REMAX REFINAX Realty Ltd., Brokerage Realty Inc., Brokerage Independently Owned & Operated **APPOINTMENTCENTRE** May 19 - 25, 2019

WEEKLY APPOINTMENT BREAKDOWN 2,843 appointments booked

-12.6% % change over previous week

(seasonally adjusted)

APPOINTMENTS - A WEEK AT A GLANCE



TOP 5 PRICE RANGES								
Hamilton		Burlington		Niagara				
#1	\$450-500k	#1	\$1-2M	#1	\$250-300k			
#2	\$350-400k	#2	\$800-900k	#2	\$300-350k			
#3	\$400-450k	#3	\$700-750k	#3	\$450-500k			
#4	\$500-550k	#4	TIED \$350-400k \$900-1M	#4	\$350-400k			
#5	\$550-600k	#5	\$600-650k	#5	\$400-450k			

THE STORY LAST WEEK:

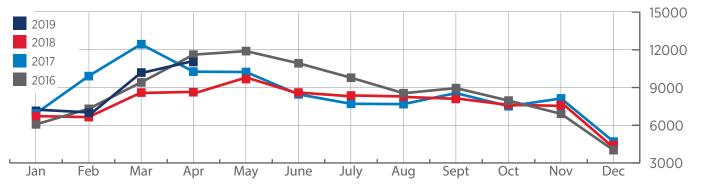
Even though last week saw a 12.5% decline in the number of appointments (likely due to the fact that it included a long weekend), appointments in May so far are an outstanding 37.7% HIGHER than we saw in 2018, showing that we are truly in the heart of a busy spring market. Overall, Hamilton and Niagara have both maintained pricepoint consistency over the past few weeks. Burlington's most popular price point was in the \$1-2M range last week, with some high, mid and low demand as well.



MONTHLY COMPARISON 2018 vs. 2019							
10,409	8,125	11,192	+37.7%				
total appointments: May 2018	total appointments: May 1-25, 2018	total appointments: May 1-25,2019	% change 2018 vs. 2019				

APPOINTMENTS 4 YEARS AT A GLANCE

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*source: RE/MAX Escarpment & Niagara internal data.