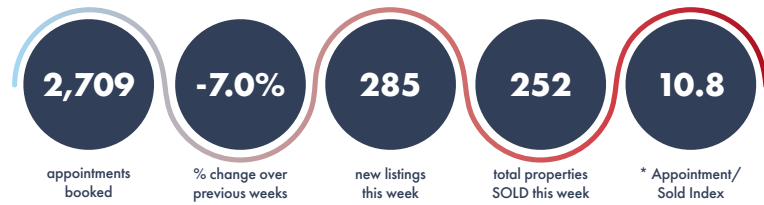


# APPOINTMENT CENTRE

AUGUST 24-30, 2025



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2024 VS 2025

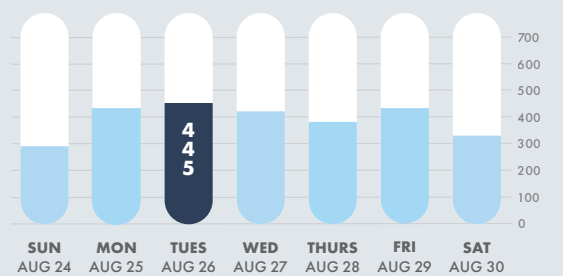


## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

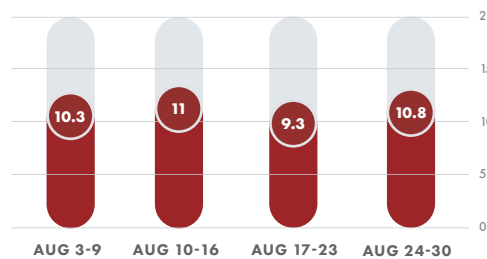


\*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



10.4  
30 day average

## TOP 5 PRICE RANGES

### HAMILTON REGION

	Previous Week	Current Week
1	\$600K - 699K	\$600K - 699K
2	\$700K - 799K	\$500K - 599K
3	\$500K - 599K	\$700K - 799K
4	\$400K - 499K	\$400K - 499K
5	\$1M - 1.49M	\$1M - 1.49M

### HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	Tie \$900K - 999K and \$2M+	\$900K - 999K
3	\$1.5M - 1.99M	\$1.5M - 1.99M
4	\$600K - 699K	\$2M+
5	\$500K - 599K	\$600K - 699K

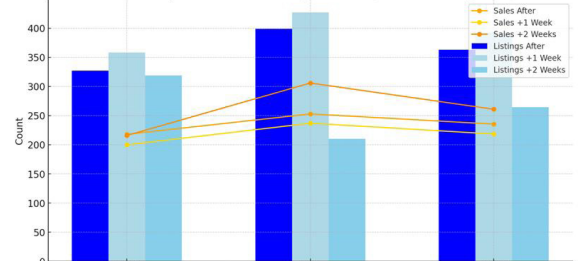
### HALDIMAND REGION

	Previous Week	Current Week
1	\$500K - 599K	\$700K - 799K
2	\$700K - 799K	\$400K - 499K
3	\$1M - 1.49M	\$600K - 699K
4	\$600K - 699K	\$500K - 599K
5	\$400K - 499K	\$1M - 1.49M

### NIAGARA REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$600K - 699K	\$600K - 699K
3	\$400K - 499K	\$400K - 499K
4	\$700K - 799K	\$700K - 799K
5	\$1.5M - 1.99M	\$800K - 899K

## Labour Day Week Trends: Listings & Sales (2023-2025 Projection)



\*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

## The Labour Day Effect

Anecdotally many sellers take August off from listing their homes, and plan to list at the beginning of September, which our market experienced with an unusually higher list to sales ratio with less inventory stocking the preverbal shelves pre-labour day.

Based on data from 2023 and 2024 we have just proved the Post Labour Day listing surge, and projected what will occur in the first 2 weeks after Labour Day in our market.

Listings surge right after Labour Day, peak a week later, then drop off by week 2. Sales lag but catch up by week 2, where 2024 showed the strongest recovery. Our projection suggests 2025 will follow the same cycle: early listings flood, sales rebound by week 2.

## APPOINTMENTS 4 YEARS AT A GLANCE

