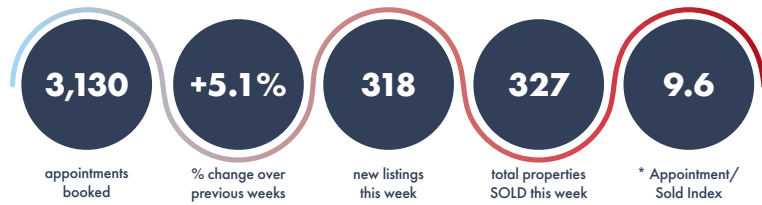


APPOINTMENT CENTRE

JULY 20 - 26 2025



WEEKLY APPOINTMENT BREAKDOWN



MONTHLY COMPARISON 2024 VS 2025

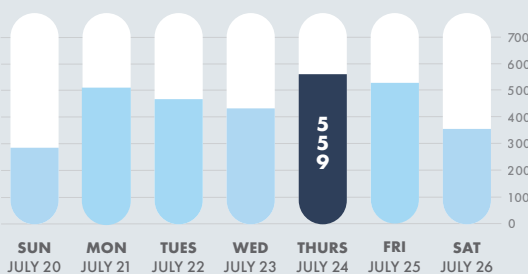


WEEKLY | SALES TO NEW LISTINGS RATIO REGIONAL*

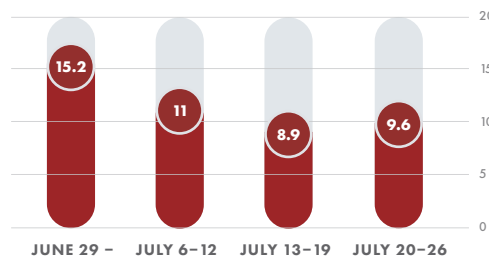


*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	\$500K - 599K	\$500K - 599K
2	\$1M - 1.49M	\$700K - 799K
3	\$700K - 799K	\$600K - 699K
4	\$600K - 699K	\$1M - 1.49M
5	\$400K - 499K	\$400K - 499K

HALTON REGION

	Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M
2	\$1.5M - 1.99M	\$1.5M - 1.99M
3	\$800K - 899K	\$2M+
4	\$2M+	\$800K - 899K
5	\$900K - 999K	\$900K - 999K

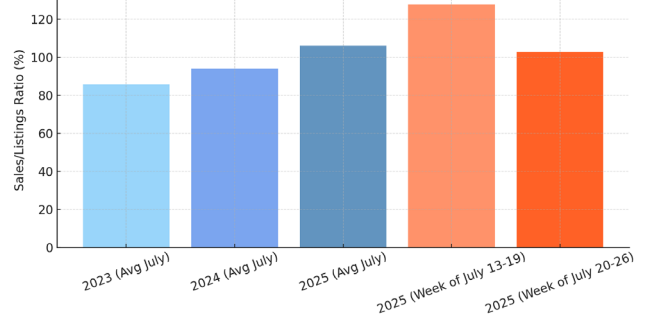
HALDIMAND REGION

	Previous Week	Current Week
1	\$600K - 699K	\$600K - 699K
2	\$700K - 799K	\$700K - 799K
3	\$500K - 599K	\$1M - 1.49M
4	\$1M - 1.49M	\$900K - 999K
5	\$400K - 499K	\$500K - 599K

NIAGARA REGION

	Previous Week	Current Week
1	Tie \$400K - 499K and \$500K - 599K	\$500K - 599K
2	\$600K - 699K	\$400K - 499K
3	\$700K - 799K	\$700K - 799K
4	\$300K - 399K	\$600K - 699K
5	\$1M - 1.49M	\$300K - 399K

Corrected Sales-to-Listings Ratios (July 2023-2025, with July 13 & 20 Weeks)



* SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

RE/MAX Escarpment and Niagara has experience 2 back-to-back weeks where sales have outpaced new listing inventory (this has never occurred in last 3 years). If our efforts persist and sales keep outpacing listings at July's levels, we could see a Sales-to-Listings ratio near 110%, in August 2025. The \$500K-\$599K ranges dominate demand (appearing most frequently in the top 5), meaning entry-to-mid-tier homes face the most activity and are driving the current market. However, \$1M-\$1.49M and even \$2M+ still show strong activity, suggesting upsizers and luxury buyers are contributing to the imbalance.

APPOINTMENTS 4 YEARS AT A GLANCE

