



Now it all  
adds up™

## Company Profile

Vistex solutions help businesses take control of their mission-critical processes. With a multitude of programs covering pricing, trade, royalties and incentives, it can be complicated to see where all the money is flowing, let alone how much difference it makes to the topline and the bottomline. With Vistex, business stakeholders can see the numbers, see what really works, and see what to do next – so they can make sure every dollar spent or earned is really driving growth, and not just additional costs. The world’s leading enterprises across a spectrum of industries rely on Vistex every day to propel their businesses.

**Industries:** Agriculture, Automotive, Chemical, Consumer Products, Foodservice, High Tech, Life Sciences, Manufacturing, Mill Products, Music, Media, Licensing, Retail, Wholesale Distribution, Telecommunications

**Website:** [www.vistex.com](http://www.vistex.com)

**Associates:** 1,600

**CEO:** Sanjay Shah, Founder, CEO and Chief Architect

**Founded:** 1999

## A FEW OF OUR CLIENTS



## Vistex Offices

**USA, CANADA & MEXICO:**  
Hoffman Estates, IL  
(Headquarters); Chicago, IL;  
Kent, WA; Los Angeles, CA;  
Toronto, Canada; Mexico  
City, Mexico

**EUROPE:** London, UK;  
Appenzell, Switzerland;  
Lodz, Poland; Madrid, Spain;  
Moscow, Russia; Walldorf,  
Germany; Bologna, Italy

**MIDDLE EAST & AFRICA:**  
Cape Town, South Africa;  
Dubai, UAE

**ASIA:** Hyderabad, India;  
Mumbai, India; Singapore;  
Tokyo, Japan; Kuala Lumpur,  
Malaysia

**AUSTRALIA:** Sydney

**LATIN AMERICA:** Cali,  
Colombia; São Paulo, Brazil



# Vistex helps companies add it up by managing the full life cycle of their programs through strategy, software, implementation, execution, and analytics

## Software

End-to-end solutions that solve your complicated challenges – and let you capitalize on tomorrow's opportunities. Running on-premise, in the cloud or in a hybrid environment, Vistex software ensures your programs are profitable.



### Solutions for SAP

Innovative solution extensions for SAP software

- SAP Incentive Administration
- SAP Paybacks & Chargebacks
- SAP Data Maintenance for ERP – Resources
- SAP Data Maintenance for ERP – Pricing
- Payment Resolution

### SAP S/4HANA®

- SAP Incentive Administration by Vistex for SAP S/4HANA
- SAP Paybacks & Chargebacks by Vistex for SAP S/4HANA
- SAP Data Maintenance for ERP – Resources by Vistex for SAP S/4HANA
- SAP Data Maintenance for ERP – Pricing by Vistex for SAP S/4HANA
- SAP S/4HANA® for rights and royalty management by Vistex



### Agribusiness Solution

Enterprise-class set of SAP integrated modules for Agriculture

- SAP Farm Management by Vistex
- SAP Grower Management for Perishables by Vistex
- SAP Farm Management by Vistex for SAP S/4HANA
- SAP Grower Management for Perishables by Vistex for SAP S/4HANA



### channelConduit Suite

Software to empower indirect sales channels

- channelMDF
- channelPlans
- channelMarketplace
- channelRebates
- channelPromotions
- channelRewards
- channelPay



### Go-to-Market Suite®

Enterprise-class modular-based application that helps drive revenue, control spend, and influence behavior

- Master Data
- Trade & Channel
- Price Management
- Vendor Funding
- Rights & Royalties
- Performance Incentives

## Services

Professional services that focus on getting you started right with your implementation – and on optimizing your software programs long term. Our highly skilled experts bring deep industry expertise to the job, and are specially trained to ensure deployment maximizes the value of our solutions.



### Strategy

Consulting services that improve resource efficiency and program effectiveness



### Business Advisory

Consultative group with analytical and problem-solving skills to help drive project success



### Program Delivery

Experts act as an extension of your staff to deliver best-in-class program administration



### Solution Delivery

Experts facilitate successful implementations, upgrades, and post-production support



### Analytics

Measure performance and ROI, enabling your organization to make informed business decisions



### CRM Integration

Extend CRM to manage and report on your Go-to-Market activities and gain a 360° view of your business



### Global Payments

Gain greater flexibility, shorter payment cycles, higher security and lower costs



### Support & Training

Global and local support teams, and training programs offered online and in classroom