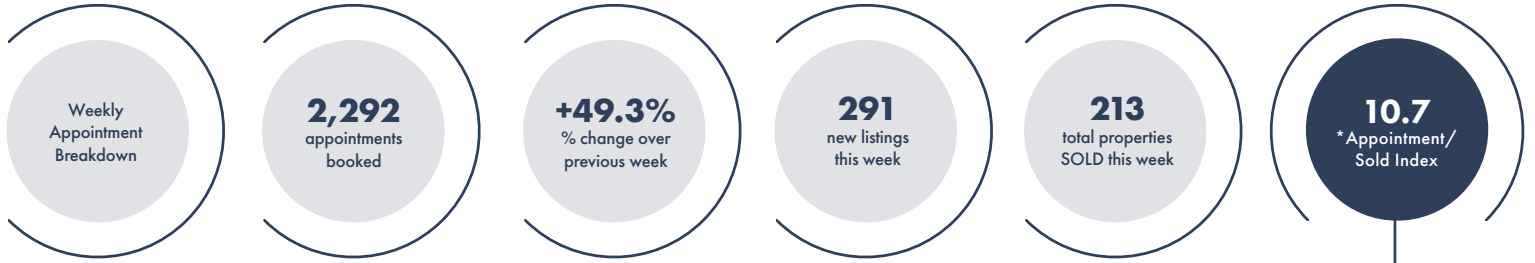
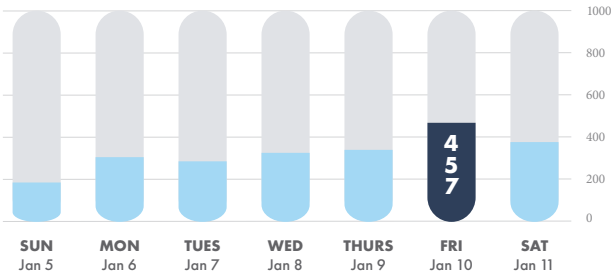


APPOINTMENT CENTRE

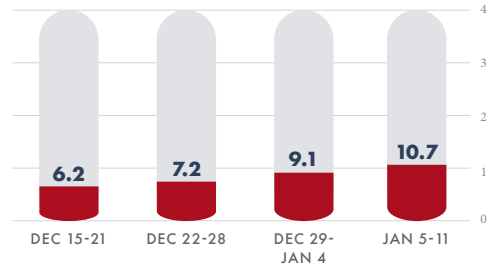
JANUARY 5-11 2024



APPOINTMENTS - A WEEK AT A GLANCE

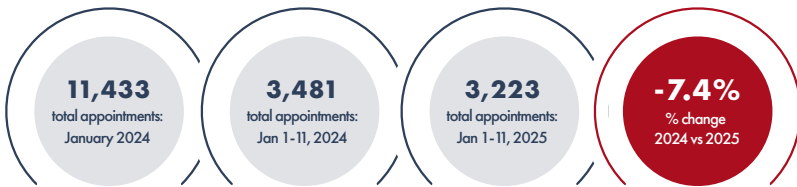


APPOINTMENT/SOLD INDEX PAST 4 WEEKS



8.3
30 day average
This number assesses the relationship between properties that sold this week and the number of appointment made during the same week, thereby measuring buyer motivation.

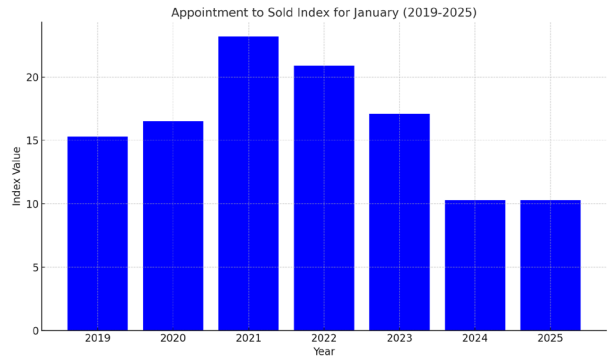
MONTHLY COMPARISON 2024 vs 2025



The appointment to sold index has been trending downward in the last 2 years. So far this January is par with the monthly average appointment-to-sold index for January 2024. This index has trended lower in the last 2 years as buyers are experiencing a market where they can comparison shop, contributing to quicker and more decisive purchases.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$1-2M	\$450-500k
#2	\$650-700k	\$600-650k	#2	\$2M+	\$2M+	#2	\$500-550k	\$550-600k
#3	\$350-400k	\$650-700k	#3	\$450-500k	\$700-750k	#3	\$400-450k	TIE \$650-700k and \$1-2M
#4	\$750-800k	\$850-900k	#4	\$950k-1M	\$450-500k	#4	\$450-500k	\$400-450k
#5	\$500-550k	\$550-600k	#5	\$550-600k	\$650-700k	#5	TIE \$550-600k and \$600-650k	\$500-550k



*Source: RE/MAX Escarpment & Niagara internal data

APPOINTMENTS 5 YEARS AT A GLANCE

