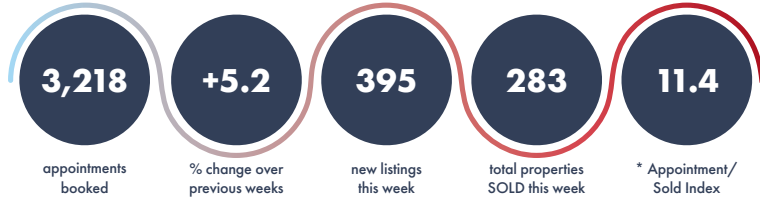


APPOINTMENT CENTRE

MARCH 30 TO APRIL 5 2025



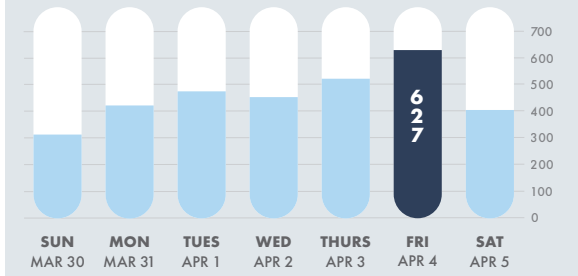
WEEKLY APPOINTMENT BREAKDOWN



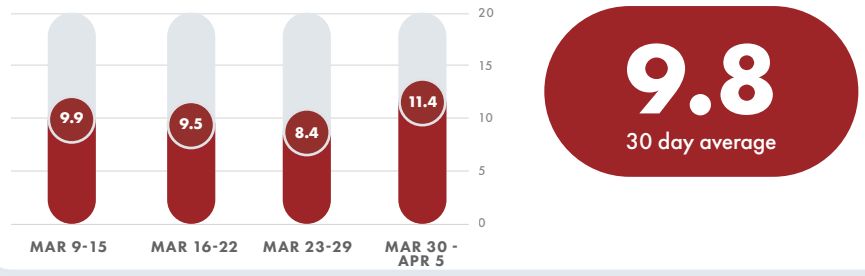
MONTHLY COMPARISON 2024 VS 2025



APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS

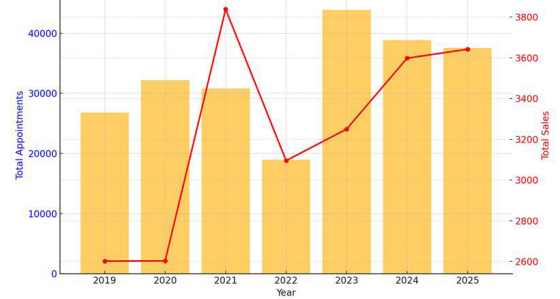


TOP 5 PRICE RANGES

HAMILTON REGION			HALTON REGION		
	Previous Week	Current Week		Previous Week	Current Week
1	\$600K - 699K	\$600K - 699K	1	\$1M - 1.49M	\$1M - 1.49M
2	\$1M - 1.49M	Tied \$500K - 599K \$1M - 1.49M	2	\$1.5M - 1.99M	\$800K - 899K
3	\$500K - 599K	\$800K - 899K	3	\$2M +	\$900K - 999K
4	\$700K - 799K	\$700K - 799K	4	\$700K - 799K	\$1.5M - 1.99M
5	\$400K - 499K	\$400K - 499K	5	\$900K - 999K	\$2M +

HALDIMAND REGION			NIAGARA REGION		
	Previous Week	Current Week		Previous Week	Current Week
1	\$1M - 1.49M	\$1M - 1.49M	1	\$500K - 599K	\$600K - 699K
2	\$700K - 799K	\$800K - 899K	2	\$600K - 699K	\$500K - 599K
3	\$800K - 899K	\$500K - 599K	3	\$1M - 1.49M	\$1M - 1.49M
4	\$600K - 699K	\$600K - 699K	4	\$700K - 799K	\$400K - 499K
5	\$900K - 999K	\$700K - 799K	5	\$900K - 999K	\$700K - 799K

Q1 Appointments vs Sales (2019-2025)



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

Q1 In 2025, sales and appointments are tracking closer together than any time since 2021. 2022 stands out as a low-appointment but high-efficiency year—probably from rate-fueled urgency. The gap between increased showings and steady sales suggests a market in contemplation. Buyers are actively engaging with the market, yet some hesitations persist.

Q1 2025 reflects a market characterized by keen interest tempered by cautious execution. As the year progresses, monitoring economic indicators and market sentiments will be vital in navigating the evolving regional real estate market.

APPOINTMENTS 4 YEARS AT A GLANCE

