



# OUTPERFORMING THE INDUSTRY

## MAY 2021

### UNIT SALES

RE/MAX Escarpment	RE/MAX Niagara
<b>1139</b> +53.09%	<b>273</b> +89.58%
Hamilton- Burlington	Niagara
<b>1811</b> +90.2%	<b>941</b> +94.82%

monthly



### NEW LISTINGS

RE/MAX Escarpment	RE/MAX Niagara
<b>878</b> +86.41%	<b>227</b> +81.60%
Hamilton- Burlington	Niagara
<b>2262</b> +72.8%	<b>1246</b> +38.04%

monthly



### APPOINTMENTS

**20,560**  
+116.91%

monthly



### UNIT SALES

RE/MAX Escarpment	RE/MAX Niagara
<b>5448</b> +60.38%	<b>1319</b> +104.81%
Hamilton- Burlington	Niagara
<b>7890</b> +71.9%	<b>4311</b> +83.34%

year-to-date

### NEW LISTINGS

RE/MAX Escarpment	RE/MAX Niagara
<b>4196</b> +57.86%	<b>944</b> +37.21%
Hamilton- Burlington	Niagara
<b>10253</b> +53.5%	<b>5501</b> +40.80%

year-to-date

### APPOINTMENTS

**109,691**  
+141.26%

year-to-date

### AGENT PERFORMANCE

Average  
UNIT SALES  
per person in  
MAY

RE/MAX  
Niagara & Escarpment



**3.5**  
properties

Hamilton-  
Burlington



**0.51**  
properties

Niagara



**0.67**  
properties

Hamilton-Burlington = statistics from the REALTORS Association of Hamilton-Burlington.  
 Niagara = statistics from the Niagara Association of REALTORS.

\*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB & NAR Statistics.