

# APPOINTMENT CENTRE

AUGUST 7-13, 2022



**RE/MAX**  
**NIAGARA &**  
**ESCARPMENT**  
 Realty Ltd., Brokerage  
 Realty Inc., Brokerage  
Independently Owned & Operated

**WEEKLY APPOINTMENT BREAKDOWN**

**3,079**  
 appointments booked

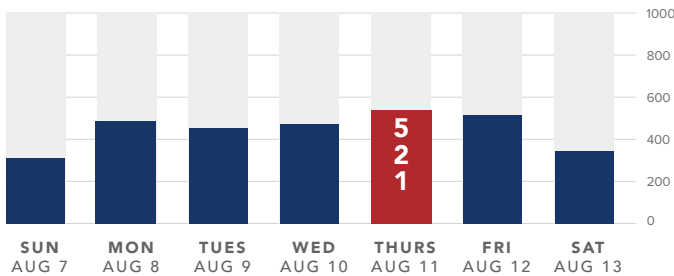
**+8.7%**  
 % change over previous week

**242**  
 new listings this week

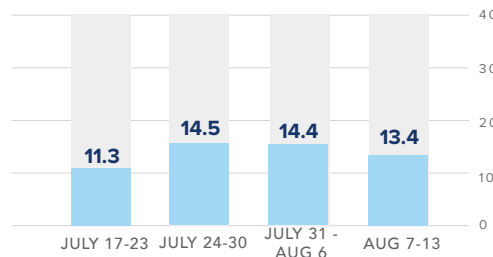
**230**  
 total properties SOLD this week

**13.4**  
 \*Appointment/Sold Index

## APPOINTMENTS - A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



\*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

## MONTHLY COMPARISON 2021 vs 2022

**16,186**  
 total appointments: Aug 2021

**6,629**  
 total appointments: Aug 1-13 2021

**5,639**  
 total appointments: Aug 1-13 2022

**-14.9%**  
 % change 2021 vs. 2022

## TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M
#2	\$650-700k	\$650-700k	#2	\$950-1M	\$950-1M	#2	\$450-500k	\$450-500k
#3	\$750-800k	\$700-750k	#3	\$550-600k	\$850-900k	#3	\$350-400k	\$650-700k
#4	\$450-500k	\$550-600k	#4	\$650-700k	\$550-600k	#4	\$650-700k	\$600-650k
#5	\$700-750k	\$750-800k	#5	\$750-800 & \$2M+	\$2M+	#5	\$600-650k	\$400-450k

We are up +8.7% over the previous week, as buyers hit the market after the Long Weekend break. We are down -14.9% compared to last August, but each month we narrow the gap between this year and last years numbers, and at a faster rate than the board averages (See our July Market Pulse Report!)

The appointment/sold index has inched down to 13.4 as sellers continue to list more product and are adapting to the market.

The \$1-2M price range continues to be #1 in all of our trading areas. In Hamilton, we saw a slight shuffle but remained in the mid-high ranges. Halton saw a slight shuffle but remained in the mid, high and luxury price ranges. Niagara continues to represent the low, mid and high price ranges.

## APPOINTMENTS 5 YEARS AT A GLANCE

