

# APPOINTMENT CENTRE

JULY 30-AUG 5, 2023



**RE/MAX**  
**NIAGARA &**  
**ESCARPMENT**  
 Realty Ltd., Brokerage  
 Realty Inc., Brokerage  
Independently Owned & Operated

**WEEKLY APPOINTMENT BREAKDOWN**

**3,489**  
 appointments booked

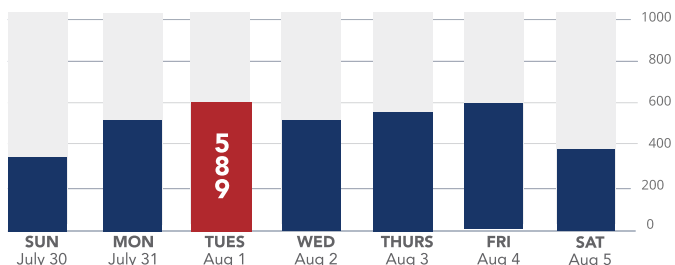
**-4.5%**  
 % change over previous week

**294**  
 new listings this week

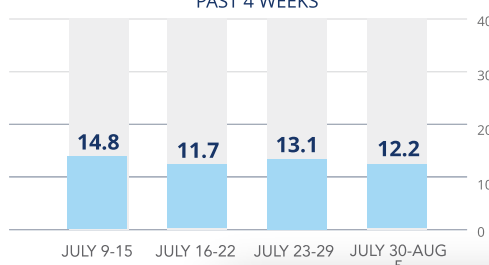
**285**  
 total properties SOLD this week

**12.2**  
 \*Appointment/Sold Index

## APPOINTMENTS - A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



\*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

## MONTHLY COMPARISON 2022 vs 2023

**12,526**  
 total appointments: July 2022

**16,078**  
 total appointments: July 2023

**+28.3%**  
 % change 2022 vs. 2023

This week saw another dip of 4.5% in number of appointments, and Solds are now almost on par with new listings. Tuesday was our busiest day, with nearly 600 appointments made that day. Overall, the increase in appointments over last year remains steady at 28% when compared to July 2022.

The appointment/sold index this week was 12.2, slightly down from the previous week, showing strong buyer confidence in the current market.

In Hamilton, price ranges continue to hover in the mid to high price ranges with \$1-2M still at the top. Halton continues to see the highest price ranges actively trading, with \$1-2M and \$2M+ in the top two spots. Niagara experienced consistent buyer activity, with the top 5 price ranges, exactly the same as the previous week.

## TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$650-700k	\$650-700K
#2	\$750-800k	\$650-700k	#2	\$950k-1M	\$2M+	#2	\$550-600k	\$550-600k
#3	\$650-700k	\$450-500k	#3	\$2M+	\$850-900k	#3	\$1-2M	\$1-2M
#4	\$500-550k	\$750-800k	#4	\$550-600k	TIE \$650-700k and \$750-800k	#4	\$450-500k	\$450-500k
#5	\$550-600K	\$500-550K	#5	\$600-650k	\$800-850k	#5	\$350-400k	\$350-400k

## APPOINTMENTS 5 YEARS AT A GLANCE

