

**Learning Tree International**  
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**Learning Tree Account Information:**  
EIN 54-1577802  
DUNS – 784896508

**Contract Vehicles:**  
Schedule GSA MAS: GS-35F-369CA  
Texas DIR: DIR-CPO-5045  
California MAS: 3-22-06-1063

## Company Overview

Learning Tree International is a global training company, focused on providing clients with real-world skills and capability improvements. The company specializes in delivering instructor-led training, coaching and consulting, in new and evolving curricula areas, helping organizations achieve mission objectives via their most important asset: their human capital.

## Training Solutions to Meet Government's Needs

Since 1974, Learning Tree has proudly developed the skills and abilities of government clients, delivering outcomes towards organizational strategic priorities. Since 2000, Learning Tree has provided training to over 180,000 government employees and delivered over 3,000 private government training events within all 50 states. All courses are led by a global instructor pool of more than 650 industry experts, who average 15 years of real-world experience in dedicated practice areas.

## Core Curriculum Areas

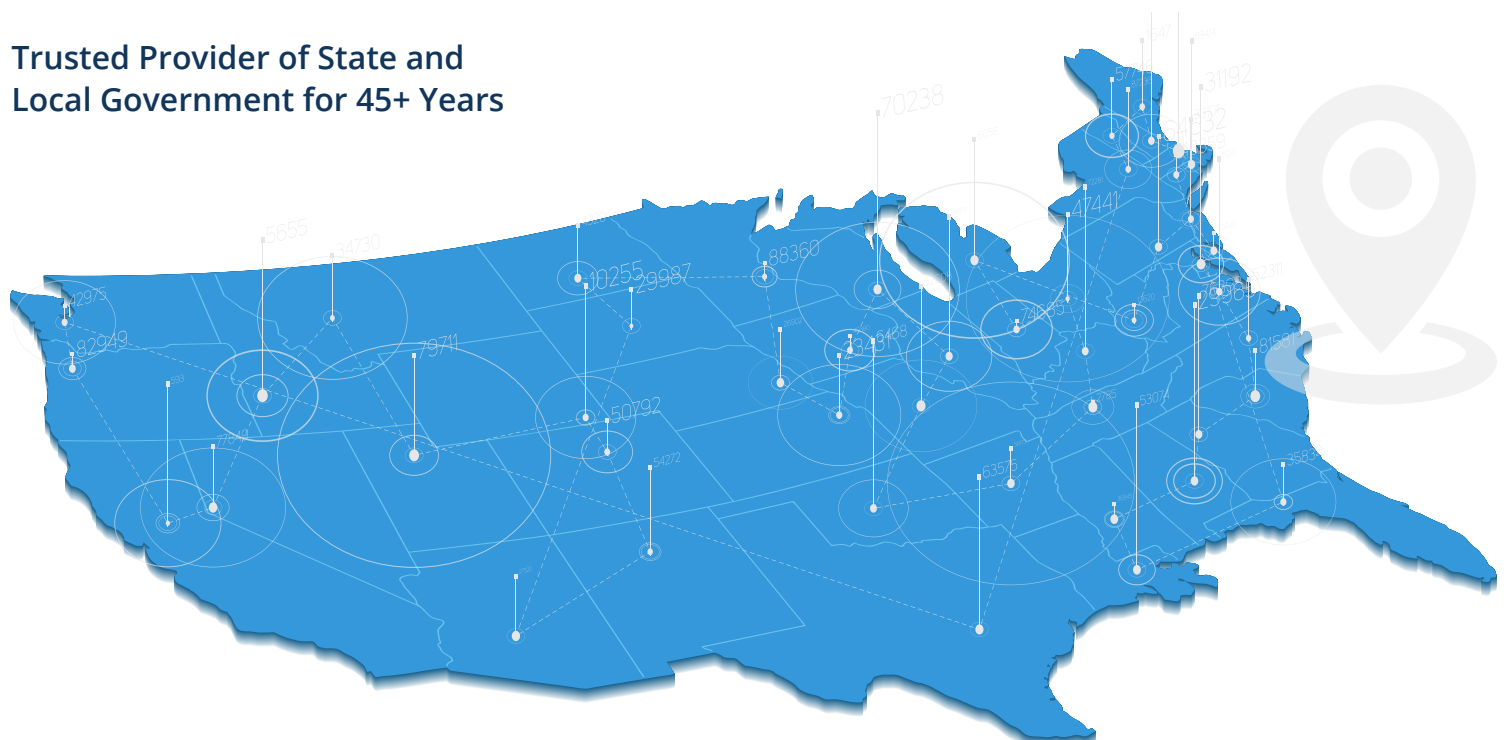
- Agile and DevOps
- Business Applications
- Cloud Computing
- Cybersecurity
- Data Analytics & AI
- IT Infrastructure
- IT Service Management
- Leadership & Professional Development
- Program and Project Management
- Software Development



## Solutions

- Instructor-led Training
  - In person, virtual
- Private Team Training
- Industry Certification Preparation
- Custom Course & Curricula Development
- Consulting
- Skills Assessments
- Tailored Learning Paths

## Trusted Provider of State and Local Government for 45+ Years



## Past Performance



### State of Tennessee IT Academy IT - IT Skills Enhancement - Upskilling & Employee Retention

Delivered over 1000 Instructor-led, online, live training events | 14,000 Attendees | 2013 - Present

Learning Tree partnered with a specialized team of subject matter experts (SMEs) across the state government to build IT Academy. IT Academy addresses technical, professional development and leadership needs. The program is designed to help recruit and retain top IT talent. The multi-year, multi-million-dollar program concentrates on the needs of over 1,700 staff members that support daily operations for more than 43,500 employees statewide.

#### Program Results Include:

- Updated the state's IT organizational structure and job classifications
- Developed a multi-modal learning system including hands-on exercises, audio, and video tools
- Created transformational processes to attract talent and generate higher employee retention



### Texas Department of Information Resources - Cyber Security Upskilling & Certification

Delivered Over 50 Private, ILT and VILT Courses | Trained over 3,000 Attendees | 2017 - Present

Learning Tree was awarded a contract in 2017 to support the State of Texas' InfoSec Academy, which is providing Instructor Led/VILT cyber security training for all state agencies and state universities, and available for use by Texas city and county governments. Learning Tree is providing more than a twenty different cyber security classes, along with developing an on-demand eLearning course that specifically covers Texas state cyber security policies and expected employee behaviors.

#### Program Results Include:

- Texas attendees scored courses an average of 3.72 and instructor performance scores of 3.82 based on a 4-point Likert scale



### Texas Health and Human Services Commission – Cybersecurity Assessment Program

Developed 26 Cyber Assessments Based off the NIST Framework

Learning Tree was tasked to create and build cyber assessments to be added to our assessment tool. Texas wanted to gain insight into their teams' overall cyber skills level based on their roles in the context of NIST's NICE framework and be informed of their team's skills gaps and receive learning recommendations. The tool has enabled cyber leaders within the agency to achieve a future-ready cyber posture.

#### Program Results Include:

- Power BI Dashboard, which provides easy to read results of the team's skills
- Post-Assessment Consultation with Learning Recommendations

## Key Industry Partners

