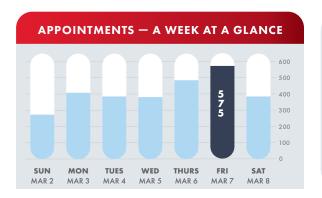
APPOINTMENT CENTRE

MARCH 2 TO 8 2025



WEEKLY APPOINTMENT BREAKDOWN

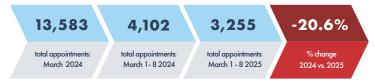




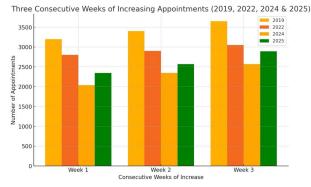


The appointment/sold index assesses the relationship between properties that sold this week and the number of appointments made during that same week, thereby measuring buyer motivation.

MONTHLY COMPARISON 2024 VS 2025







*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

This graph visually represents the percentage increase in weekly real estate appointments over three consecutive weeks which only occurred 4 times in the years 2019, 2022, 2024, and 2025. 2019 showed the most aggressive growth, and 2022 was the one year where this trend did not occur in a February/March time frame. The continued appointment growth in early 2025 suggests we may see another strong year for real estate transactions, potentially mirroring 2019's rapid acceleration.

APPOINTMENTS 4 YEARS AT A GLANCE 27,000 2025 24,000 21.000 2024 18,000 15,000 2023 12,000 9,000 2022 6.000 3,000 JAN APR JUN AUG SEP NOV DEC