



# market pulse

May 2023



Our property sales for the month of May were up significantly, boosting our year- to-date sales versus our three trading area, by well over 20 percentage points. Our agents at RE/MAX Escarpment and RE/MAX Niagara outsold our competitors by 5 transactions to 1, underscoring our competitive advantage in our marketplace.



monthly

year-to-date

## UNIT SALES

RE/MAX Escarpment	RE/MAX Niagara
1,135	276
+22.97%	+20.00%

### BOARD TOTALS

NAR (Niagara)	778 (+20.2%)
OMDREB (Oakville, Milton)	464 (+4.5%)
RAHB (Hamilton/Burlington)	1,254 (+2.7%)

## UNIT SALES

RE/MAX Escarpment	RE/MAX Niagara
4,702	1,133
+7.43%	+4.33%

### BOARD TOTALS

NAR (Niagara)	2,837 (-20.4%)
OMDREB (Oakville, Milton)	1,653 (-19.9%)
RAHB (Hamilton/Burlington)	4,786 (-19.7%)



monthly

year-to-date

## NEW LISTINGS

RE/MAX Escarpment	RE/MAX Niagara
1,055	217
-2.04%	-16.86%

### BOARD TOTALS

NAR (Niagara)	1,440 (-10.8%)
OMDREB (Oakville, Milton)	696 (-27.1%)
RAHB (Hamilton/Burlington)	2,031 (-21.1%)

## NEW LISTINGS

RE/MAX Escarpment	RE/MAX Niagara
4,296	880
+0.54%	+4.89%

### BOARD TOTALS

NAR (Niagara)	5,399 (-11.4%)
OMDREB (Oakville, Milton)	2,552 (-31.3%)
RAHB (Hamilton/Burlington)	7,478 (-24.6%)



monthly

year-to-date

## APPOINTMENTS

18,318

## APPOINTMENTS

80,253

## AGENT PERFORMANCE

Average UNIT SALES per agent in May

RE/MAX  
Niagara & Escarpment



1.56 units

Our Market  
Trading Area



0.3 units