## **OUTPERFORMING THE INDUSTRY**

## **MARCH 2020**

**UNIT SALES** 



RE/MAX
Niagara & Escarpment

-4.78%
997

Hamilton-Burlington
-3.1%
1098
Niagara
-9.63%
535

**NEW LISTINGS** 



RE/MAX
Niagara & Escarpment
+1.26%
883
Hamilton-Burlington
-9.1%
1663
Niagara
-7.35%
908

**APPOINTMENTS** 



9586 -17.45%

monthly\*

year to date\*

monthly\*



RE/MAX
Niagara & Escarpment
+1.01%
2302
Hamilton-Burlington
-5.3%
4132
Niagara
O.0%
2531

**32,204** +20.15%

year to date\*

## AGENT PERFORMANCE

Average UNIT SALES per person in March

RE/MAX
Niagara & Escarpment

1.60
properties

Hamilton-Burlington



0.34 properties



properties

Hamilton-Burlington = statistics from the REALTORS Association of Hamilton-Burlington.

Niagara = statistics from the Niagara Association of REALTORS.