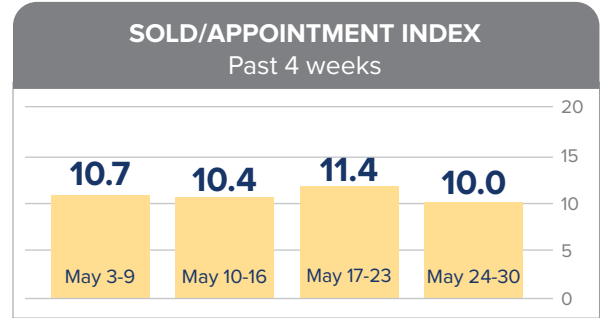
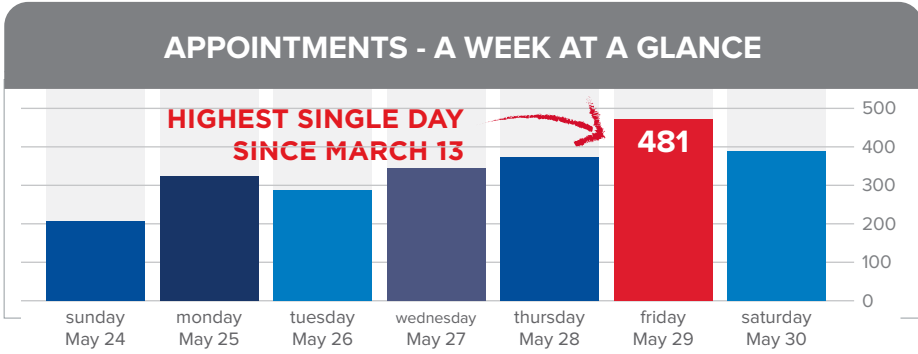




APPOINTMENT CENTRE

MAY 24-30, 2020

WEEKLY APPOINTMENT BREAKDOWN	2421	+5.4%	151	242	10.0	This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.
	appointments booked	% change over previous week	new listings this week	total properties SOLD this week	Sold/Appointment Index	



TOP 5 PRICE RANGES

Hamilton		Burlington		Niagara	
#1	\$550-600k	#1	\$1-2M	#1	\$450-500k
#2	\$450-500k	#2	\$800-900k	#2	\$300-350k
#3	\$350-400k	#3	\$750-800k	#3	\$350-400k
#4	\$600-650k	#4	\$500-550k	#4	\$400-450k
#5	\$500-550k	#5	TIED \$250-300k \$550-600k	#5	\$600-650k

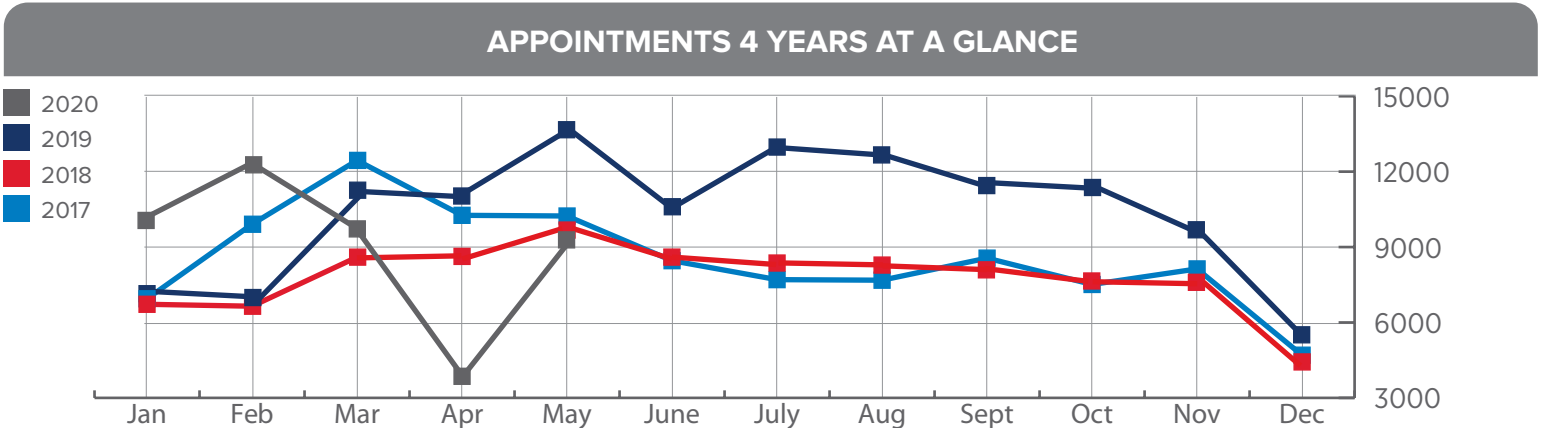
We are definitely seeing more movement across the board as the numbers come in from Week 11 of closures. Appointments increased +5.4% over last week, the number of new listings were up +15.3%, and we reported 19.8% more sales. Our Sold/Appointment Index dropped slightly as a result, with an average of 10 appointments per property sold last week.

Even though appointments overall in May were 30.8% lower than in 2019, we are seeing the gap continue to grow smaller on a weekly basis.

Our Top 5 Price Ranges remained consistent in Hamilton when compared to the last few weeks, between \$350-\$650k. Burlington continues to report activity in many high, middle and low price points. Demand for the \$300-\$650k price ranges continue to be popular in Niagara.

MONTHLY COMPARISON 2019 vs 2020

13,688	9,478	-30.8%
total appointments: May 2019	total appointments: May 2020	% change 2019 vs. 2020



*source: RE/MAX Escarpment & Niagara internal data.