

APPOINTMENT CENTRE

SEPTEMBER 11-17, 2022



RE/MAX
NIAGARA &
ESCARPMENT
 Realty Ltd., Brokerage
 Realty Inc., Brokerage
Independently Owned & Operated

WEEKLY APPOINTMENT BREAKDOWN

3,552
 appointments booked

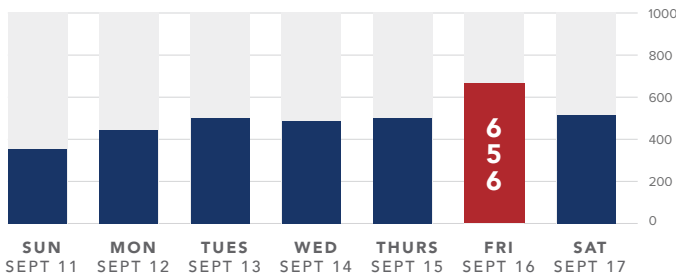
+15.8%
 % change over previous week

291
 new listings this week

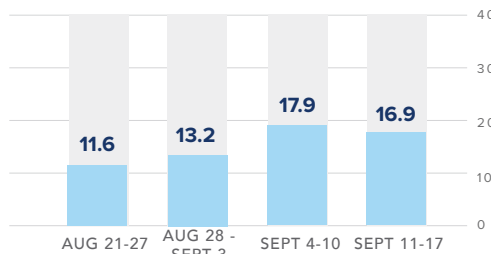
209
 total properties SOLD this week

16.9
 *Appointment/Sold Index

APPOINTMENTS - A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX PAST 4 WEEKS



*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

MONTHLY COMPARISON 2021 vs 2022

18,135
 total appointments: Sept 2021

9,531
 total appointments: Sept 1-17 2021

7,706
 total appointments: Sept 1-17 2022

-19.1%
 % change 2021 vs. 2022

TOP 5 PRICE RANGES

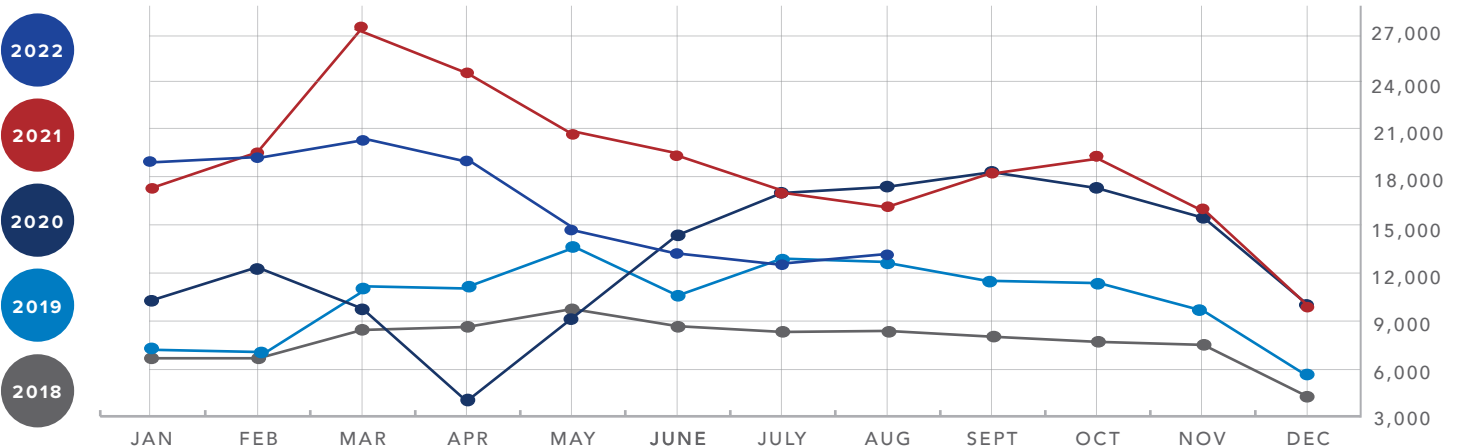
HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	\$1-2M	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$550-600k	\$550-600k
#2	\$750-800k	\$550-600k	#2	\$2M+	\$2M+	#2	\$1-2M	\$450-500k
#3	\$550-600k	\$750-800k	#3	\$850-900k	\$850-900k	#3	\$450-500k	\$650-700k
#4	\$700-750k	\$650-700k	#4	\$550-600k	\$550-600k	#4	\$850-900k	\$1-2M
#5	\$650-700k	\$950k-1M	#5	\$700-750k	\$950k-1M	#5	\$700-750k	\$700-750k

Appointments are up +15.8% compared to the previous week, with summer behind us and the Fall Market in full force, buyers are eager to find their new home before the winter holiday season.

The appointment/sold index dropped 1 point to 16.9, as buyers enjoy exploring new inventory.

Hamilton saw a slight shuffle in popular price ranges, but remained in the mid-high ranges. Burlington continues to see demand for the high and luxury price ranges, but also \$550-600k. In Niagara, \$550-600k continues to be #1, followed by mid-high price ranges.

APPOINTMENTS 5 YEARS AT A GLANCE



*source: RE/MAX Escarpment & Niagara internal data.