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The month of August proved to be a triple crown of milestones for RE/MAX Escarpment and Niagara.

- Our seller's hosted just over 100,000 appointments on their properties YTD
- We surpassed our YTD unit sales for the same period in 2021, which was a benchmark year.
- We continue to be in positive unit sales territory compared to our trading areas which are still experiencing negative YTD sales compared to 2023.

Our team at RE/MAX Escarpment outsold our competitors in Hamilton-Burlington by 15 percentage points and by 4.5 percentage points compared to Oakville-Milton. In Niagara, RE/MAX Niagara was also ahead of our trading area by 4 percentage points.

NEW

LISTINGS

We continue to out-list and outperform our competitors by selling 5 properties for every 1 they sell.



RE/MAX RE/MAX Niagara

1,008 261 -0.59% -2.97%

### **BOARD TOTALS:**

NAR (Niagara)
531 -7.2%
OMDREB (Oakville, Milton)
204 -5.1%
RAHB (Hamilton, Burlington)
690 -16.1%
TRREB (Toronto)

4,975 -5.3%

RE/MAX I

8,467 +8.80% RE/MAX Niagara

**1,986** +3.33%

### **BOARD TOTALS:**

NAR (Niagara)
4,579 -1.7%
OMDREB (Oakville, Milton)
2,020 -3.3%
RAHB (Hamilton, Burlington)

**7,115 -6.7%** TRREB (Toronto) **46,864 -4.6%** 

MONTHLY

RE/MAX

Escarpment

1,004

RE/MAX Niagara **302** 

+1.31% +2.37%

## **BOARD TOTALS:**NAR (Niagara)

1,302 -3.2%

OMDREB (Oakville, Milton)

421 -4.5%

RAHB (Hamilton, Burlington)

1,549 -1.3%

TRREB (Toronto)

12,547 +1.5%

RE/MAX Escarpment **8,765** +17.52%

RE/MAX Niagara **2,264** +12.41%

#### **BOARD TOTALS:**

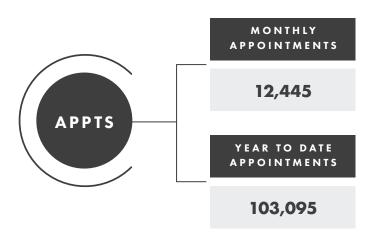
YEAR TO DATE

NAR (Niagara)
11,026 +12.6%

OMDREB (Oakville, Milton)
4,175 +20.4%

RAHB (Hamilton, Burlington)
14,324 +11.6%

TRREB (Toronto)
95,838 -17.0%





\*When compared to the same month or year to date in the previous calendar year.

Based on RE/MAX Niagara & Escarpment Internal Data and
RAHB, OMDREB, NAR & TRREB Statistics.