

APPOINTMENT CENTRE

JANUARY 8-14, 2023



RE/MAX
NIAGARA &
ESCARPMENT
 Realty Ltd., Brokerage
 Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY APPOINTMENT BREAKDOWN

2,799
 appointments booked

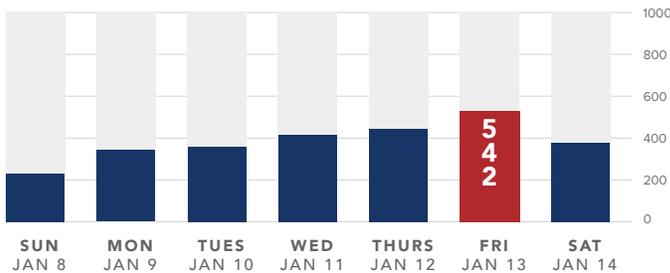
+20.8%
 % change over previous week

264
 new listings this week

147
 total properties SOLD this week

19.0
 *Appointment/Sold Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2022 vs 2023

18,926
 total appointments: Jan 2022

3,295
 total appointments: Jan 1-14 2022

2,317
 total appointments: Jan 1-14 2023

-29.7%
 % change 2022 vs. 2023

Appointments are up 20.8% compared to the previous week, as January continues to show a strong start. This time last year, we were experiencing the busiest January in the history of our company, before the market normalized in the latter half of the year. As such, we are down -29.7% compared to last year.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$550-600k	\$700-750k	#1	\$1-2M	\$1-2M	#1	\$450-500k	\$450-500k
#2	\$1-2M	\$1-2M	#2	\$750-800	\$2M+	#2	\$550-600k	\$550-600k
#3	\$700-750k	\$650-700k	#3	\$850-900k	\$850-900k	#3	TIE \$500-550k & 650-700k	\$650-700k
#4	TIE \$650-700k & 750-800k	\$750-800k	#4	\$800-850k	\$550-600k	#4	\$1-2M	\$1-2M
#5	\$600-650k	\$550-600k	#5	\$550-600k	\$800-850k	#5	\$400-450k	\$600-650k

The appointment/sold index held at 19.0, indicating that buyers continue to enter the market and are booking showings.

Hamilton saw a slight shuffle in price ranges, but remained in the mid-high ranges. Halton also saw a slight shuffle in price ranges and the return of the \$2M+ price range in the top 5. Niagara continues to represent the mid-high price ranges.

APPOINTMENTS 5 YEARS AT A GLANCE

