APPOINTMENT CENTRE

SEPTEMBER 14–20, 2025

WEEKLY APPOINTMENT BREAKDOWN

3,033 appointments booked

0.7% % change over previous weeks

414 new listings this week

318 total properties SOLD this week

9.5 * Appointment/ Sold Index

MONTHLY COMPARISON 2024 VS 2025

12,371 total appointments: September 2024

8,266 total appointments: September 1 - 20, 2024

8,377 total appointments: September 1 - 20, 2025

1.3% % change 2024 vs. 2025

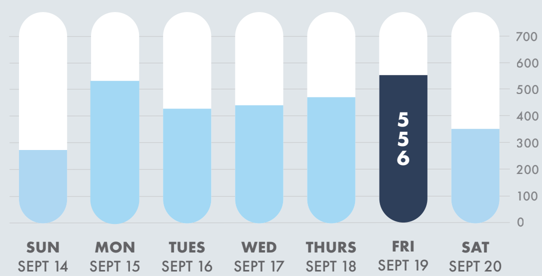
WEEKLY | SALES TO NEW LISTINGS RATIO

REGIONAL* **49.3%**

76.8%

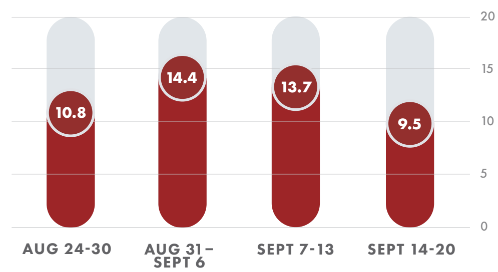
*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



12.1 30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	$700K - 799K	$700K - 799K
2	$600K - 699K	$600K - 699K
3	$1M - 1.49M	$500K - 599K
4	$400K - 499K	$1M - 1.49M
5	$500K - 599K	$800K - 899K

HALTON REGION

	Previous Week	Current Week
1	$1M - 1.49M	$1M - 1.49M
2	$900K - 999K	$900K - 999K
3	$1.5M - 1.99M	$1.5M - 1.99M
4	$2M+	$700K - 799K
5	$700K - 799K	$800K - 899K

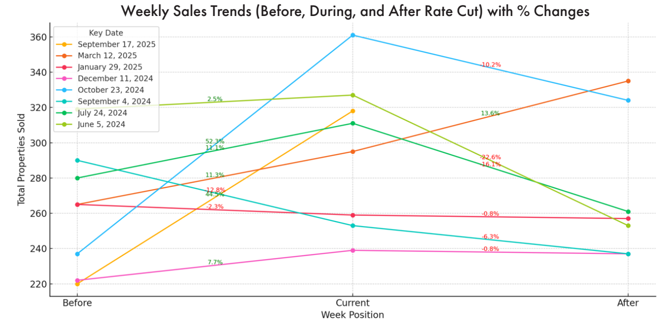
HALDIMAND REGION

	Previous Week	Current Week
1	$700K - 799K	$400K - 499K
2	$400K - 499K	$700K - 799K
3	$500K - 599K	$500K - 599K
4	$800K - 899K	$800K - 899K
5	$600K - 699K	$600K - 699K

NIAGARA REGION

	Previous Week	Current Week
1	$500K - 599K	$600K - 699K
2	$600K - 699K	$500K - 599K
3	$400K - 499K	$400K - 499K
4	$700K - 799K	$700K - 799K
5	$300K - 399K	$800K - 899K

Weekly Sales Trends (Before, During, and After Rate Cut) with % Changes



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

Does a Bank of Canada Rate Cut Fuel Market Sales Activity?

In October '24 with a larger than usual 0.5% rate cut, we witnessed a massive spike of +52% from the week before, followed by a sharp -10% drop after. This was the biggest swing across all periods.

In December '24 (another 0.5% rate cut) sales held steady at low levels — a slight +7% bump, then almost flat (-0.8%) after. This shows a softer market going into the holidays.

June & July '24: Both showed post-peak declines (-22% in June, -16% in July) after decent weeks, pointing to mid-summer cooling.

In January '25 the rate announcement barely moved sales at all (-2% then -0.7%). This was one of the calmest stretches.

September '25: After a five-month pause in rate cuts, sales jumped +44% week-over-week. That kind of restart suggests pent-up activity due to greater affordability in the market.

APPOINTMENTS 4 YEARS AT A GLANCE