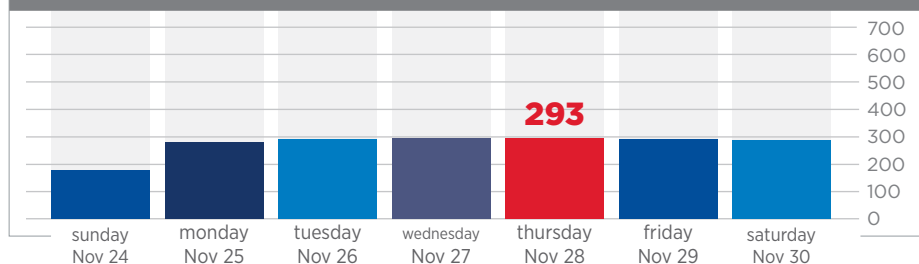
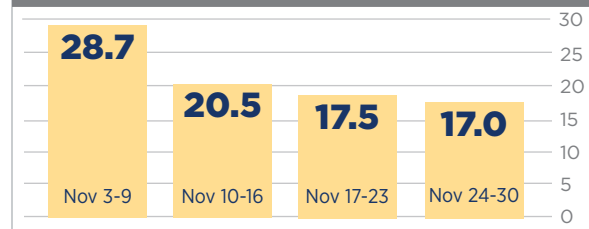


**RE/MAX****NIAGARA & ESCARPMENT**  
Realty Ltd., Brokerage Realty Inc., Brokerage  
Independently Owned & Operated

# APPOINTMENT CENTRE

**November 24-30, 2019****WEEKLY  
APPOINTMENT  
BREAKDOWN****1,930**appointments  
booked**-1.0%**% change over  
previous week**114**total properties  
SOLD this week**17.0**Sold/Appointment  
Index

*This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.*

**APPOINTMENTS - A WEEK AT A GLANCE****SOLD/APPOINTMENT INDEX  
Past 4 weeks****TOP 5 PRICE RANGES**

Hamilton		Burlington		Niagara	
#1	\$400-450k	#1	\$1-2M	#1	\$350-400k
#2	\$350-400k	#2	\$800-900k	#2	\$400-450k
#3	\$550-600k	#3	\$550-600k	#3	\$300-350k
#4	\$450-500k	#4	\$450-500k	#4	\$450-500k
#5	\$500-550k	#5	\$600-650k	#5	\$250-300k

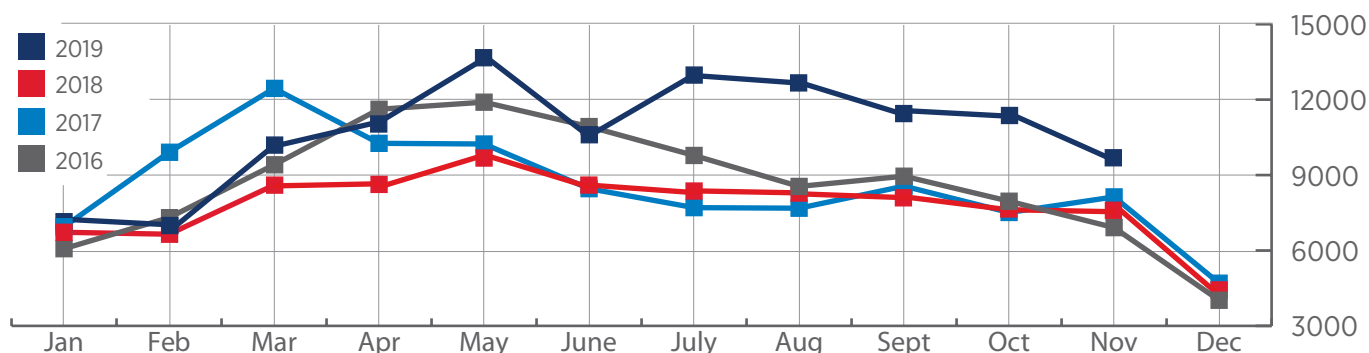
Appointments dipped only marginally by 1% last week when compared to the previous week, however November ended very strongly, with 24% more appointments overall than November 2018.

Our Sold/Appointment Index dropped slightly to 17 appointments on average per property sold - in line with last week, and 11.8 appointments less than we saw at the beginning of the month.

Overall, price ranges across the board remained steady in comparison to the trends of the last few weeks. Hamilton's popular price points hovered between \$350-\$600k, and Niagara from \$250-\$500k. Burlington continues to show activity in the high, mid and low ranges.

**MONTHLY COMPARISON 2018 vs. 2019**

<b>7,820</b>	<b>9,686</b>	<b>+24%</b>
total appointments: November 2018	total appointments: November 2019	% change 2018 vs. 2019

**APPOINTMENTS 4 YEARS AT A GLANCE**

\*source: RE/MAX Escarpment &amp; Niagara internal data.