

**GRIMME**  
GROUP



HARVESTING  
SUCCESS  
TOGETHER!



## HARVESTING SUCCESS TOGETHER

GRIMME has served farmers since 1861. As a family-owned company we have our own corporate culture and values that we live by everyday. **Values like reliability, trust and loyalty have been with us for over 160 years, and it is these to which we owe our success.** It is our entrepreneurial ambition to offer our customers all around the world the most innovative and cost-effective products in the fields of potato, beet and vegetable technology. We also want to be a "nose length ahead" in digitization.

By providing a high level of service, one that is both customer and solution orientated we further guarantee the success of our customers. This is extensively supported by our fast supply of original spare parts worldwide. **Our aim is to work together with both our customers and business partners in an open, honest and authentic way.**

"We" - that is the entire GRIMME team **with more than 3100 motivated, loyal and competent employees worldwide.** Employing over 30 different nationalities and incorporating cultural diversity in a meaningful way. **They are all the foundation of our company philosophy to "Harvesting Success Together".**

In its fourth and fifth generation, the Grimme family stands with its name for this philosophy, which has made our customers and us successful, now and in the future. **The course is set to continue this success into the future.**

*Frau u. Christine Grimme*  
*Christoph Grimme*  
*Philipp Grimme*



# 160 years

**Innovation from tradition**

With new ideas, continuous product development and high quality work, GRIMME has developed from a small forge, to a global leader in potato, beet and vegetable technology in the world market today.

Franz Carl Heinrich Grimme established a forge at the age of 26.



1861

GRIMME has been the market leader in potato harvesting technology in Germany since 1966.

1966

Foundation of the company INTERNORM, Kunststofftechnik, in Damme.



1987

2000



Opening of the customer centre, TECHNICOM, in Damme.

The first GRIMME Technica takes place on the factory plant in Damme.



2004

Acquisition of the Danish manufacturer of vegetable technology ASA-LIFT in Sorø.



2013

Foundation of the start-up schmiede, one in Düsseldorf



2017

Double anniversary: GRIMME turns 160 years and Franz Grimme celebrates his 75th birthday



2021

1936

Entry into production. From the forge to the first machine.



Franz Grimme senior hands over the management of the company to his son, mechanical engineer Franz Grimme.

1980

1995



Foundation of the company RICON, screen and conveying technology.

2003



Acquisition of the North American potato technology manufacturer SPUDNIK in Blackfoot/Idaho.

2011



Initial operation of the factory for self-propelled harvester and screen and conveying technology in the "Niedersachsenpark".

2016



Entry of the fifth generation with Christoph and Philipp Grimme in 2019.

2018



Opening of GRIMME factory in Tianjin, China.

2022



The first GRIMME Farm Days took place on the experimental farm in Cappeln.

# Milestones

# CORE MESSAGES

of the GRIMME group

## GRIMME is a family business - today and in the future

Within the transition from the fourth to the fifth generation of our company, we continue to stand for family interaction, constructive teamwork, appreciative leadership, performance- and results-oriented management and a down-to-earth, long-term approach. As a family owned company we have our own corporate culture and values that we live daily and that we like to describe with these core messages. The "we" stands for the entire GRIMME team, for motivated, loyal and competent employees worldwide. They are the foundation for our philosophy of "Harvesting success together".

# FAMILY

We continue to develop flat hierarchies and structures. Structures, processes and standardisation are seen as important tools for increasing efficiency. They are not an end in themselves and do not release the individual employee from her/his responsibility for success.

THE  
WHOLE

## GRIMME should be seen as one team

We are a large community in which everyone plays an important role for the success of the GRIMME Group. Everyone is responsible for his/her actions and at the same time is asked to keep an eye on the bigger picture, to communicate opportunities for improvements in upstream- and downstream divisions of his business.

For us, "success" means healthy and profitable growth, long-term safeguarding of the company and jobs as well as satisfied and enthusiastic employees, customers, suppliers and partners. Overall corporate decisions are based on the strengths of the individual companies and the appropriate use of synergies between them.

## Always one step ahead – always better

Satisfied and enthusiastic customers, who recommend us to others, drive us just as much as critical customers. We rely on customers to inspire us with their ideas, desires and thus move us all forward together. We build long-term partnerships with our customers, which are jointly developed through high-quality, innovative and economical products and services.

## Use of cultural diversity

We see the cultural diversity of our employees as an increase in know-how, creativity and productivity 'as well as an opportunity to gain access to new markets. We see ourselves as an international community in which we can interact openly and learn from each other. We respect the different cultures of our colleagues, customers, suppliers and network partners.

BASIS

## Trust and communication are the basis for successful cooperation

Trusting one another forms the framework for daily interaction, commitment, well-being and ultimately also for economic success. Everyone is invited to make his/her own contribution to a trusting cooperation. Gaining trust takes time - losing trust may happen very quickly. Teams that have good cooperation within their own divisions as well as across other divisions and companies are essential for us. Communication at eye-level applies both internally and externally, with our customers, suppliers and partners. Wherever possible, we communicate directly, carry out personal conversations and use digital communication as a useful supplement. We trust in employees who make responsible, courageous and future-oriented decisions and who move us as a whole and our customers forward.



GRIMME FarmDays 2022 in Cappeln

# THE GRIMME FAMILY

More than 3100 employees from over 30 nations are working for the GRIMME Group. Cultural and linguistic diversity creates a high degree of transparency for the individual demands of the markets and is a cornerstone for the development of needs-based machines for the world market.

Numerous work anniversaries and colleagues who have been employed at GRIMME for up to 50 years underline the high loyalty of the workforce. Flat hierarchies and a collegial working atmosphere are the foundation of effective cooperation worldwide. Despite the many locations, communication and exchange between colleagues are intensively cultivated.

## INVESTING into the future

With our diverse and ultra-modern products, the GRIMME Group contributes to the healthy nutrition of more than 8 billion people, because without the most modern agricultural technology, it would not be possible to supply them with food. Every employee in the company is significantly involved in his or her actions when it comes to making valuable foodstuffs such as potatoes, beets, carrots, onions, etc. directly available to the consumer for consumption.

A highly motivated and committed team is the guarantee for success, which is why the GRIMME Group intensively promotes training and further education. **The company trains over 140 young people in 18 various technical and occupational professions.**



1

### Professional trainings

Regular, practical trainings, given by internal or external trainers, ensure a high expertise of our staff.

2

### Community

The great loyalty of our staff, its remarkable team-spirit and the special expertise are the motor for improvement, quality and ground breaking innovations.

3

### Transparency

All employees are kept informed by regular team and company meetings in order to make decision-making transparent.

4

### Job training

The deep, value-based and competent training of young people is very important for us. We convey each apprentice to his or her strengths.

5

### Modern, personal working places

Cross-departmental teamwork is part of the professional life and promotes good internal communication. Common activities of the employees improve the positive working environment.

6

### Social commitment
















All apprentices/trainees spend two weeks in a social institution for disabled people, called Andreaswerk (an institution which cares for over 1000 people with disabilities in the district of Vechta, Germany) - this leads to an improved understanding of fellowmen.



## The GRIMME group worldwide

Members of the GRIMME group are the GRIMME Landmaschinenfabrik located in Damme/Germany (plant 1) and Rieste/Germany (plant 2), Tianjin/China and the North American Potato Machinery manufacturer SPUDNIK, Blackfoot/Idaho and the Danish vegetable machinery manufacturer ASA-LIFT, Sorø/Denmark. Our machines are sold in over 120 countries by local dealers. GRIMME has its own subsidiaries and service agencies in key markets.

Also belonging to the GRIMME group is the company INTERNORM (plastics engineering), located in Damme and RICON (factory for web and conveying equipment) in Rieste as well as the start-up schmiede.one based in Dusseldorf, Germany. Over 3,100 employees work for the GRIMME group around the world, 1,800 of those work in Damme (plant 1) and in the "Niedersachsenpark" in Rieste.

 <b>Germany</b> > Damme > Uelzen > Rieste > Langquaid	 <b>France</b> > Feuchy > Hardifort	 <b>Ireland</b> > Balbriggan	 <b>Denmark</b> > Rødkærsbro
 <b>Belgium</b> > Roeselare	 <b>Great Britain</b> > Swineshead > Shrewsbury > York > Dundee	 <b>Turkey</b> > Konya	 <b>Poland</b>
 <b>Russia</b> > Detchino	 <b>China</b> > Tianjin		
 <b>Germany</b> > Rieste > Altena	 <b>Germany</b> > Damme	 <b>Germany</b> > Dusseldorf	 <b>Denmark</b> > Sorø
 <b>USA</b> > Blackfoot > Grafton > Heyburn > Presque Isle			

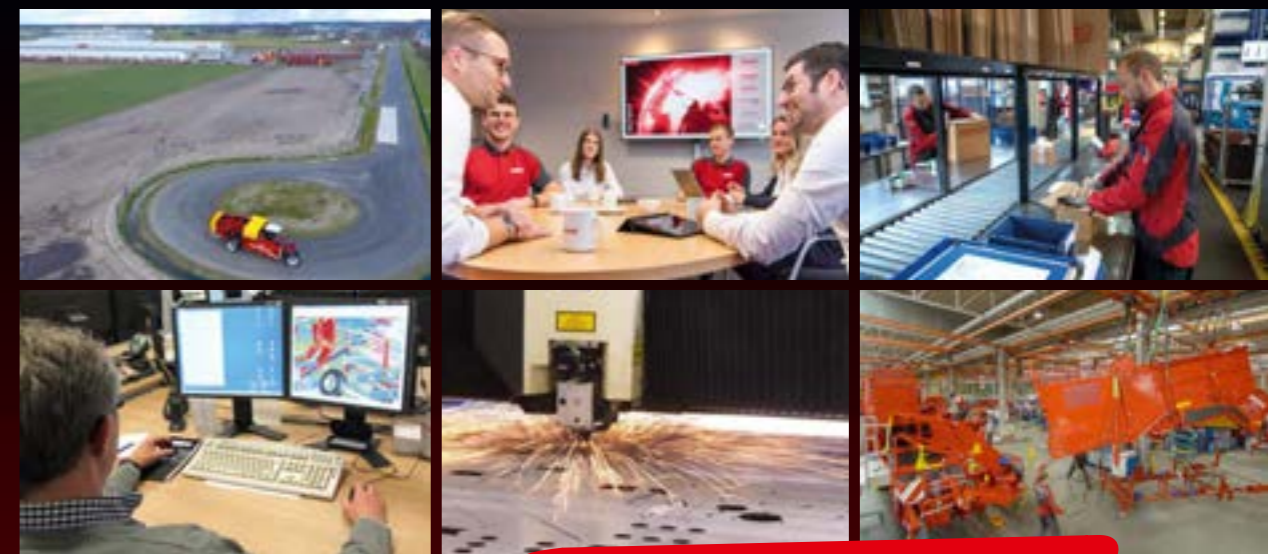
# WORLDWIDE

## GRIMME LANDMASCHINENFABRIK

In the 1930s, the father of the current owner Franz Grimme senior constructed the first machines for harvesting potatoes. Those were the beginnings of the GRIMME Landmaschinenfabrik in Damme, Lower Saxony. **Over the years, the company expanded into a complete supplier for potato, beet and vegetable technology. The well-known red machines are used in over 120 countries around the world.** Own sales and service agencies in Germany, Belgium, China, Denmark, France, Great Britain, Ireland, the Netherlands, Poland, Russia, and Turkey look after the customers in these countries.

The GRIMME machines are produced at high modern manufacturing locations. All machines except self-propelled harvesters are built in the headquarters at Damme (plant 1). Factory plant 2 was built in 2012 in Niedersachsenpark in Rieste, 12 km away, where all self-propelled harvesters are manufactured.

# GRIMME



- 1861** Foundation of the company "GRIMME" as a forge in Damme
- 1936** Franz Grimme senior founds the GRIMME Landmaschinenfabrik
- 1993** The first location abroad is established in Great Britain
- 2003** Foundation of GRIMME France
- 2005** Opening of the first location in Russia
- 2010** Opening of the locations in China and Poland
- 2012** An own branch office is established in Ireland
- 2013** Further companies are established in Belgium and Turkey
- 2019** Joint Venture between GRIMME and SHAKTIMAN in India
- 2021** GRIMME and SeedForward establish a joint venture in the range of biotechnology
- 2022** Establishment of the sales and service location in Langquaid (Bavaria, Germany).
- 2023** Major extension and conversion of our customer centre, called TECHNICOM

[www.grimme.com](http://www.grimme.com)





oneGRIMME

## GRIMME CHINA

China is the largest potato-growing country in the world and GRIMME has been active there for 20 years, initially through an importer. In 2011, the first own depot was established as a sales and service company in Beijing. Gradually, a dealer network was built up and special machines were manufactured for the Chinese market. Due to the growing importance and positive future prospects, a 12500 m<sup>2</sup> factory was opened on the 3.5 ha site in Tianjin in 2018. With a population of over 15 million, Tianjin is a major port city in northeast China. With 70 employees, planting, cultivation, harvesting and handling equipment is developed, manufactured and distributed in the ultra-modern factory.

- 2002** Sale of the first GRIMME products via the importer Melchers
- 2011** Foundation of GRIMME China with location in Beijing
- 2016** Start of construction at the new location in Tianjin
- 2018** Official opening of the 12500 m<sup>2</sup> GRIMME factory in Tianjin, China.
- 2020** Installation of a state-of-the-art colour scheme
- 2022** Installation of a modern laser cutter

# GRIMME



[www.grimme.cn](http://www.grimme.cn)

# GRIMME

## Further locations of the GRIMME Landmaschinenfabrik

- > GRIMME Great Britain
- > GRIMME Ireland
- > GRIMME France
- > GRIMME Belgium
- > GRIMME Russia
- > GRIMME Netherlands
- > GRIMME Denmark
- > GRIMME Polska
- > GRIMME Turkey
- > GRIMME Uelzen and Langquaid, Germany



## Joint Venture SHAKTIMAN – GRIMME

India is the second largest potato-growing country in the world after China. In order to offer customers machines that are tailored to the market and their needs, GRIMME founded a joint venture with the Indian family-owned company SHAKTIMAN in 2019. The aim of the joint venture is the combination of cutting-edge German technology and SHAKTIMAN state-of-the-art production capacities as well as a dense dealer network with over 650 partners to the cooperation. The focus is on optimisation of machines in a power class up to 75 hp per tractor. SHAKTIMAN is an agricultural machinery manufacturer founded in 1997 with over 2500 employees in Rajkot and present in over 90 countries around the world.



GRIMME Ireland



GRIMME UK



GRIMME France



GRIMME Russia



GRIMME Belgium



GRIMME Denmark

[www.grimme.com](http://www.grimme.com)



**2014** Foundation of GRIMME India in New Dheli

**2019** Foundation of the joint venture SHAKTIMAN - GRIMME Root Crop Systems

**2021** Presentation of the first common joint planting and harvesting machines

**2023** Presentation of a two-row patented windrower

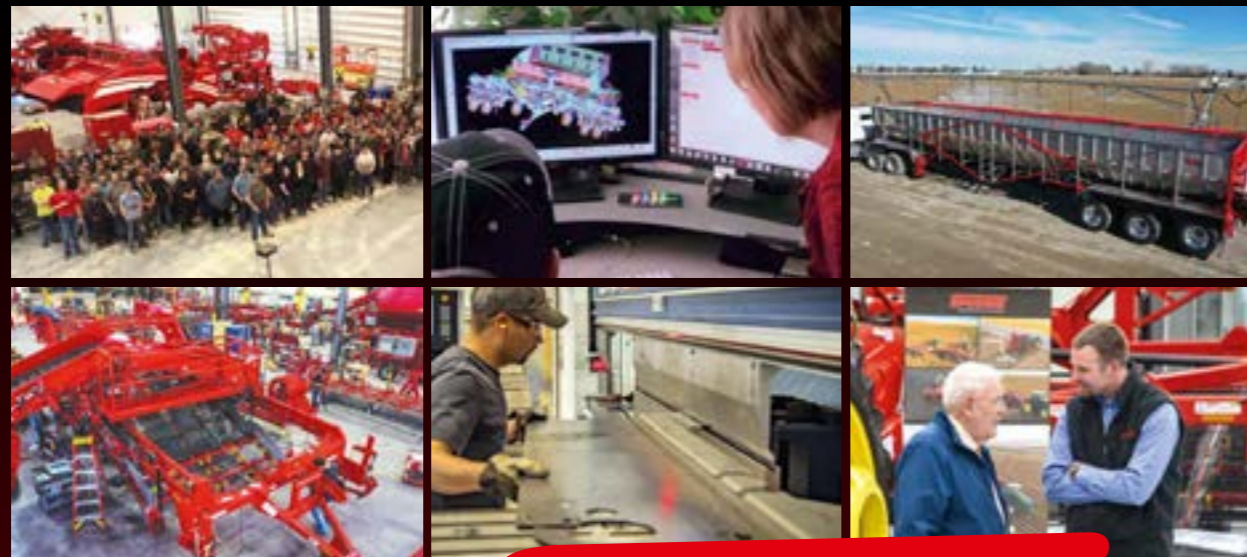
# SPUDNIK



## SPUDNIK

Founded in 1958, the family-owned company SPUDNIK, based in Blackfoot/Idaho, USA, started with the production of handling equipment for potatoes. In 2003, the GRIMME Group took over the company with 25 employees. Today, SPUDNIK is the market leader in North America with over 420 employees. The product range includes technology for planting, caring, harvesting and storing potatoes. Beet harvesting technology and transport equipment are further product divisions. Due to the high production level and its own development department, SPUDNIK can react quickly and efficiently to market changes.

Three additional locations in the USA support the sales partners and customers on site, provide first-class advice, competent service and a fast supply of SPUDNIK original parts.



[www.spudnik.com](http://www.spudnik.com)

**1958** Carl and Leo Hobbs found the SPUDNIK company in Blackfoot in Idaho (USA)

**1987** Introduction of the 3D-CAD technology

**1998** Introduction of potato planting technology

**2003** Acquisition by the GRIMME Group

**2005** Opening of the branch in Presque Isle

**2006** Another branch office is being built in Grafton, North Dakota

**2013** Start of the beet technology

**2018** Extensive expansion of the plant

**2020** Acquisition of the transport technology manufacturer STC Trailer

**2022** Market launch of the first self-propelled harvester for babyleafs salads and spinach BBL 1000

**2023** Presentation of the 683 hp four-row self-propelled potato harvester Terratron

## ASA-LIFT

In 2013, the GRIMME Group acquired the vegetable technology specialist ASA-LIFT from Sorø, Denmark, which was founded in 1936, in order to strengthen its product range in vegetable technology.

With over 120 employees, ASA-LIFT manufactures innovative harvesting machines for a wide variety of vegetables such as onions, carrots, red beets, chives, parsnips, fennel, celeriac and other crops. Almost all machines are special designs, developed and built to customer specifications.

**1936** Foundation of the company

**1957** Development of the first 1-row, self-propelled harvester

**1969** Development of the first hydraulic driven harvester

**1971** Development of the first top lifter

**1975** The self-propelled harvester is introduced to the market

**2013** Acquisition by the GRIMME Group

**2018** Extension with two new halls at the location

**2019** ASA-LIFT builds the first autonomous sweet potato harvester from the schmiede.one

**2022** Presentation of stainless steel four row self-propelled salad harvester

# ASA-LIFT



[www.asa-lift.com](http://www.asa-lift.com)

# INTERNORM



## INTERNORM

Franz Grimme founds the company INTERNORM Kunststofftechnik (Plastics engineering) in 1987 in Damme. For over 30 years, more than 250 employees have been developing and producing customized solutions made of plastic material (with a focus on polyurethane) for the global market. Rollers and roll coatings made of polyurethane, molded parts and injection molded articles are among the most important products of the company. In addition to the GRIMME Group, other well-known agricultural machinery manufacturers, the trade, commerce and other branches of industry are also among the customers.

The modern logistics centre guarantees customers a high delivery capacity. The new training centre ensures continuous, demand-oriented further education and training measures and secures the continued high demand for specialised skilled workers.



[www.internorm.de](http://www.internorm.de)

- 1987** Foundation of the company
- 1996** Start of production of PUR moulding and casting
- 2001** The own department for development and research is established
- 2003** The company moves to new production facility
- 2007** Extension of the production facility
- 2017** Establishment of a logistics centre
- 2020** Opening of the training centre
- 2021** Philipp Grimme takes over the board of directors together with Bernard Tepe
- 2023** Extension of the production with a 2800 m<sup>2</sup> new hall building

# RiCON,

## RiCON

More than 60 years ago, GRIMME began developing and manufacturing screening and conveyor belts for potato harvesters. The demand from other manufacturers also increased steadily, so that Franz Grimme founded the company RiCON Sieb- und Fördertechnik (a company for web and conveying technology) in Damme in 1995.

The positive development of the company made a new building necessary. In 2011, construction of the new 10000 m<sup>2</sup> plant began in Niedersachsenpark in Rieste. With over 7000 versions and more than 150 employees, RiCON is the largest supplier of web and conveyor belts used in potato, beet and vegetable technology.

**1995** Foundation of the company in Damme

**2012** Opening of the 10000 m<sup>2</sup> factory in Rieste

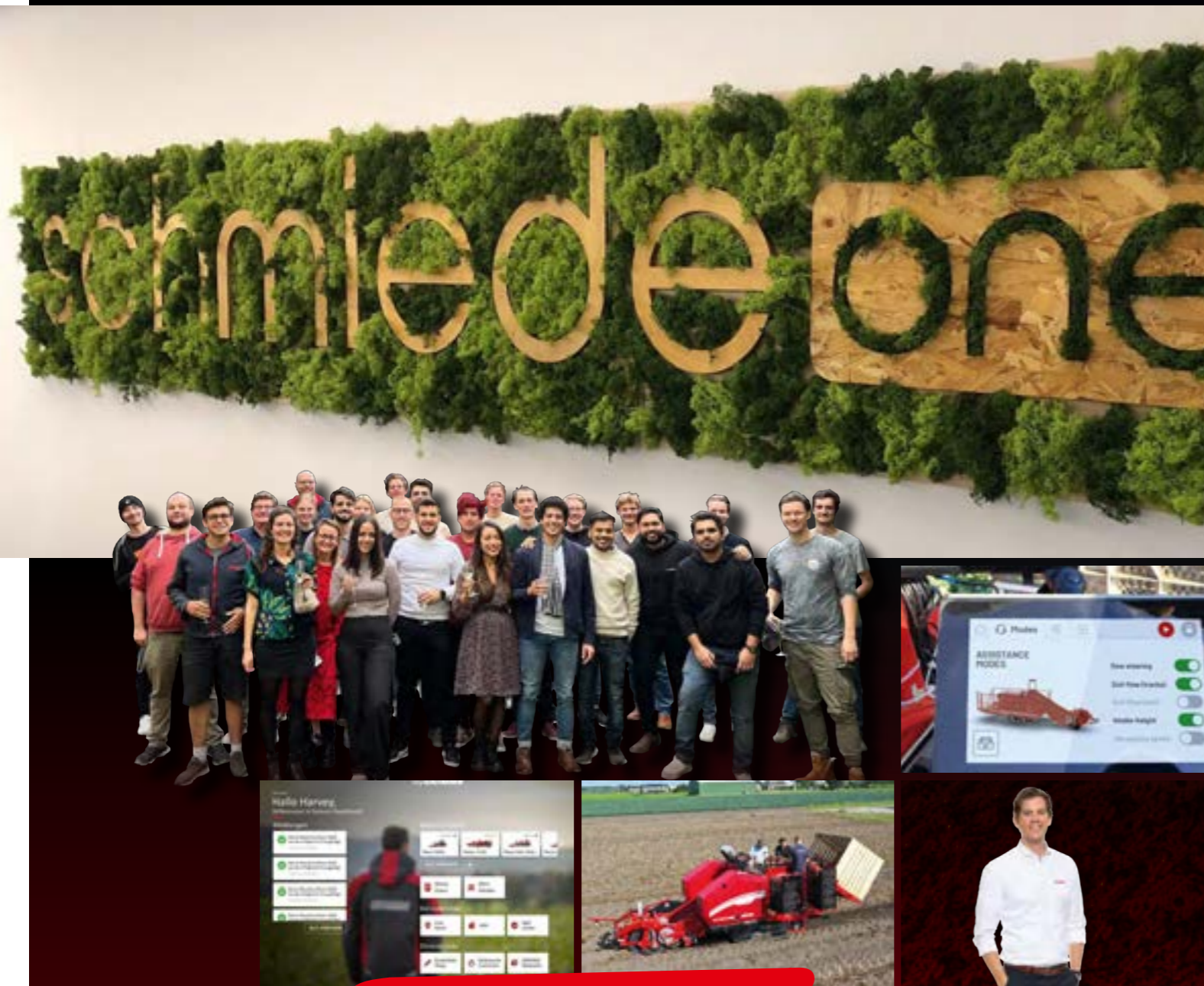
**2018** Acquisition of the company "Team PlanBe"

**2020** Opening of the 7800 m<sup>2</sup> logistics centre

**2020** RiCON takes over the wire straightener Kunow from Altena



[www.ricon.com](http://www.ricon.com)



[www.schmiede.one](http://www.schmiede.one)

## schmiede.One

As an innovation laboratory, schmiede.one develops new business models and solutions for agriculture and trade. Founding this start-up in March 2017, Christoph Grimme has created a start-up specialised in internet and software topics that permanently keeps its ears open for new developments in the digital world.

With its expertise in the field of digitization and its start-up mentality, schmiede.one acts dynamically and innovatively; new ideas are tried out quickly and can be implemented promptly. In addition to the optimisation of process chains within agriculture, the young start-up deals with the topics of robotics, service applications and artificial intelligence.



Future outlook Harvey.One 2035 - Design



## DEVELOPMENT, PRODUCTION AND LOGISTICS

Every product must offer a clear benefit. The development teams continuously review and work on each idea until the product is launched. The whole process is influenced by both, the practical experience and the demand of the growers. This is the main reason to be able to offer innovative and detailed solutions for each market.

GRIMME produces high level machinery for potato, beet and vegetable growers at seven locations for the global market. Overall, the GRIMME group offers more than 200 different types of machinery, which are manufactured by qualified staff in precision work. The high level of company integration allows GRIMME the flexibility to react to changing markets and specific needs, while maintaining its commitment to producing original spare parts for used machines in the field.

The entire production of the red machines is based on "GRIPS", the GRIMME production system, which incorporates the findings of lean management in every phase and process. Set-up times of the facilities and throughput times of the parts are minimised while maintaining the highest quality standards.

Machines take their journey after an intensive quality check and go on a long trip. Transport takes place as far as distant countries such as South Africa or New Zealand. GRIMME offers a quick and reliable supply of GRIMME Original Parts. Normally all parts can be delivered within 48 hours - worldwide.



Design and development at SPUDNIK



Software development



Sheet metal cutting in Damme



Assembly at ASA-LIFT



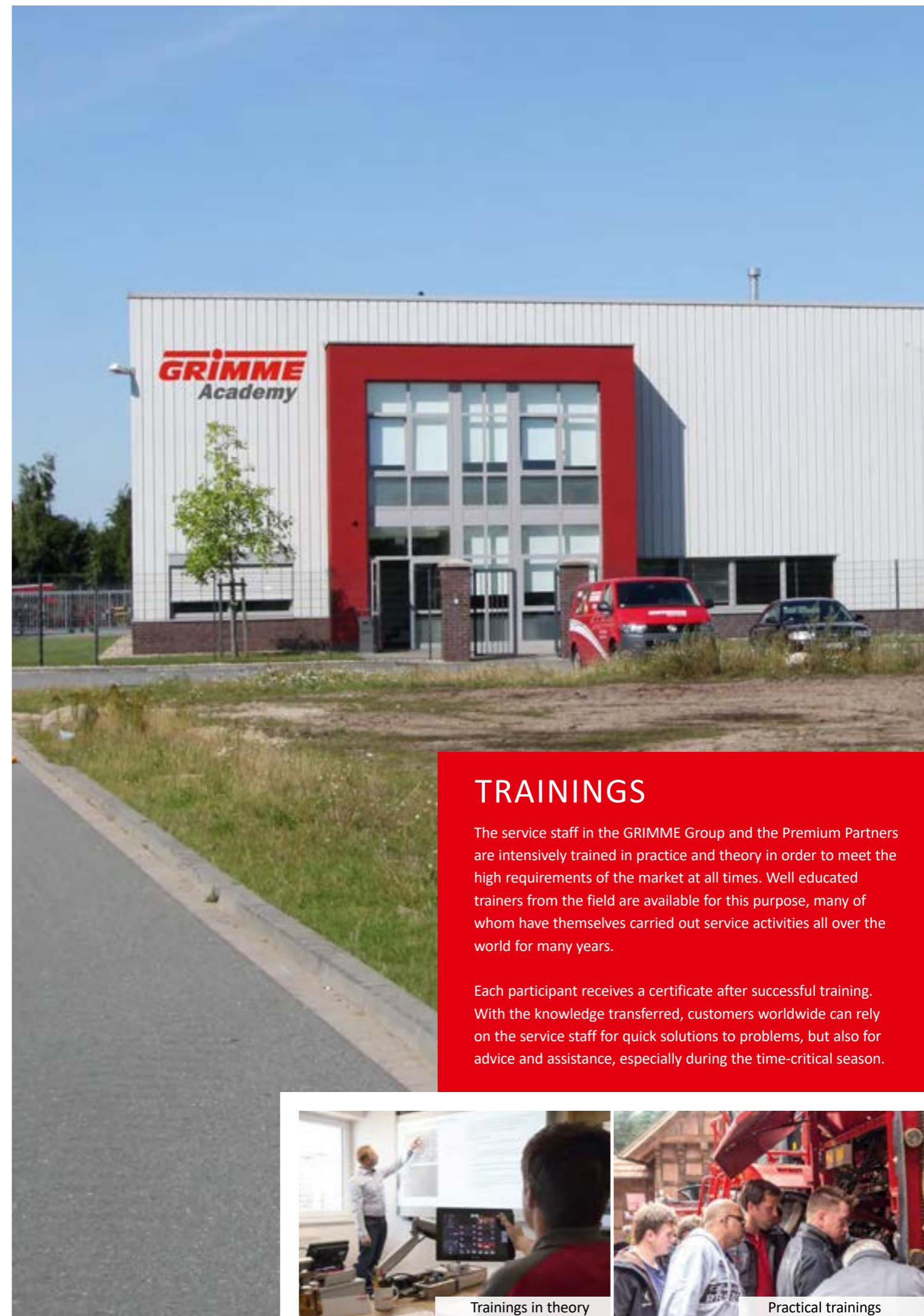
Decentralised warehouse in Uelzen



Worldwide transport

# SERVICE

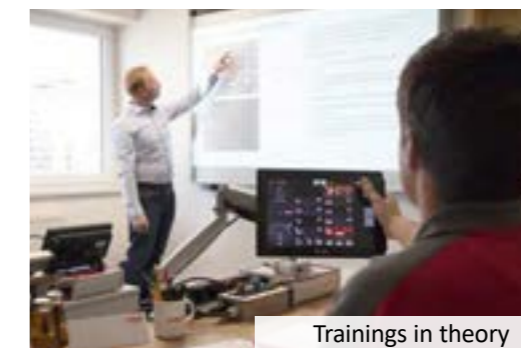
The machines in potato, beet and vegetable technology are becoming increasingly powerful and complex in terms of mechanics, electronic systems and hydraulics. Digitization is also advancing in leaps and bounds. **Service plays an essential role in operational safety and the confidence of having a competent contact person in case of an emergency.**



## TRAININGS

The service staff in the GRIMME Group and the Premium Partners are intensively trained in practice and theory in order to meet the high requirements of the market at all times. Well educated trainers from the field are available for this purpose, many of whom have themselves carried out service activities all over the world for many years.

Each participant receives a certificate after successful training. With the knowledge transferred, customers worldwide can rely on the service staff for quick solutions to problems, but also for advice and assistance, especially during the time-critical season.



Trainings in theory



Practical trainings



## ORIGINAL PARTS

Only the original part from GRIMME, SPUDNIK or ASA-LIFT guarantees unique quality, accuracy of fit and long service life. But that is not all: Warranty ensures function of the entire components and not only of a specific part. All essential parts are developed and manufactured at GRIMME in OEM-Quality. Purchased items are sourced exclusively from reputable companies of the highest quality. With those partners we have a close and trusted relationship for many decades. They know the specific demands of the market.

Both the sales and service companies of the GRIMME Group and the Premium Partners have many years of experience in stocking original parts as required. This means that these spare parts are available in a perfect way.



Variety of parts



Consulting



Electronics



Web and conveying equipment

## GRIMME USED AND MORE

GRIMME used and more bundles include a wide range of services for used potato, beet and vegetable technology. The digital marketplace displays all available used machines from all GRIMME branches and participating GRIMME partners worldwide. If no convenient machine is found in the marketplace, "GRIMME used and more" will be happy to assist in the search for a suitable used machine - worldwide. In addition, the entire purchase transaction can also be taken care of.

The professional refurbishment of used machines is also possible. The customer is able to decide in which condition he would like to get his machine. From "purchased as seen" to a completely refurbished machine including a one-year warranty. If a used machine is to be sold, "GRIMME used and more" will be pleased to prepare a non-binding offer and, if desired, will also take over the entire processing here. **"GRIMME used and more" offers a large selection, competent advice and professional service for all aspects of used root crop technology.**



The local GRIMME, SPUDNIK or ASA-LIFT Premium Partner provides expert sales advice, offers first-class service and guarantees the perfect supply of GRIMME Original Parts. The marketing of used machines is another essential part of the offer for growers.

**Only partners who meet the high qualification requirements can become GRIMME Premium Partner and are jointly and cooperatively reviewed in annual audits.** Intensive training, field demonstrations and dealer days ensure a constant and close exchange with the employees of the GRIMME Group.



THE  
PREMIUM  
PARTNERS



### Potato technology

- > Separating technology
- > Planting technology
- > Soil cultivation
- > Harvest preparation
- > Trailed harvester
- > Self-propelled harvester
- > Handling equipment



### Beet technology

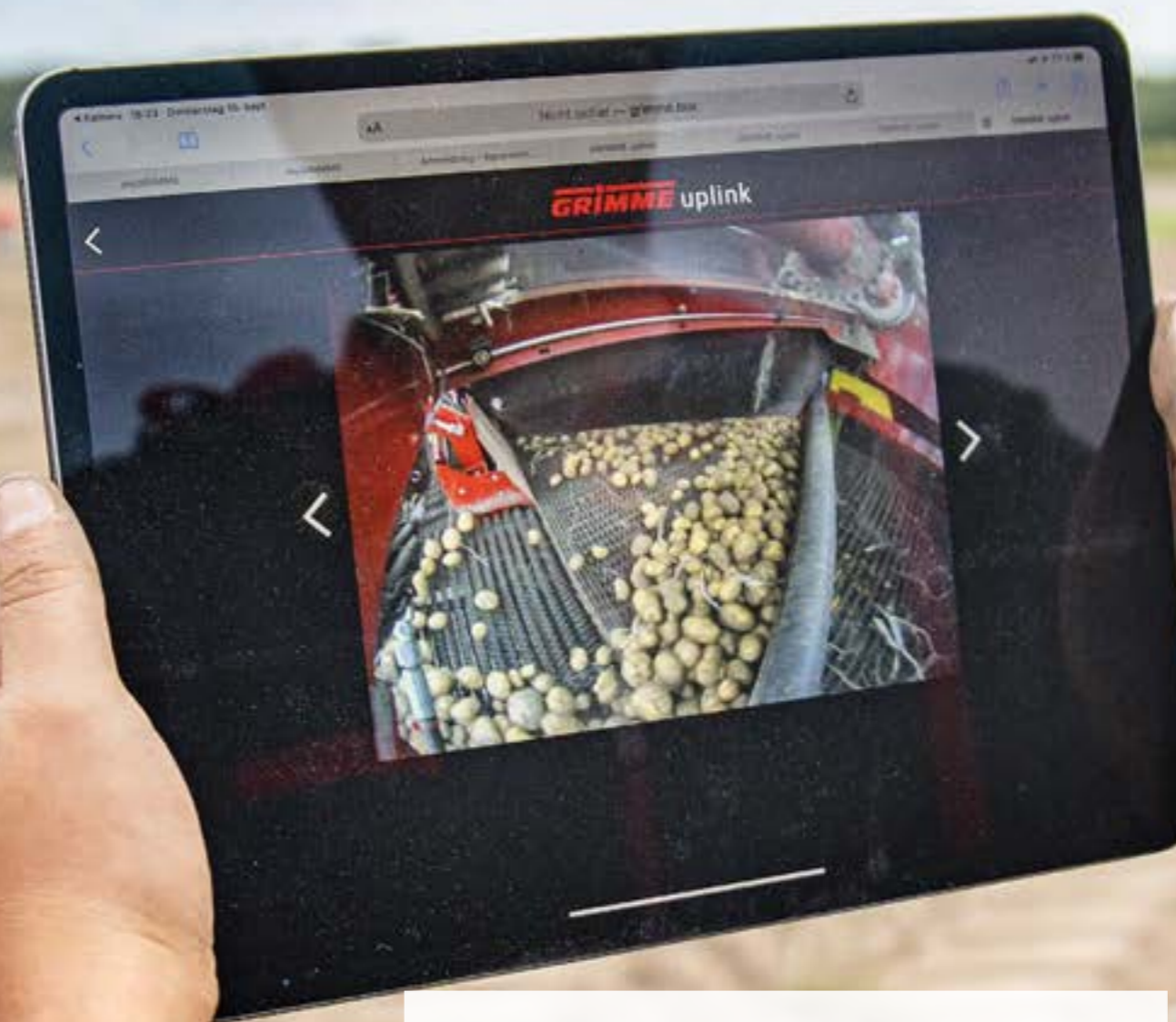
- > Seed drill technology
- > Harvest preparation
- > Self-propelled harvester



### Vegetable technology

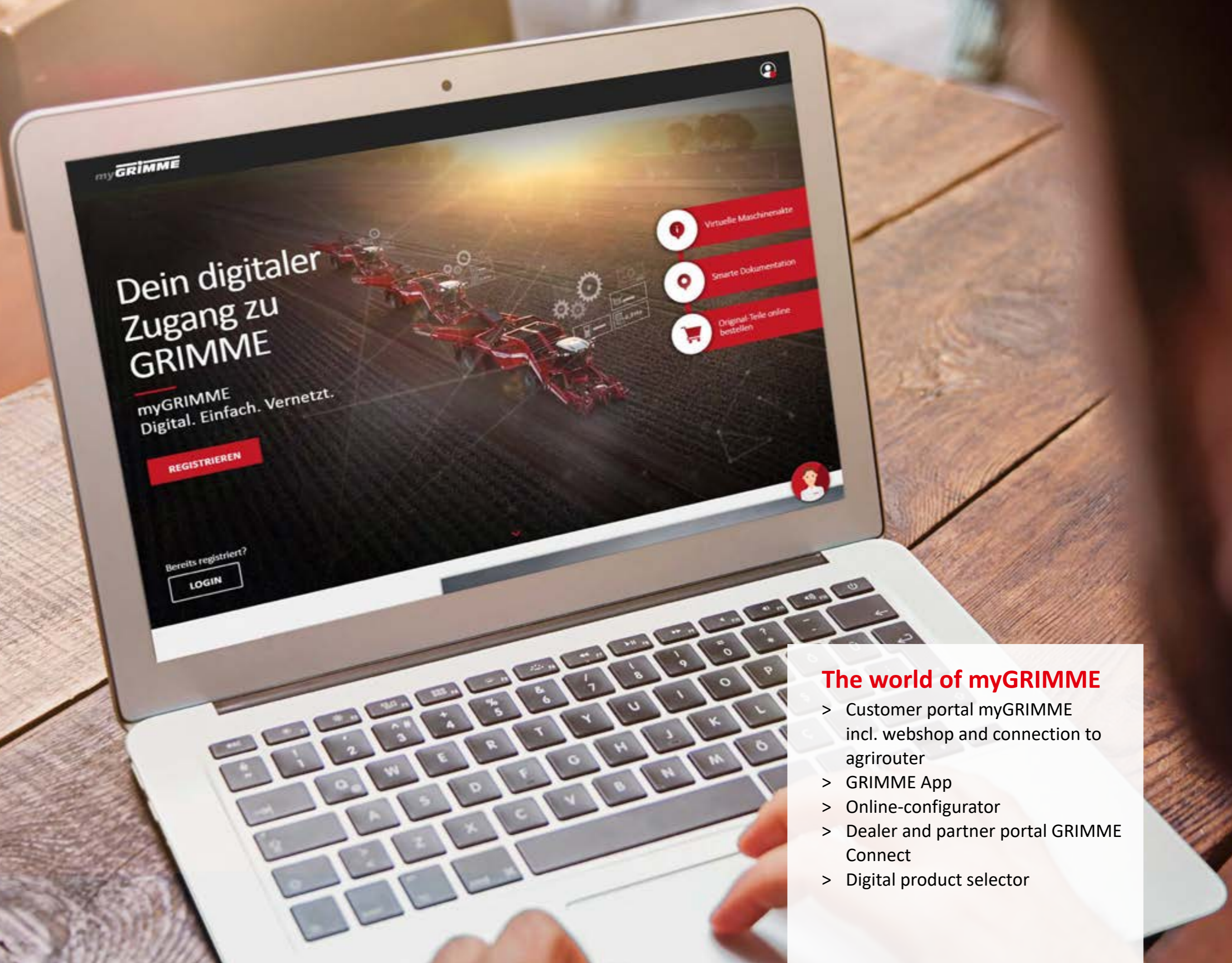
- > Soil cultivation
- > Seed drill technology
- > Harvest preparation
- > Harvesting technology
- > Handling equipment





### **GRIMME i-systems**

- > Assistance systems - SmartView, Speedtronic, Visual Protect PRO, Variable Rate Control, Clever Planting, Section Control
- > ISOBUS – operator terminal CCI 1200 and CCI 800, CCI A3, MultiTerminal, ErgoDrive, Multi-functional lever



### The world of myGRIMME

- > Customer portal myGRIMME incl. webshop and connection to agrirouter
- > GRIMME App
- > Online-configurator
- > Dealer and partner portal GRIMME Connect
- > Digital product selector



+49 5491 666-0  
grimme@grimme.de

GRIMME Landmaschinenfabrik  
GmbH & Co. KG  
Hunteburger Straße 32 ·  
49401 Damme Germany  
www.grimme.com

