### **ô**<sup>•</sup> Advanced Fertility Center

# **Fertility Care Financing**



### **TABLE OF CONTENTS**

Welcome	3
Understanding Your Costs Upfront: Insurance and Out-of-Pocket Costs	
Understanding Insurance Terms	
Understanding Your Insurance Coverage	6
Understanding Claims	7
Infertility Claims	7
Your Financial Journey at Inception Fertility	8
Life of a Claim	9
Denied Claims	10
Explanation of Benefits (EOB)	. 11
Financial Resources	.12
PatientFi	
Bundl	.14
Lending Club	.15
Future Family	
Frequently Asked Questions	.17

### Welcome to The Prelude Network

We understand that the financial aspect of fertility treatments can feel overwhelming. This guide was created to provide clear, comprehensive information about the financing options available to you. Our goal is to simplify the decision-making process, ensuring you have the resources and confidence to focus on your journey toward parenthood.



### Understanding Your Costs Upfront: Insurance and Out-of-Pocket Costs

Fertility insurance coverage varies widely depending on your provider and plan. Some key factors to consider:

- Many plans require pre-authorization for fertility treatments.
- Coverage may be limited to diagnostic testing and not treatment.
- High-deductible plans may require large out-of-pocket payments before coverage begins.

#### How High-Deductible Plans Affect Payment Options

If your plan requires you to meet a high deductible before insurance contributes, you may have to cover a significant portion of treatment upfront. Many patients choose financing options to make fertility treatment more affordable by spreading costs into manageable monthly payments.

Common financing solutions include:

- Personalized fertility loans
- Employer-sponsored fertility benefits that may cover specific costs

### Tip:

Check with your insurance provider or employer to see if fertility benefits are included. Some employers partner with fertility benefit providers like Maven, Progyny, or Carrot Fertility to offer coverage beyond traditional insurance.

### **Important Insurance Terms**

#### Network

A group of doctors, labs, hospitals, and other providers that your health plan contracts with at a set payment rate.

#### Premium

The amount you pay for your health insurance plan every pay period.

#### Copay

A flat fee paid for each medical service covered by your health plan, regardless of the total cost.

#### Deductible

The amount you pay out-of-pocket before your health plan begins to pay a portion of your claims.

#### Coinsurance

The percentage you pay for each medical service covered by your health plan, after you've met your deductible.

#### Out-of-Pocket Maximum

This is a "cap" on your costs for the year. Once you hit this amount, your insurance plan covers 100% of covered services for the rest of the year.

#### Explanation of Benefits (EOB)

A document from your insurance that outlines the services you received, the total cost, the amount covered by insurance, and your remaining financial responsibility. A copy is sent to you as well as the provider.

#### **Total Charge**

The total amount the provider charged for the services on a claim.

#### Allowed Amount

The eligible/contracted amount an insurance will pay a provider for a medical service. This amount is lower than the billed/total charge.

#### **Contractual Adjustment**

The difference amount between the total charge and the allowed amount. This amount must be written off by the provider.

#### Lifetime Maximum (LTM)

The total amount your insurance plan will pay for specific medical services, such as infertility treatment, over your lifetime. LTM can be defined as either a set dollar amount or a limited number of treatment cycles covered by the policy. Once this limit is reached, the insurance provider will not cover any additional costs related to infertility services, meaning patients must pay out-of-pocket for further treatments. Some policies also count fertility medications toward the LTM.

5

### Understanding Your Insurance Coverage

Prior to starting fertility treatment, we recommend all patients call their insurance companies to verify their benefits. Patients are financially responsible for any services or costs not covered by insurance. Coverage should be verified for the tests and procedures listed below. *Please note: This may not be an all-inclusive list of the services and procedures recommended by your physician. Your Financial Counselor can advise you if additional tests, medications, or procedures require verification or authorization based on your individual treatment plan.* 

#### **Diagnostic Testing:**

Office Visit Ultrasound Estradiol Progesterone Beta HCG FSH LH Venipuncture Semen Analysis

#### **Diagnostic Procedures:**

Hysteroscopy Hysterosalpingogram - HSG Sonohysterogram

Infertility Procedures:

#### **In-vitro Fertilization Procedures:**

- ICSI
- Extended Culture Assisted Hatching Embryo/ Oocyte biopsy Initial cryopreservation, embryo Storage Fee, cryopreserved

Storage ree, cryopreser

Retrieval

Embryo Transfer

### Additional Questions for Your Insurance Company:

- Are there any dollar limitations or attempt limitations to any of the infertility and/or In-vitro fertilization procedures?
- What is the specialist copay?
- Does the plan have a deductible, coinsurance, or out-of-pocket maximum? If so, how much and how much has been met?
- What are the eligibility criteria set by the plan for infertility benefits?
- Are there stipulations/requirements about the fertility center or laboratory used?
- Does the insurance require enrollment in a fertility benefit program?

### Important Information About Stimulation Medications

As part of your fertility treatment, you will need stimulation medications to support your cycle. These medications are not included in the package fee and must be purchased separately. Payment is made directly to the pharmacy.

We want to ensure you have flexibility in managing your treatment costs. Patients are welcome to pay for these medications out-of-pocket if they wish to preserve their Fertility Lifetime Maximum for actual treatment expenses.

If you have any questions about medication coverage, pharmacy options, or payment methods, our team is happy to assist you. Please reach out to your financial counselor for further guidance.

*Be sure to check with your insurance provider about coverage for medications, as plans vary.* 

We recommend keeping a record of the name of the insurance representative spoken to and the reference number for the call, in case there are any discrepancies in coverage during treatment.



### **Understanding Insurance Claims**

#### How are claims processed?

- Claims are processed using the information billed. This includes patient information, procedure code(s), diagnosis code(s), and even referrals and authorizations. These claims are processed based on the policy information and applicable plan benefits.
- All claims received (from the different providers and facilities) account into your deductible, OOP maxes, and lifetime benefit maxes. Because of this, insurances will process claims in the order they are received, not by the date of service (DOS).
- Claims typically process within 30-45 days after they are received. In some cases, the processing can be delayed if the insurance needs additional information from the provider or from you, the patient. A letter will be sent from the insurance in these cases.

### Infertility Claims

#### How are claims processed?

As a fertility patient at our clinics, we provide a benefits quote to verify which fertility services and requirements are covered under your insurance policy. During this process, we also estimate your deductible and out-of-pocket maximum accumulations.

This quote will tell us any excluded services and if an authorization needs to be obtained.

This will also tell us if you have any lifetime maxes (LTM) for your infertility coverage.

- Infertility LTM can either be a set dollar amount or the number of cycles you are limited to.
- Claims billed with services or diagnosis codes indicating they are infertility related can count towards your benefit maximum.
- Medications can also be counted into your max, depending on your policy.
- Once this LTM has been met, your policy will not cover any additional infertility related claims.

### Your Financial Journey at Inception Fertility: Simplifying the Process for You

**STEP 1:** Understanding Your Coverage

- STEP 2: Personalized Financial Consultation
- Our dedicated team verifies your insurance benefits before your treatment begins.
- We provide clear, easy-to-understand explanations of what's covered and what's not.
- If there are any gaps in coverage, we'll help explore alternative financial solutions.

- We schedule oneon-one financial consultations to review your estimated costs.
- You'll receive a customized breakdown of your expected expenses, including insurance coverage and outof-pocket costs.
- We answer all your questions and guide you through available payment options.

Authorization Team

**STEP 3**:

**Our Dedicated** 

Prior

- We have a large, experienced team that handles prior authorizations efficiently.
- Our team works directly with insurance providers to minimize delays.
- Once your treatment plan is finalized and a start date is set, we initiate the prior authorization process on your behalf.

 We keep you informed about any changes or updates related to your financials.

STEP 4:

Ongoing

Support

**Throughout Your** 

Journey

- Our team is always available to help you understand your bills, payments, and financing options.
- We work to ensure that the financial process is as smooth and stressfree as possible.

- STEP 5: Need Additional Support?
- Contact our Financial Counselors anytime for guidance.
- Explore financing options tailored for fertility treatments.
- We're here to support you every step of the way.



#### Terms:

DX: diagnosis CPT: procedure/service code POS: place of service EOB: explanation of benefits

R

### What if insurance denies the claim?

Claim denied in error

Billing Support Team will review claim denial.

Claim denied appropriately Billing Support Team contacts insurance for review and possible reprocessing.

Claim will either be adjusted off or moved to patient responsibility depending on the denial. Reprocessing of a claim can take up to 30-45 days before finalization with insurance. Claim reprocesses and finalizes with insurance. New EOB is released to provider and patient for posting by Cash Application Team.

### Explanation of Benefits (EOB)

Example Only



- 1. The procedure code assigned on the claim to identify the service performed.
- 2. The amount charged for the service codes on the claim.
- **3.** Contracted amount per insurance
- 4. Patient responsibility
- 5. The same as the contractual adjustment.
- 6. The amount paid by the insurance.
- 7. The total patient responsibility amount from #4.

This example of an EOB is provided for general informational purposes only. EOB formats vary by insurance payer, and while the core data (charged amount, allowed amount, deductible, coinsurance, patient responsibility, etc.) remains consistent, the layout, terminology, and level of detail may differ across providers. Patients may receive EOBs that look different from this example. For assistance interpreting your specific EOB, please contact your insurance provider or your financial counselor.

#### EOB & Claim Reason Codes

The explanation of benefits received from the insurance company will have different reason codes to tell you what the patient responsibility, provider responsibility, and what denial is on the claim, if any.

The reason codes will be at the bottom of the EOB document.

Here is a list of common reason codes.

#### PR

Patient responsibility

**PR - 1** Patient responsibility deductible

**PR - 2** Patient responsibility coinsurance

**PR - 3** Patient responsibility copay

**CO** Provider write-off

#### CO - 45

Contractual obligation/adjustment per provider contract

### **Financial Resources**

We've partnered with multiple companies to offer our patients valuable options for financing fertility treatment. From a unique program that combines multiple fertility treatments into a single package for one reduced, up-front cost to companies specializing in fertility financing that offer our patients exclusive rates.

Connect with our Financial Counselors through the Prelude Connect App and explore your financial options with confidence!

#### Tip:

Patients who enroll in financing programs early in the process often experience less stress and can focus more on their treatment journey.

#### **Roadmap to Financing Your Fertility Treatment**

Fully understand your insurance coverage and what, if any, fertility benefits are included

Meet with one of our Fertility Care Coordinators to learn your options

Review your finances Learn more about Bundl packages to see if that is of interest to you If financing a portion or all of your treatment, review discount options and interest rates from our partners.

## PatientFí.

<u>PatientFi</u> provides stress-free fertility financing solutions so that patients can focus on treatment and worry less about financial interruptions. Each plan is customized for the individual, with terms that fit their unique needs. All treatments are covered under one easy plan that patients can make steady, affordable payments to every month.

#### Key Highlights Include:

- Funding up to \$50,000
- No interest plans available\* (if paid in full during promotional period)
- APRs as low as 6.99%
- Extended terms out to 84 months
- No hard credit checks, ever
- No extra or hidden fees

#### **Stress-Free Monthly Plans**

While you may not be able to plan every step of your fertility journey, you can take the unknowns out of treatment costs. With PatientFi, you pay a steady amount every month with a plan that puts you in charge.

#### **Flexible Financing Fits Your Life**

We'll customize a plan around your needs. Want longer terms with lower monthly payments? Done.

Need your plan to cover expenses with your clinic, other providers, and at your pharmacy? No problem.

\*If not paid in full during the promotional period the APR will increase to a 6.99-29.99% fixed rate.

#### You're In Control at Every Step

#### **USE IT WHERE YOU WANT**

Use your plan at your clinic, other providers, and at your pharmacy.

#### SPEND WHAT YOU NEED

Use your plan for what you need when you need it. Pay it down, then spend more later.

#### **SEE EVERY TRANSACTION**

Our easy app keeps track of every transaction, so you can see and approve expenses.



### Bundl Fertility<sup>™</sup> Makes Fertility Affordable

#### We cap fertility costs, because families are priceless.

Aspire is proud to partner with Bundl, a unique program that combines multiple fertility treatments into a single package for one reduced, up-front cost. The team behind Bundl has first-hand personal experience with infertility and designed a program that lowers fertility treatment cost, includes financial protection, and offers core flexible packages you can tailor to your family's needs.

### Don't worry, we have a plan.

We understand that every path to parenthood looks different. That's why BUNDL offers packages with options tailored to your unique fertility journey.

#### MOST PROTECTION

#### BUNDL Guard<sup>™</sup>

- + 100% Refund if you do not take a baby home
- Option to add Medications
- + 2 or 3 treatment cycles
- Unlimited FETs

#### MOST FLEXIBLE

#### **BUNDL Back to Back**

- 2 or 3 treatment cycles
- Unlimited FETs
- Retrieval cycles can be done one after the other and embryo banking is allowed

#### **BUNDL** Basic

- + 2 or 3 treatment cycles
- Unlimited FFTs
- Optional Medication add-on

BEST BEGINNER PACKAGE

#### BUNDL 1+1

- + 1 IUI + 1 IVF cycle
- Unlimited FETs
- Success Guard Risk Protection If your IUI is successful, we refund the IVF portion



Let us help you find the best plan for your fertility journey.

## **LendingClub**

Don't let cost be a barrier to your dreams of parenthood. Discover a more affordable way to pay for your fertility treatment and related care with payment plans offered through <u>LendingClub Patient Solutions</u>.

#### **Budget-Friendly Payment Plans Offer You:**

- A quick and simple online application that allows you to see all of your options in seconds.
- Visibility to all amounts, monthly payments, and rates you prequalify for with no impact to your credit until you select a plan and move forward.
- One monthly payment for up to four services including IVF treatment, medications, genetic testing, fertility preservation, and donor services.



#### **Payment Plans That Fit Your Needs**

Attractive APRs as low as 3.99% and up to 30.99% Loan amounts from \$1,000 to \$50,000 from 24 to 84 months Prequalify with NO credit score impact until you select a plan No application or subscription fees One comprehensive loan for up to four covered services We pay your clinic directly within 1-3 business days after receiv

We pay your clinic directly within 1-3 business days after receipt of signed agreement

#### Why Choose LendingClub

Fertility obstacles are stressful enough, and figuring out financing can make what you're going through even more overwhelming. That's why we're here to help.

Complete your <u>online application</u> today or learn more.

15

## future family

We partner with <u>Future Family Financing</u> to offer flexible payment plans and low interest rates for family-building goals. Get funding from \$5,000 to \$50,000 and a dedicated Future Family fertility financing expert to confidently support you on your loan journey.

#### **Benefits of a Future Family Fertility Loan**

- Low interest rates
- No penalties; pay off your loan early without additional fees
- Pre-approval for funding up to \$50,000 in less than 48 hours
- Personalized loan plans for your specific fertility needs and treatments
- Comprehensive coverage for various fertility-related costs such as medications, lab fees, and donor fees
- Single, easy-to-manage monthly payments
- Bill-pay management system to help you stay organized and on top of your payments throughout loan duration
- On-demand support through a dedicated Fertility Coach who will provide personalized guidance, medication training, onboarding assistance, and be available for any questions or concerns you may have during your fertility journey
- Friends and Family Loan Plan that enables you to have a friend or family member obtain a loan on your behalf

#### **Payment Options**

Make paying for treatment easier with financing -- enjoy one easy monthly payment, funding in as few as 2 business days, and the flexibility to prepay anytime. If you have insurance and/or employer benefits plan, this could help reduce your treatment costs.

#### Estimated Treatment Cost: \$15,000\*

OPTION 1 Out-of-Pocket	OPTION 2 Low APR Fertility Financing	OPTION 3 Partial Finance
Upfront payment	No upfront deposit	Upfront payment
<b>\$15,000</b> at time of service	\$304/month <sup>1</sup> for 60 months at 7.99% Flexible term up to 60 months	50% cash + 50% financing \$7,500 cash + \$152/ month <sup>1</sup> for 60 months at 7.99%

\*Final treatment and loan costs will depend on your provider and final agreed upon treatment plan. <sup>1</sup> Low APR Financing: Terms and Conditions apply. Click here to view

As part of our exclusive offering, The Prelude Network patients gain access to the Personalized Payment Choice tool and pre-approval process. To prequalify risk-free, visit the <u>The Prelude Network | Future Family Fertility Financing Calculator</u>

### **Frequently Asked Questions**

#### Who is considered a new patient?

Patients who are new to the practice or who have had a break in care for more than three years are considered new patients.

### How can I be clear about my insurance coverage?

We encourage all patients to review and complete the Understanding Your Insurance Coverage guide to understand your benefits. If you have any questions, please contact your Financial Counselor via the Prelude Connect App.

### Are medication costs included in treatment pricing?

Medications are an additional expense. You will work directly with your pharmacy for fulfillment and payment.

### My insurance only covers diagnostic testing, what does that mean?

If your insurance only covers diagnostic testing, this means that once you start fertility treatment - such as IUI, injectable medications, or IVF - you may have to pay for any additional care out-of-pocket. Many insurance plans stop covering costs once you move beyond diagnostic testing and begin treatment. At that point, you would be responsible for the costs based on clinic's self-pay rates.

### What is not included in my self-pay fertility treatment cycle options?

Additional costs may include diagnostic testing and medications.

### When does a self-pay fertility cycle start and end?

A self-pay fertility cycle typically starts on the first day of a patient's period. However, the exact timing can vary depending on the treatment plan, especially for IVF or priming cycles. The cycle generally ends either on the first day of the next period or with a confirmed pregnancy. We recommend checking with your clinic and insurance provider for specific coverage details related to your treatment plan.

#### What if I am unable to complete my cycle?

The cancellation policy for your specific treatment plan, including refund eligibility and any associated fees, will be outlined in your estimated cost breakdown and financial agreement. We encourage you to review these documents carefully to understand the terms before starting treatment.

#### When is the payment for a cycle due?

All cycle payments are due two weeks prior to the start of your cycle to avoid any delays in beginning treatment. In addition, any outstanding patient balances must be resolved in full prior to starting future treatment cycles.

### What is a second IUI and how do I know if I should choose that option?

Some patients may benefit from completing two IUI procedures during an IUI cycle. Based on your personalized treatment plan, your physician will discuss the best option for you.

#### What if my OI cycle converts to an IUI cycle?

Occasionally your physician will decide that you would benefit from an IUI during an OI cycle. If your OI cycle converts to an IUI cycle, the additional payment will be due on the day of IUI.

### What if my IUI cycle converts to an OI or timed intercourse cycle?

Your Financial Counselor will work closely with you to determine if there would be a credit due based on the service already rendered.

### If I have a billing question, who should I contact?

For questions about your specific insurance coverage, please contact your insurance provider directly. Our Financial Counselors are also available to assist with treatment cost inquiries through the Prelude Connect App.