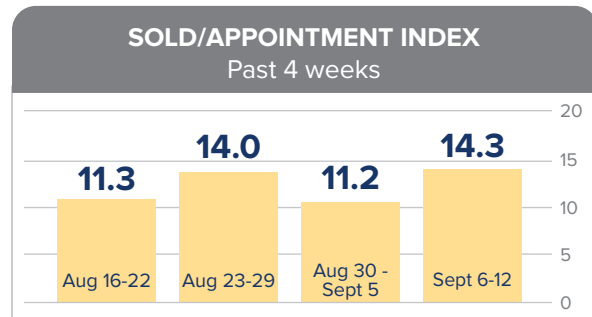
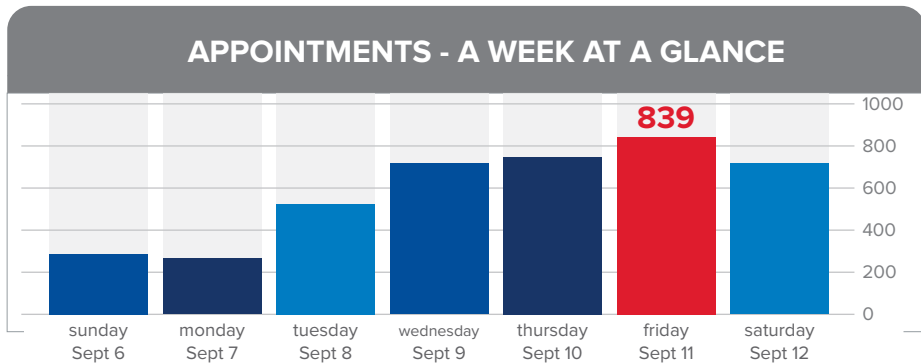




APPOINTMENT CENTRE

September 6 - 12, 2020

WEEKLY APPOINTMENT BREAKDOWN	4078	+7.5%	228	285	14.3	This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.
	appointments booked	% change over previous week	new listings this week	total properties SOLD this week	Sold/Appointment Index	



TOP 5 PRICE RANGES

Hamilton			Burlington			Niagara		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$450-500k	\$450-500k	#1	\$450-500k	\$750-800k	#1	\$400-450k	\$400-450k
#2	\$300-350k	\$500-550k	#2	\$250-300k	\$1-2M	#2	\$450-500k	\$450-500k
#3	\$500-550k	\$350-400k	#3	\$550-600k	\$550-600k	#3	\$550-600k	\$350-400k
#4	\$550-600k	\$550-600k	#4	\$800-900k	\$650-700k	#4	\$500-550k	\$550-600k
#5	\$350-400k	\$400-450k	#5	\$500-550k	\$700-750k	#5	\$600-650k	\$650-700k

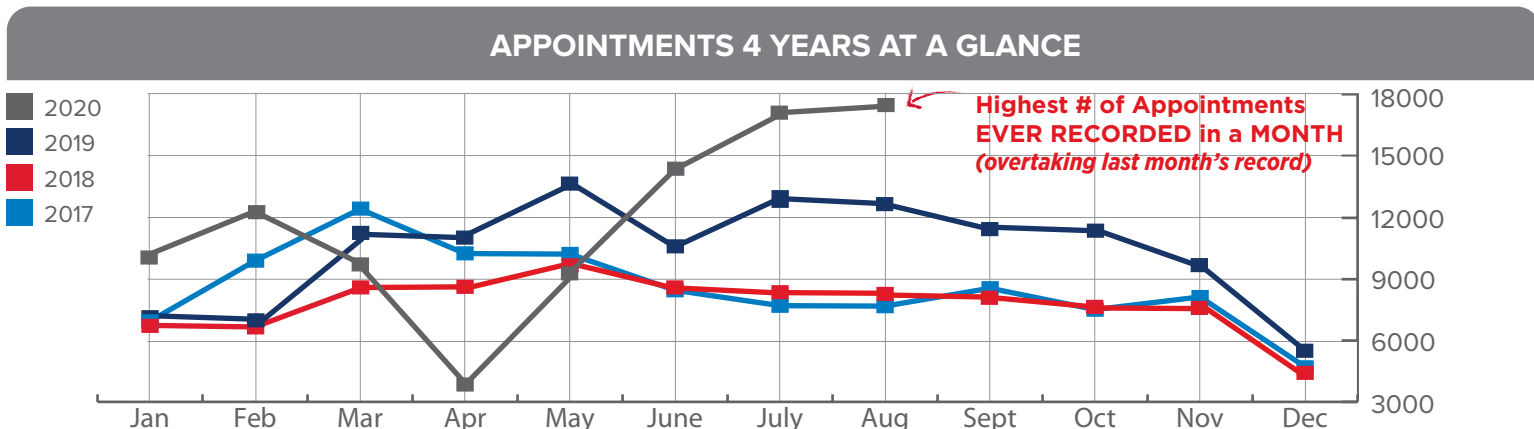
Appointments have held steady, with a small increase of 7.5%. The Sold/Appointment Index also holds steady as buyers enter the market and inventory remains low.

Overall, appointments so far in September have far surpassed our 2019 numbers, with a 59.3% increase.

Price points in Hamilton remained steady in the \$300-550k range, while Burlington saw the most activity in the 750-800k range and 1-2M price points rose to the second most popular price range. Niagara saw slightly higher price points of 650-700k rise in popularity, but 400-500k remains steady as the most popular price points.

MONTHLY COMPARISON 2019 vs 2020

11,900	4358	6941	+59.3%
total appointments: September 2019	total appointments: Sept 1-12, 2019	total appointments: Sept 1-12, 2020	% change 2019 vs. 2020



*source: RE/MAX Escarpment & Niagara internal data.