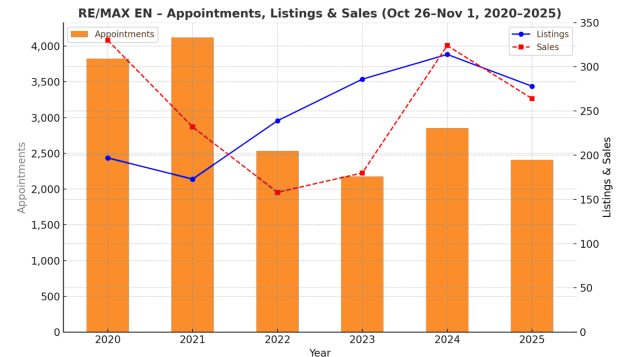
	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$1.5M - 1.99M	\$1.5M - 1.99M
3	\$900K - 999K	\$900K - 999K
4	\$2M+	\$700K - 799K
5	\$800K - 899K	\$800K - 899K

### HALDIMAND REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K & \$700K - 799K
2	\$700K - 799K	\$400K - 499K
3	\$400K - 499K	\$600K - 699K
4	\$900K - 999K	\$300K - 399K
5	\$600K - 699K	\$1M - 1.49M

### NIAGARA REGION

	Previous Week	Current Week
1	\$400K - 499K	\$400K - 499K
2	\$600K - 699K	\$500K - 599K
3	\$500K - 599K	\$600K - 699K
4	\$700K - 799K	\$700K - 799K
5	\$1M - 1.49M	\$1M - 1.49M



\*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

2021 still holds the record with over 4,100 appointments, nearly 70% higher than 2025. 2025 marks one of the few years where sales at RE/MAX Escarpment & Niagara nearly equal listings confirming high buyer follow-through despite fewer appointments overall. The Appointment/Sold Index dropped to 9.1 in 2025, showing dramatically more efficient buyer engagement. 2025 shows listings (278) nearly equal to sales (264) our strongest absorption rate in 6 years. Contrast that with 2022's 239 listings vs 158 sales, which is roughly a 66% sell-through rate. Each year around this week sees a decline in showings (4-14% range). 2025's -7.8% is right in the middle of that band.

## APPOINTMENTS 4 YEARS AT A GLANCE

