

APPOINTMENT CENTRE

APRIL 30-MAY 6, 2023



RE/MAX
NIAGARA &
ESCARPMENT
Realty Ltd., Brokerage
Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY
APPOINTMENT
BREAKDOWN

4,578
appointments
booked

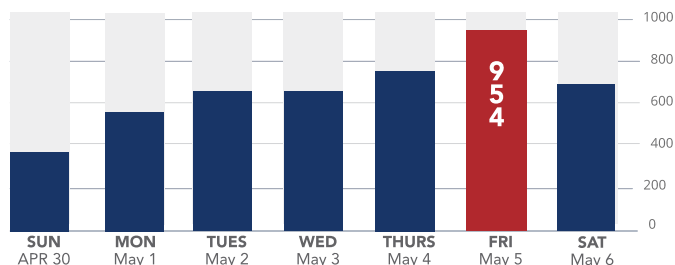
+1.4%
% change over
previous week

311
new listings
this week

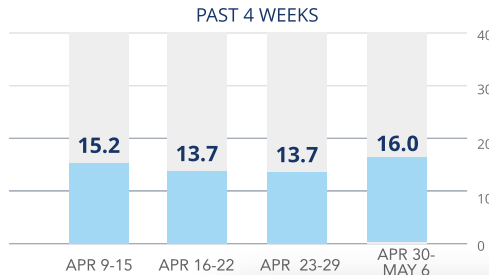
285
total properties
SOLD this week

16.0
*Appointment/Sold
Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2022 vs 2023

14,369
total
appointments:
May 2022

2,891
total
appointments:
May 1-6 2022

4,096
total
appointments:
May 1-6 2023

+41.7%
% change
2022 vs. 2023

Appointments rose 1.4% this week, and Friday was by far the busiest day with over 950 appointments. Compared to the beginning of May 2022, this year has seen a +41.7% increase in the number of total appointments.

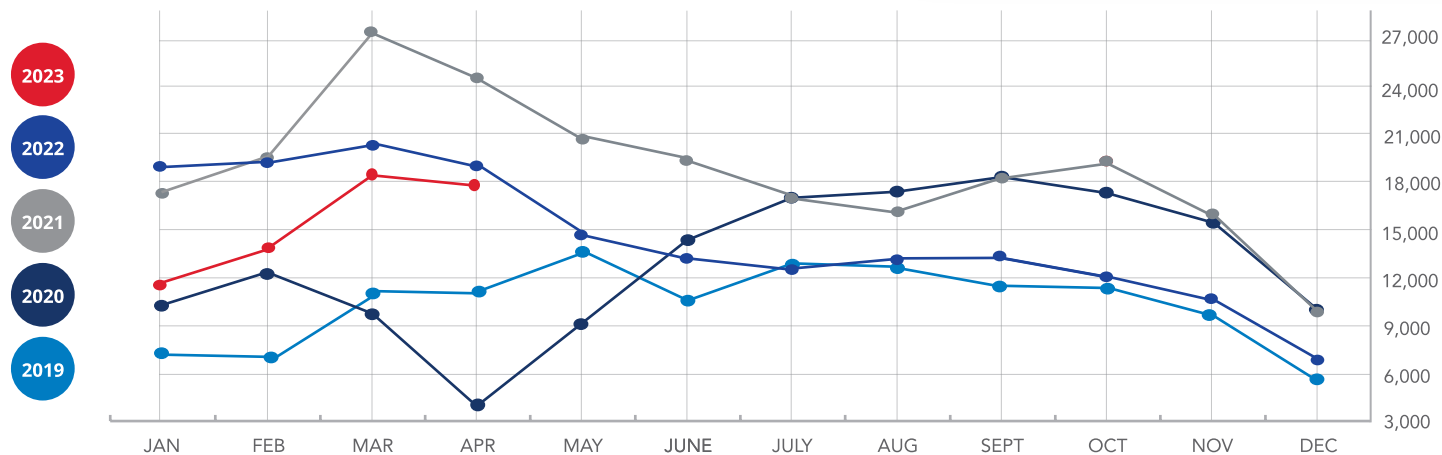
Also of note this week is the appointment/sold index, which rose to 16.0. This is the highest it's been since the beginning of April, indicating that new listings are increasing to meet demand.

The \$1-2M price range continues to occupy the top spot in both Hamilton and Halton, with mid to high price ranges making up the rest of the rankings. Niagara's top spot is occupied by the \$700-750 price range but otherwise remains similar to both Halton and Hamilton in regards to its other popular price points.

TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	TIE \$550-600k & \$700-750k	\$700-750
#2	\$550-600k	\$600-650k	#2	\$450-500k	\$650-700k	#2	\$1-2M	\$600-650k
#3	\$600-650k	\$550-600k	#3	TIE \$850-900k & \$2M+	\$850-900k	#3	\$650-700k	\$550-600k
#4	\$700-750k	\$700-750k	#4	\$750-800k	\$750-800k	#4	\$600-650k	\$500-550k
#5	\$750-800k	\$450-500k	#5	\$950k-1M	\$550-600k	#5	\$450-500k	\$650-700k

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.