

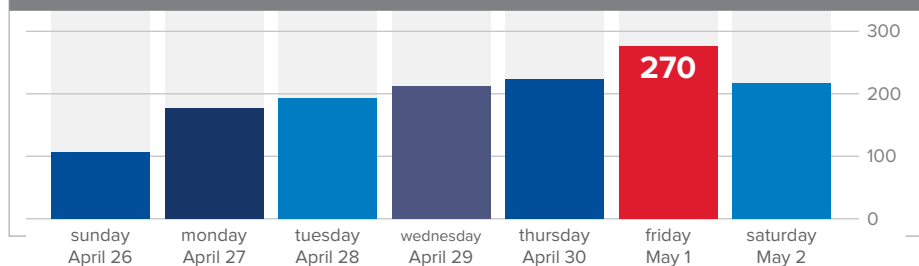
**RE/MAX****NIAGARA & ESCARPMENT**
Realty Ltd., Brokerage Realty Inc., Brokerage
Independently Owned & Operated

APPOINTMENT CENTRE

April 26 - May 2, 2020

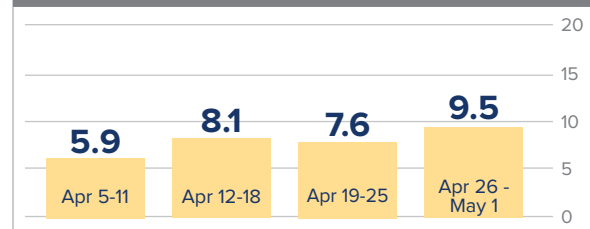
WEEKLY APPOINTMENT BREAKDOWN	1403	+24.6%	106	148	9.5	This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.
	appointments booked	% change over previous week	new listings this week	total properties SOLD this week	Sold/Appointment Index	

APPOINTMENTS - A WEEK AT A GLANCE



SOLD/APPOINTMENT INDEX

Past 4 weeks



TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$550-600k	#1	\$1-2M	#1	\$350-400k
#2	\$500-550k	#2	\$700-750k	#2	\$450-500k
#3	\$450-500k	#3	TIED \$450-500k \$800-900k	#3	\$400-450k
#4	TIED \$350-400k \$600-650k	#4	\$350-400k	#4	\$300-350k
#5	\$400-450k	#5	\$550-600k	#5	TIED \$250-300M \$500-550k \$1-2M

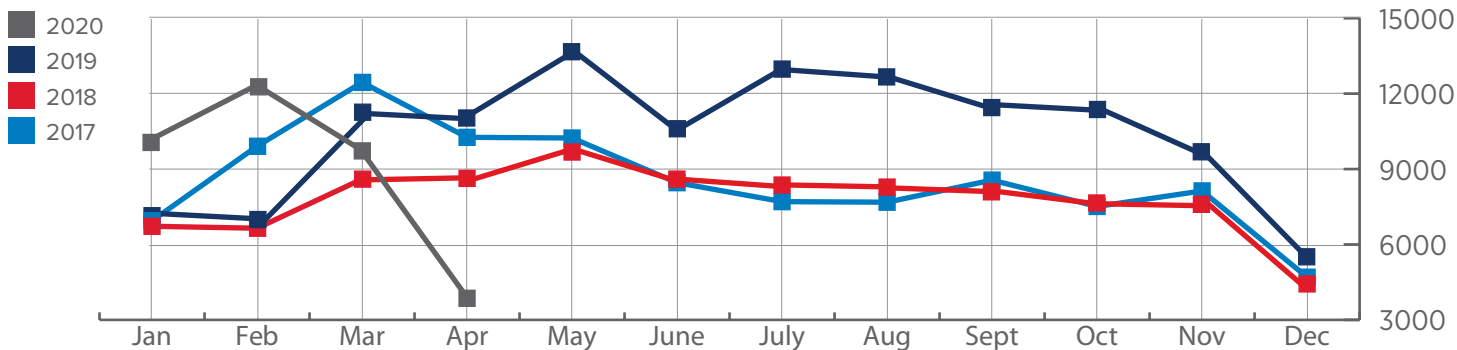
We have now recorded two weeks in a row with increases in the number of appointments over the previous weeks. Last week saw 24.6% more appointments than April 17 - 25. Our Sold/Appointment Index rose to 9.5 appointments on average per sale for the week. This is still an indication that the Buyers currently in the market are serious.

Popular price ranges shifted in popularity in Hamilton, but remained within the \$350-\$650 range. Burlington saw high, low and mid-rand price activity that seemed to bounce around in prominence. Niagara saw the most common price ranges appear in our ranking, with an increased popularity in the \$1-2M luxury price range.

MONTHLY COMPARISON 2019 vs 2020

11,007	3,812	-65.4%
total appointments: April 2019	total appointments: April, 2020	% change 2019 vs. 2020

APPOINTMENTS 4 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.