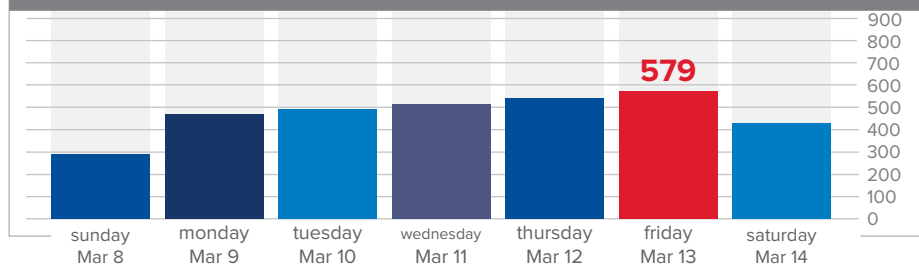


**RE/MAX****NIAGARA & ESCARPMENT**  
Realty Ltd., Brokerage Realty Inc., Brokerage  
Independently Owned & Operated

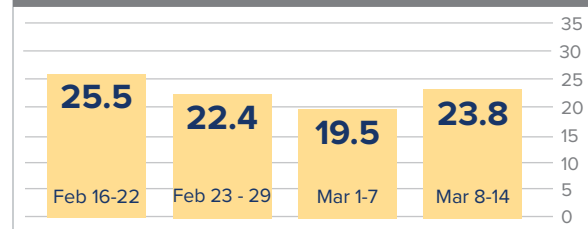
# APPOINTMENT CENTRE

**March 8-14, 2020****WEEKLY  
APPOINTMENT  
BREAKDOWN****3306**appointments  
booked**-7.6%**% change over  
previous week**139**total properties  
SOLD this week**23.8**Sold/Appointment  
Index

This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

**APPOINTMENTS - A WEEK AT A GLANCE****SOLD/APPOINTMENT INDEX**

Past 4 weeks

**TOP 5 PRICE RANGES**

Hamilton		Burlington		Niagara	
#1	\$350-400k	#1	\$700-750k	#1	\$450-500k
#2	\$450-500k	#2	\$400-450k	#2	\$350-400k
#3	\$500-550k	#3	\$1-2M	#3	\$400-450k
#4	\$550-600k	#4	\$500-550k	#4	\$300-350k
#5	\$400-450k	#5	\$800-900k	#5	\$550-600k

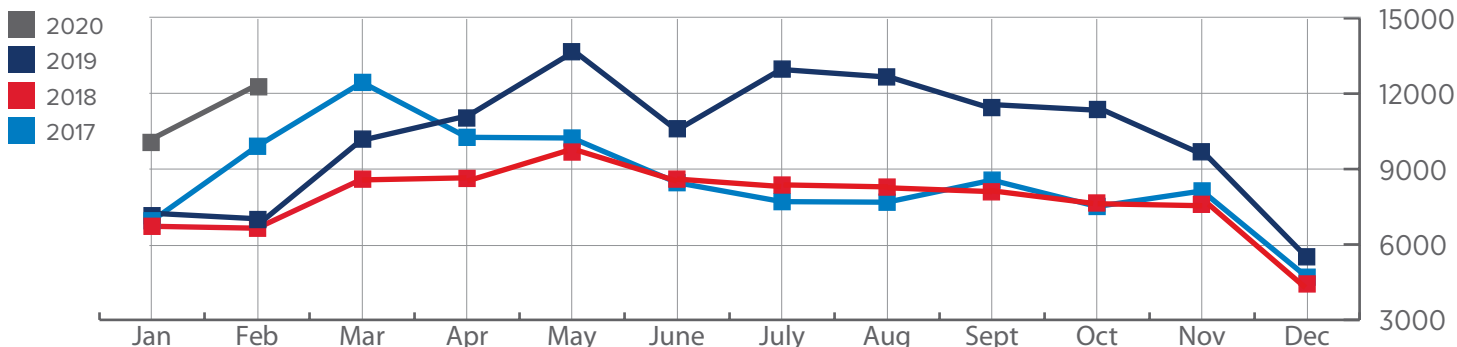
Appointments dipped only slightly by 7.6% when compared to the previous week, and RE/MAX Escarpment still recorded 139 sales during this time period. Overall, March remains strong, with 37.8% more appointments than were recorded in 2019.

Our Sold/Appointment Index rose to 23.8 appointments on average per property sold during the week - higher than the previous week, but in line with what we have been seeing for the two weeks prior to that.

Price ranges in Hamilton steadied to be solidly in the \$350-\$600k range. Burlington continues to see a wide range of activity across high, mid and low price points. Niagara's price ranges were also more predictably within the \$350-\$600k range.

**MONTHLY COMPARISON 2019 vs 2020**

<b>11613</b>	<b>4995</b>	<b>6882</b>	<b>+37.8%</b>
total appointments: March 2019	total appointments: March 1-14, 2019	total appointments: March 1-14, 2020	% change 2019 vs. 2020

**APPOINTMENTS 4 YEARS AT A GLANCE**

\*source: RE/MAX Escarpment & Niagara internal data.