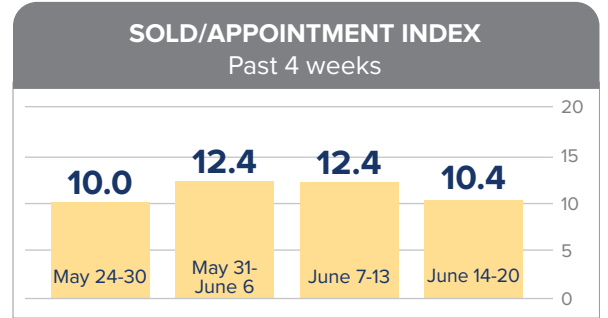
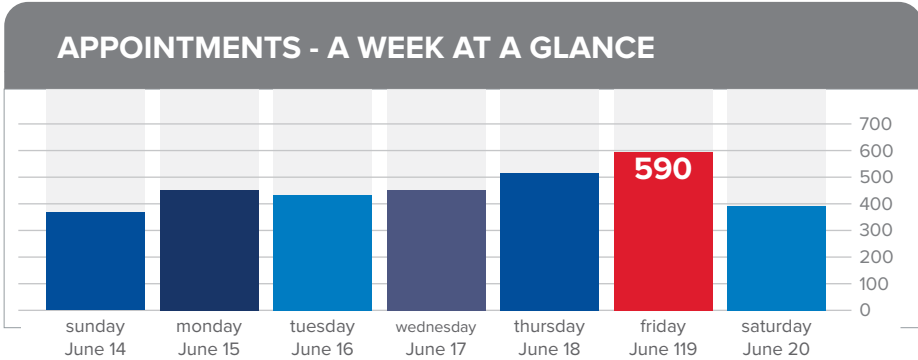




APPOINTMENT CENTRE

June 14-20, 2020

WEEKLY APPOINTMENT BREAKDOWN	3,248	-12.5%	138	311	10.4	This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.
	appointments booked	% change over previous week	new listings this week	total properties SOLD this week	Sold/Appointment Index	



TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$550-600k	#1	\$1-2M	#1	\$300-350k
#2	\$500-550k	#2	\$700-750k	#2	\$450-500k
#3	\$400-450k	#3	\$500-550k	#3	\$400-450k
#4	\$350-400k	#4	\$400-450k	#4	\$350-400k
#5	\$250-300k	#5	\$750-800k	#5	\$250-300k

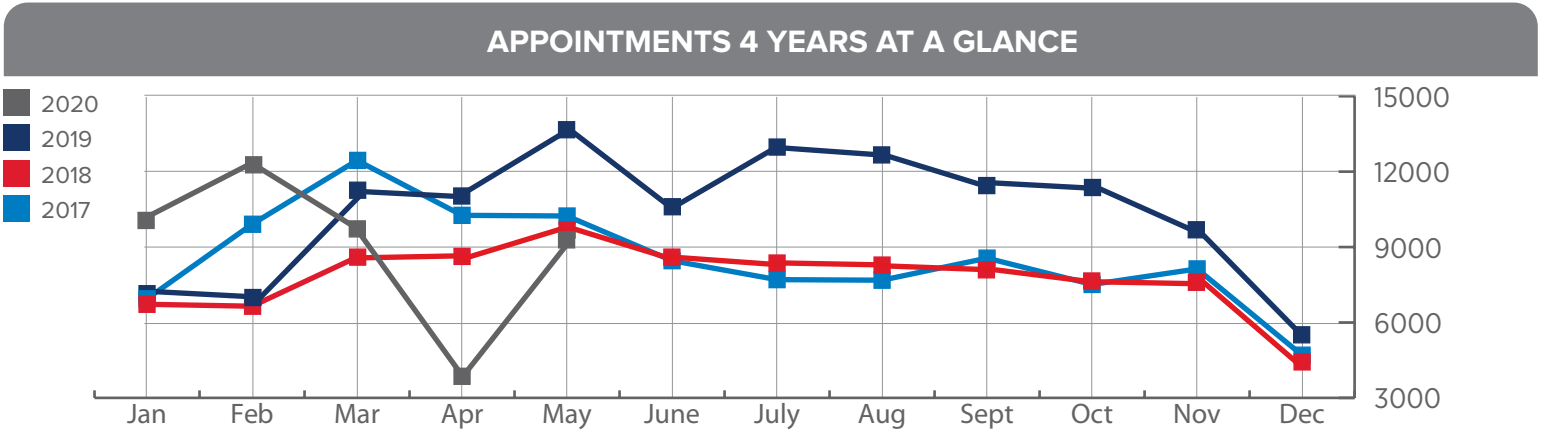
The intense heat that Southern Ontario has been experiencing may have been the reason for a dip in the number of appointments last week, however June is still healthier than ever! 28% more appointments were booked from June 1-20, 2020 than the same time frame in 2019.

The number of new listings were down over the previous week, but sales increased by 4%. Our Sold/Appointment Index dropped to 10.4 appointments on average per property sold during this time, showing that Buyers are motivated, but we need more inventory to help provide more options.

Price points in Hamilton saw the \$500-\$600k price range the top 2 most popular, with the rest definitely in line with trends over the past few weeks. The \$1-2M price range remained the most popular in Burlington, and both low and mid range prices were also popular. Niagara remained steady with \$250-\$500k the most in demand.

MONTHLY COMPARISON 2019 vs 2020

10,945	7,583	9,709	+28.0%
total appointments: June 2019	total appointments: June 1-20, 2019	total appointments: June 1-20, 2020	% change 2019 vs. 2020



*source: RE/MAX Escarpment & Niagara internal data.