

# APPOINTMENT CENTRE

FEBRUARY 19-25, 2023



**RE/MAX**  
**NIAGARA &**  
**ESCARPMENT**  
 Realty Ltd., Brokerage  
 Realty Inc., Brokerage  
Independently Owned & Operated

**WEEKLY APPOINTMENT BREAKDOWN**

**3,419**  
 appointments booked

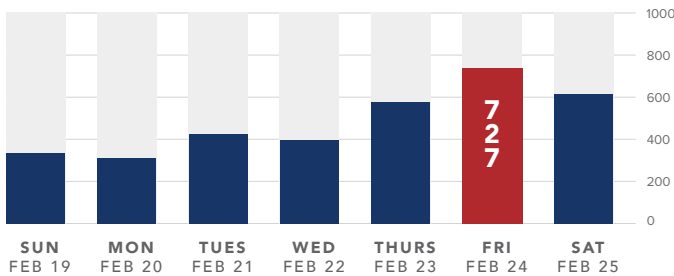
**+0.5%**  
 % change over previous week

**210**  
 new listings this week

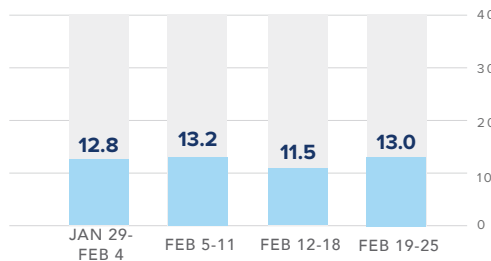
**262**  
 total properties SOLD this week

**13.0**  
 \*Appointment/Sold Index

## APPOINTMENTS - A WEEK AT A GLANCE



## APPOINTMENT/SOLD INDEX PAST 4 WEEKS



\*This number assesses the relationship between properties that sold this week and the number of appointments made during the same week, thereby measuring Buyer motivation.

## MONTHLY COMPARISON 2022 vs 2023

**19,691**  
 total appointments: Feb 2022

**17,929**  
 total appointments: Feb 1-25 2022

**12,452**  
 total appointments: Feb 1-25 2023

**-30.5%**  
 % change 2022 vs. 2023

Appointments increased by +0.5% over the previous week, as February continues to be strong.

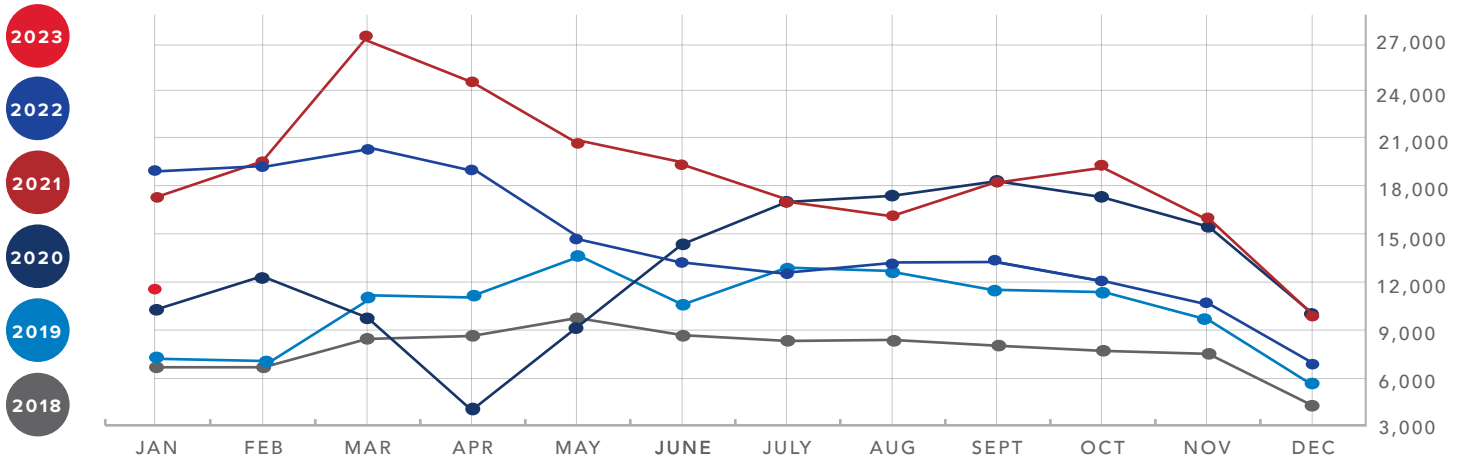
The appointment/sold index inched upward to 13.0, similar to 2 weeks ago. This indicates a steady pace to the market, however, inventories are being absorbed at a rapid rate, this measurement may drop further if more inventory does not come to market.

The \$1-2M price range continues to take the #1 spot in Halton and Hamilton, followed by mid-high price ranges. Niagara price ranges shifted slightly, but continues to represent the mid-high price ranges.

## TOP 5 PRICE RANGES

HAMILTON			HALTON			NIAGARA		
	Prev. Week	Current Week		Prev. Week	Current Week		Prev. Week	Current Week
#1	TIE \$1-2M & 700-750k	\$1-2M	#1	\$1-2M	\$1-2M	#1	\$950k-1M	\$550-600k
#2	TIE \$550-600k & \$600-650k	\$550-600k	#2	\$2M+	\$800-850k	#2	\$650-700k	\$450-500k
#3	\$650-700k	\$750-800k	#3	\$950k-1M	\$550-600k	#3	\$500-550k	\$950k-1M
#4	\$750-800k	\$650-700k	#4	\$650-700k	\$600-650k	#4	\$1-2M	TIE \$500-550k & \$1-2M
#5	\$500-550k	\$800-850k	#5	\$450-500k	\$400-450k	#5	\$450-500k	\$650-700k

## APPOINTMENTS 5 YEARS AT A GLANCE



\*source: RE/MAX Escarpment & Niagara internal data.