

APPOINTMENT CENTRE

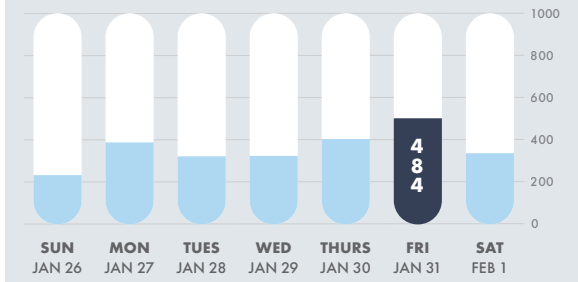
JANUARY 26-FEBRUARY 1 2025



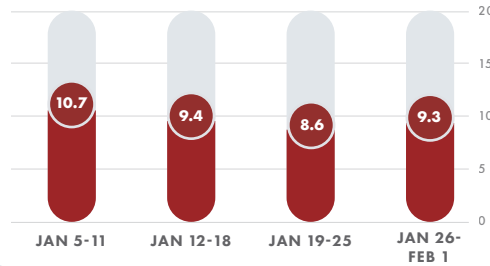
WEEKLY APPOINTMENT BREAKDOWN



APPOINTMENTS — A WEEK AT A GLANCE

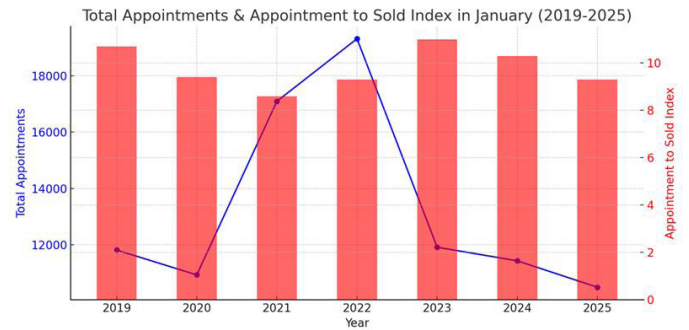


APPOINTMENT/SOLD INDEX PAST 4 WEEKS



The appointment/sold index assesses the relationship between properties that sold this week and the number of appointments made during that same week, thereby measuring buyer motivation.

MONTHLY COMPARISON 2024 VS 2025



* SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

January 2025's total appointments closely match 2020's pre-pandemic numbers, when the market was beginning to stabilize after the intense market of 2017, and the slowdown which occurred in 2018 when the stress test was imposed. This might mean that the market may be returning to pre-pandemic balance, with less extreme fluctuations.

TOP 5 PRICE RANGES

HAMILTON		HALTON		NIAGARA	
Previous Week	Current Week	Previous Week	Current Week	Previous Week	Current Week
1 \$1-2M	\$1-2M	1 \$1-2M	\$1-2M	1 \$550-600k	\$550-600k
2 \$650-700k	\$650-700k	2 \$2M+	\$2M+	2 \$1-2M	\$650-700k
3 \$750-800k	\$550-600k	3 \$850-900k	\$450-500k	3 \$650-700k	\$1-2M
4 \$600-650k	\$600-650k	4 \$650-700k	\$750-800k	4 \$450-500k	\$500-550k
5 \$450-500k	\$750-800k	5 \$950k-1M	\$700-750k	5 \$600-650k	\$450-500k

APPOINTMENTS 4 YEARS AT A GLANCE

