

Protecting Your Profits From What Lurks Below

Finding and plugging Wholesale Distribution revenue leakage

Potential revenue slips through the cracks due to:

- Inefficiencies
- Errors
- Missed opportunities

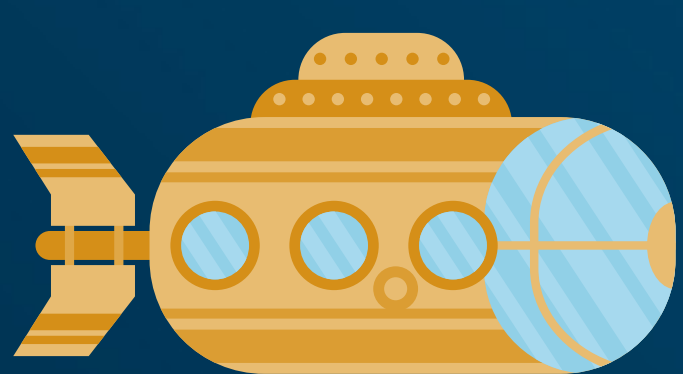
Bottomline impact

- Siphons profits
- Undermines competitiveness
- Hinders investments in growth initiatives

\$3 TRILLION
in lost revenue annually for businesses worldwide.

Steer clear of costly errors

Minor errors multiplied across thousands of transactions create major leaks:



\$1/4M
in losses from
5,000
transaction errors

Safe harbor

Beware of root causes of revenue leakage that can drain your profits:

- Pricing inconsistencies
- Unidentified vendor chargebacks
- Inaccurate inventory data
- Outdated order processing systems

5%
of total revenue:
Average industry revenue leakage rate.

Chain reaction

Revenue leakage can permeate every aspect of your business, including:

- Decreased profitability
- Cash flow constraints
- Operational bottlenecks
- Strained vendor and supplier relationships



A successful voyage

Data-driven solutions can prevent revenue leakage and lead to:

90%
reduction in contract simulation time (2 weeks to 1 day)

90%
reduction in chargeback error rates

30%
improvement in pricing procedures

63%
reduction in time required to file and reconcile SPA claims

Get more insights to prevent **revenue leakage** and chart a course for sustainable success.

[Read Blog](#)

Sources: Lexis/Nexis Risk Solutions Global Fraud and Risk Report, National Association of Wholesalers and Modern Distribution Magazine.