# APPOINTMENT CENTRE

MAY 17–MAY 23, 2026

ENO STATS

## WEEKLY APPOINTMENT BREAKDOWN

| | | | | |
|---|---|---|---|---|
| 3,471 | +6.3% | 386 | 305 | 11.4 |
| appointments booked | % change over previous weeks | new listings this week | total properties SOLD this week | * Appointment/ Sold Index |

## MONTHLY COMPARISON 2025 VS 2026

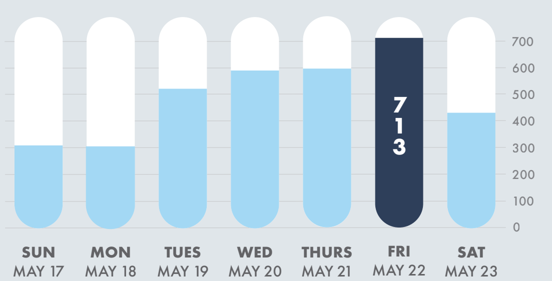
| | | | |
|---|---|---|---|
| 14,584 | 10,732 | 11,322 | +5.5% |
| total appointments: May 2025 | total appointments: May 1-23, 2025 | total appointments: May 1-23, 2026 | % change 2025 vs. 2026 |

## WEEKLY | SALES TO NEW LISTINGS RATIO

| REGIONAL* | ENO |
|---|---|
| 59.2% | 79.0% |

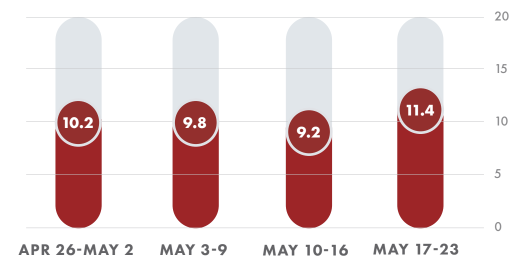
*(Hamilton, Niagara, Halton, Haldimand)

## APPOINTMENTS — A WEEK AT A GLANCE




## APPOINTMENT/SOLD INDEX

PAST 4 WEEKS




**10.2**
30 day average

## TOP 5 PRICE RANGES

### HAMILTON REGION

| | Previous Week | Current Week |
|---|---|---|
| 1 | $700K - 799K | $700K - 799K |
| 2 | $600K - 699K | $800K - 899K |
| 3 | $500K - 599K | $600K - 699K |
| 4 | $1M - 1.49M | $500K - 599K |
| 5 | $400K - 499K | $1M - 1.49M |

### HALTON REGION

| | Previous Week | Current Week |
|---|---|---|
| 1 | $1M - 1.49M | $1M - 1.49M |
| 2 | $1.5M - 1.99M | $2M+ |
| 3 | $2M+ | $1.5M - 1.99M |
| 4 | $900K - 999K | $800K - 899K |
| 5 | $800K - 899K | $900K - 999K |

### HALDIMAND REGION

| | Previous Week | Current Week |
|---|---|---|
| 1 | $700K - 799K | $400K - 499K |
| 2 | $600K - 699K | $700K - 799K |
| 3 | $400K - 499K | $500K - 599K |
| 4 | $500K - 599K | $600K - 699K |
| 5 | $800K - 899K | $800K - 899K |

### NIAGARA REGION

| | Previous Week | Current Week |
|---|---|---|
| 1 | $400K - 499K | $500K - 599K |
| 2 | $600K - 699K | $600K - 699K |
| 3 | $500K - 599K | $400K - 499K |
| 4 | $1M - 1.49M | $700K - 799K |
| 5 | $800K - 899K | $1M - 1.49M |

## STRONG HISTORICAL MATCHES

WEEKS THAT MATCH THE CURRENT MARKET SETUP

| PERIOD | PEAK DAY (APPOINTMENTS) | WEEK OVER WEEK CHANGE | YEAR OVER YEAR (MONTH TO DATE) | APPOINTMENT TO SOLD INDEX (ASI) | WHAT HAPPENED NEXT |
|---|---|---|---|---|---|
| FEB 16 – FEB 22, 2020 Pre-Pandemic Acceleration | 789 (FRIDAY) | +8.8% ↑ vs. prior week | +6.1% ↑ vs. Feb 1–22, 2019 | 9.8 → 11.7 ↑ RISING | Sales accelerated over the next 4–6 weeks. Strong spring market momentum. |
| JUN – OCT 2020 Post-Lockdown Surge | 731–970 (MULTIPLE DAYS) | +12% to +27% ↑ vs. prior week | +20% to +68% ↑ vs. 2019 | 11.0 → 16.3+ ↑ RISING | Explosive market growth. Demand far outpaced inventory. |
| JAN – APR 2021 Extreme Seller's Market | 1,089–1,582 (MULTIPLE DAYS) | +15% to +34% ↑ vs. prior week | +52% to +107% ↑ vs. 2020 | 12.3 → 20.0+ ↑ RISING | Record sales, multiple offers, rapid price appreciation. |
| JAN 2022 Final Rate-Cycle Run | 1,285 (SATURDAY) | +9.6% ↑ vs. prior week | +16.4% ↑ vs. Jan 1–23, 2021 | 10.6 → 13.4 ↑ RISING | Strong finish before interest rate hikes cooled the market. |
| APR – JUN 2023 Recovery Phase | 716–954 (MULTIPLE DAYS) | +6% to +18% ↑ vs. prior week | +4.8% to +12.7% ↑ vs. 2022 | 9.1 → 11.8 ↑ RISING | Steady recovery. Sales improved gradually over the next 4–8 weeks. |
| MAY 17 – MAY 23, 2026 CURRENT WEEK | 713 (FRIDAY) | +6.3% ↑ vs. prior week | +5.5% ↑ vs. May 1–23, 2025 | 9.2 → 11.4 ↑ RISING | Buyers are returning before headlines catch up. Early-cycle strength. |

**WHAT THIS MEANS GOING FORWARD**

- Sales growth typically follows 2–6 weeks after this setup.
- Mid-range price segments tighten first ($500K – $900K).
- Multiple offers start increasing in clean, well-priced listings.
- Seller confidence rises as absorption and momentum improve.

*Source: RE/MAX Escarpment & Niagara – Internal Appointment Centre Data (2019 – May 23, 2026)*

*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

The current week of May 17–23, 2026 shares key characteristics with several important turning points in the market, including early 2020, the 2023 recovery phase, and the lead-up to previous high-activity cycles. In each case, the combination of rising weekly appointments, stronger year-over-year activity, an increasing Appointment-to-Sold Index, and peak daily appointment counts above 700 signaled that buyers were becoming more active before transaction numbers fully reflected the shift.

What makes this setup important is that appointments are typically a leading indicator of future sales. Historically, when these conditions aligned together, the market often experienced stronger sales volume within the following 30 to 60 days, tighter competition in mid-range price segments, and improved seller confidence. While today's market conditions are far more balanced than the extreme seller's market of 2021, the current data suggests momentum is building again beneath the surface, particularly among serious and motivated buyers re-entering the market ahead of broader public sentiment.

## APPOINTMENTS 4 YEARS AT A GLANCE