



# market pulse

JUNE 2023

**RE/MAX**  
**NIAGARA & ESCARPMENT**  
Realty Ltd., Brokerage  
Realty Inc., Brokerage  
Independently Owned & Operated

RE/MAX Escarpment and Niagara are tracking well for 2023, exceeding our market by over 20 percentage points in year-to-date sales. Our agents are proving once again that consumers choose results by trusting us to market their properties, with our two companies exceeding the market in new inventory. Our ability to out-sell our competitors is made clear by the fact that we sell 5 times more properties than our competitors in our marketplace.



monthly

year-to-date

## UNIT SALES

RE/MAX Escarpment	RE/MAX Niagara
<b>1,080</b>	<b>290</b>
+20.94%	+24.46%

### BOARD TOTALS

NAR (Niagara)
<b>668</b> (+24.9%)
OMDREB (Oakville, Milton)
<b>389</b> (+4.6%)
RAHB (Hamilton/Burlington)
<b>1,115</b> (+19.5%)

## UNIT SALES

RE/MAX Escarpment	RE/MAX Niagara
<b>5,782</b>	<b>1,423</b>
+9.72%	+7.88%

### BOARD TOTALS

NAR (Niagara)
<b>3,503</b> (-14.5%)
OMDREB (Oakville, Milton)
<b>2,042</b> (-16.1%)
RAHB (Hamilton/Burlington)
<b>5,946</b> (-13.7%)



monthly

year-to-date

## NEW LISTINGS

RE/MAX Escarpment	RE/MAX Niagara
<b>1,129</b>	<b>299</b>
+5.61%	-4.47%

### BOARD TOTALS

NAR (Niagara)
<b>1,541</b> (-8.9%)
OMDREB (Oakville, Milton)
<b>724</b> (-11.8%)
RAHB (Hamilton/Burlington)
<b>1,953</b> (-20.8%)

## NEW LISTINGS

RE/MAX Escarpment	RE/MAX Niagara
<b>5,425</b>	<b>1,441</b>
+1.55%	-2.77%

### BOARD TOTALS

NAR (Niagara)
<b>6,940</b> (-10.9%)
OMDREB (Oakville, Milton)
<b>3,276</b> (-27.8%)
RAHB (Hamilton/Burlington)
<b>9,447</b> (-23.8%)



monthly

year-to-date

## APPOINTMENTS

**17,626**

## APPOINTMENTS

**97,879**

## AGENT PERFORMANCE

Average UNIT SALES per agent in JUNE

RE/MAX  
Niagara & Escarpment



1.52 units

Our Market  
Trading Area



0.31 units

\*When compared to the same month or year to date in the previous calendar year. Based on RE/MAX Niagara & Escarpment Internal Data and RAHB, OMDREB & NAR Statistics.