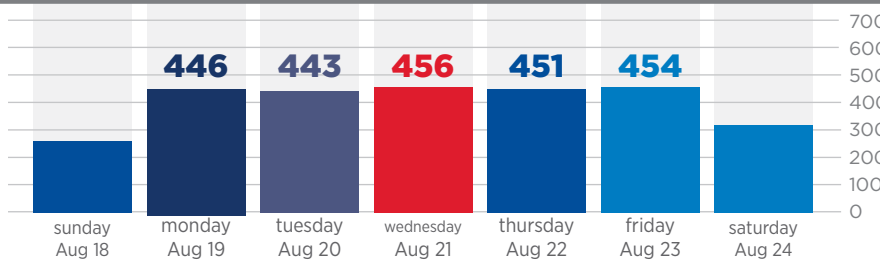
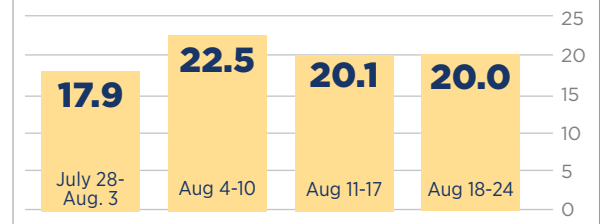


**RE/MAX****NIAGARA & ESCARPMENT**
Realty Ltd., Brokerage Realty Inc., Brokerage
Independently Owned & Operated

APPOINTMENT CENTRE

August 18-24, 2019**WEEKLY
APPOINTMENT
BREAKDOWN****2,816**appointments
booked**+1.6%**% change over
previous week**141**total properties
SOLD this week**20.0**Sold/Appointment
Index

This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

APPOINTMENTS - A WEEK AT A GLANCE**SOLD/APPOINTMENT INDEX
Past 4 weeks****TOP 5 PRICE RANGES**

Hamilton		Burlington		Niagara	
#1	\$400-450k	#1 TIED	\$900k-1M \$650-700k	#1	\$350-400k
#2	\$500-550k	#2	\$1-2M	#2	\$300-350k
#3	\$450-500k	#3	\$800-900k	#3	\$400-450k
#4	\$350-400k	#4	\$450-500k	#4	\$250-300k
#5	\$300-350k	#5	\$750-800k	#5	\$450-500k

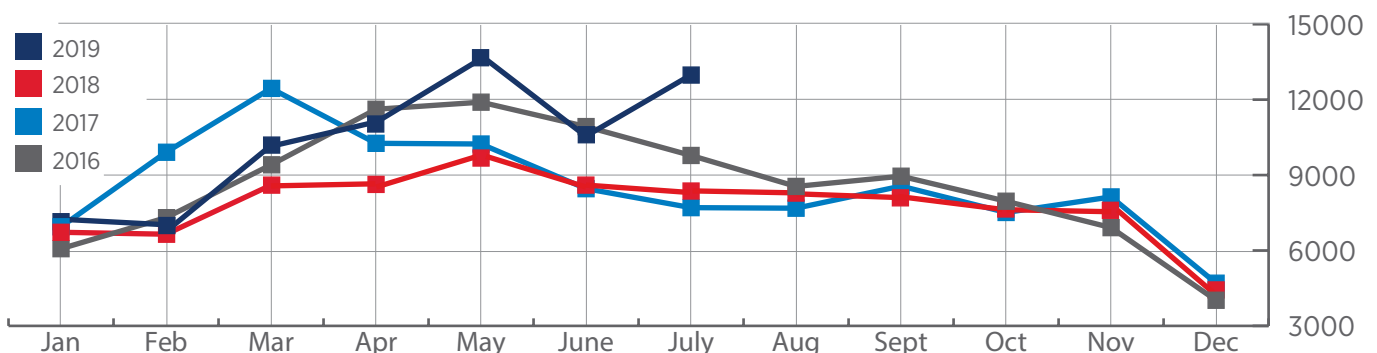
Appointments rose slightly by 1.6% last week. The call centre staff were kept busy, with an average of 450 appointments a day. Our monthly comparison continues to outstrip August 2018 by over 33% - we have already made more appointments than all of last August, resulting in the busiest August so far in appointment centre history.

Our Sold/Appointment Index remained steady at 20.0 appointments on average per property sold during this time frame.

MONTHLY COMPARISON 2018 vs. 2019

9,311	7,297	9,764	+33.8%
total appointments: August 2018	total appointments: August 1-24, 2018	total appointments: August 1-24, 2019	% change 2018 vs. 2019

Price ranges in Hamilton remain steady within the \$300-\$550 range. Burlington showed typical high-end activity with the mid-range \$450-500k unusually active last week. Niagara also continues to show the \$250-\$500K price ranges as the most in demand.

APPOINTMENTS 4 YEARS AT A GLANCE

*source: RE/MAX Escarpment & Niagara internal data.