RE/MAX NIAGARA & ESCARPMENT
Realty Ltd., Brokerage & Realty Inc., Brokerage
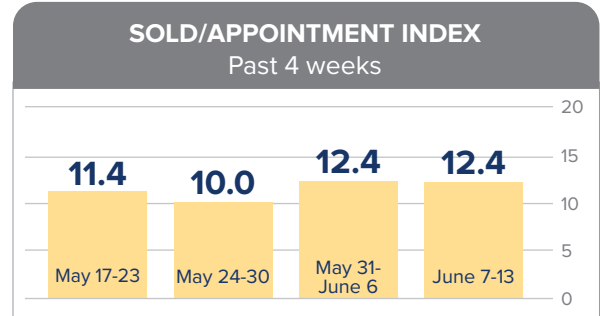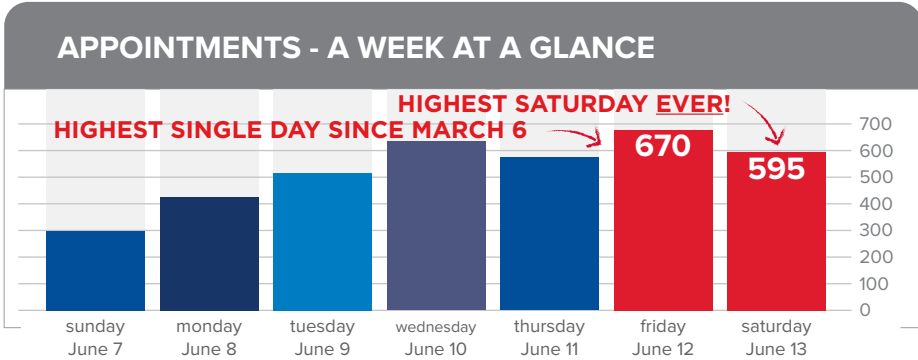Independently Owned & Operated

APPOINTMENTCENTRE
June 7 - 13, 2020

WEEKLY APPOINTMENT BREAKDOWN	3,711	+23.0%	247	299	12.4	This number assesses the relationship between properties that Sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.
	appointments booked	% change over previous week	new listings this week	total properties SOLD this week	Sold/Appointment Index	

APPOINTMENTS - A WEEK AT A GLANCE

HIGHEST SINGLE DAY SINCE MARCH 6

HIGHEST SATURDAY EVER!

670 595

sunday June 7	monday June 8	tuesday June 9	wednesday June 10	thursday June 11	friday June 12	saturday June 13

SOLD/APPOINTMENT INDEX
Past 4 weeks

11.4	10.0	12.4	12.4
May 17-23	May 24-30	May 31-June 6	June 7-13

TOP 5 PRICE RANGES

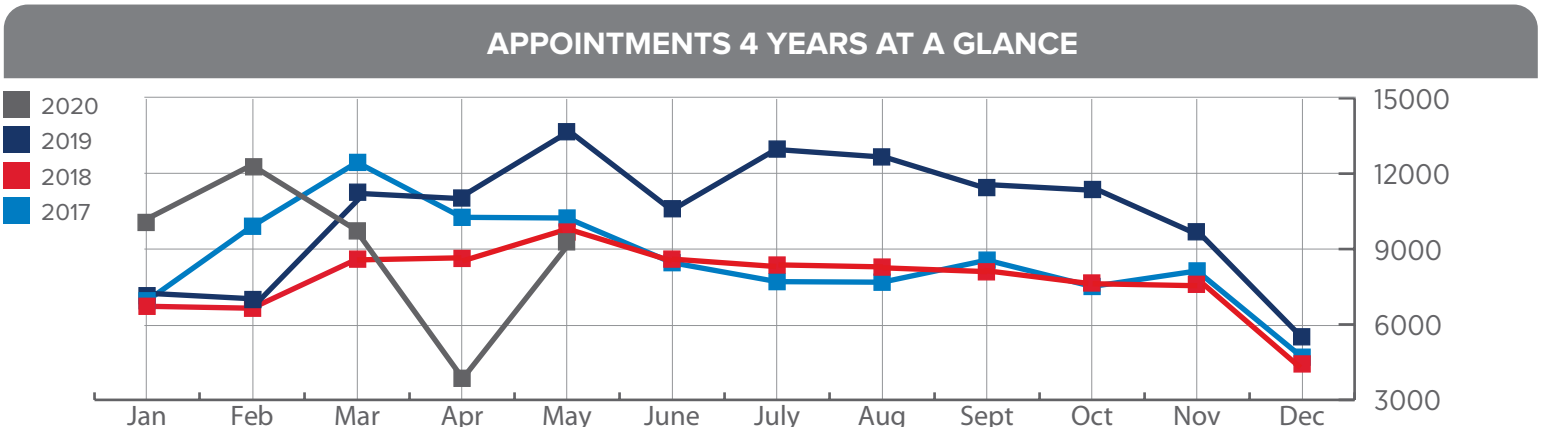|	Hamilton		Burlington		Niagara
#1	$300-350k	#1	$1-2M	#1	$250-300k
#2	$450-500k	#2	$800-900k	#2	$350-400k
#3	$550-600k	#3	$750-800k	#3	$400-450k
#4	$350-400k	#4 TIED	$650-700k $900-1M	#4	$450-500k
#5	$500-550k	#5	$400-450k	#5 TIED	$500-550k $550-600k

The market is definitely in recovery mode these days, with 23% more appointments last week, 27% more new listings, and 23% more sales! Friday saw the most appointments we have booked in a single day since March 6, and we booked the most appointments EVER on a Saturday at 595. Overall in June, appointments are 28.6% higher than the same time frame in 2019!

Our Sold/Appointment Index remained exactly the same as the previous week, with 12.4 appointments on average per property sold.

In our Top 5 Price Ranges, Hamilton continues to remain steady, hovering in the $300-$600k ranges. Burlington saw more activity last week in the higher price ranges than we have seen for a few weeks. Niagara is seeing price points solidly rooted in the $250-$600k range.

MONTHLY COMPARISON 2019 vs 2020

10,945	5,026	6,461	+28.6%
total appointments: June 2019	total appointments: June 1-13, 2019	total appointments: June 1-13, 2020	% change 2019 vs. 2020

APPOINTMENTS 4 YEARS AT A GLANCE

- 2020
- 2019
- 2018
- 2017

| Jan | Feb | Mar | Apr | May | June | July | Aug | Sept | Oct | Nov | Dec |

*source: RE/MAX Escarpment & Niagara internal data.