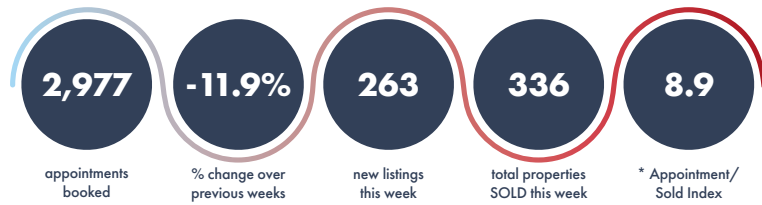


# APPOINTMENT CENTRE

JULY 13 - 19 2025



## WEEKLY APPOINTMENT BREAKDOWN



## MONTHLY COMPARISON 2024 VS 2025

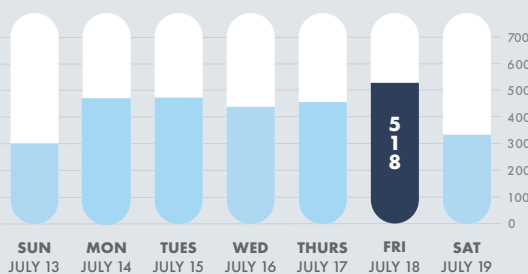


## WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL\*

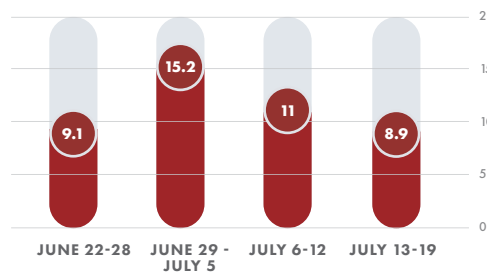


\*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



## TOP 5 PRICE RANGES

### HAMILTON REGION

	Previous Week	Current Week
1	\$600K - 699K	\$500K - 599K
2	\$500K - 599K	\$1M - 1.49M
3	\$1M - 1.49M	\$700K - 799K
4	\$700K - 799K	\$600K - 699K
5	\$800K - 899K	\$400K - 499K

### HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$1.5M - 1.99M	\$1.5M - 1.99M
3	\$2M+	\$800K - 899K
4	Tie \$900K - 999K and \$800K - 899K	\$2M+
5	\$600K - 699K	\$900K - 999K

### HALDIMAND REGION

	Previous Week	Current Week
1	\$300K - 399K	\$600K - 699K
2	\$1M - 1.49M	\$700K - 799K
3	\$600K - 699K	\$500K - 599K
4	\$400K - 499K	\$1M - 1.49M
5	Tie \$700K - 799K and \$800K - 899K	\$400K - 499K

### NIAGARA REGION

	Previous Week	Current Week
1	\$600K - 699K	Tie \$400K - 499K and \$500K - 599K
2	\$500K - 599K	\$600K - 699K
3	\$400K - 499K	\$700K - 799K
4	\$300K - 399K	\$300K - 399K
5	\$700K - 799K	\$1M - 1.49M



\* SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

We are in what's called a 'Hot Week', and it's not just the weather. There have been three instances in the last 3 years where property sales at RE/MAX Escarpment and Niagara outpaced new listing inventory. This past week shows the highest spread with our sales to new listings ratio at 127.8%. These bursts usually happen in late winter early spring, not in the deep of summer, and is usually followed by another strong week. This could be a sign that buyers who were waiting on the sidelines for rates to drop further, are realizing we may be in a longer pause period on variable mortgage rates.

## APPOINTMENTS 4 YEARS AT A GLANCE

2025

2024

2023

2022

