APPOINTMENT CENTRE

SEPTEMBER 21-27, 2025

ENOSTATS

WEEKLY APPOINTMENT BREAKDOWN

- **2,938** appointments booked
- **-3.1%** % change over previous weeks
- **368** new listings this week
- **254** total properties SOLD this week
- **11.5** * Appointment/ Sold Index

MONTHLY COMPARISON 2024 VS 2025

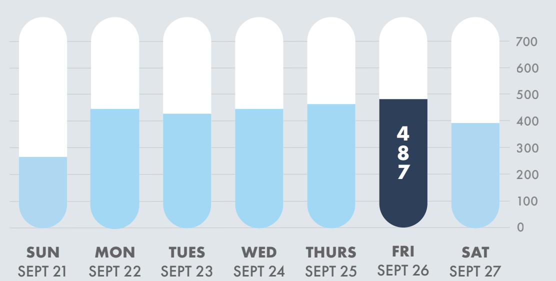
12,371	11,192	11,315	1.1%
total appointments: September 2024	total appointments: September 1 - 27, 2024	total appointments: September 1 - 27, 2025	% change 2024 vs. 2025

WEEKLY | SALES TO NEW LISTINGS RATIO

REGIONAL*	ENO
58.8%	69.0%

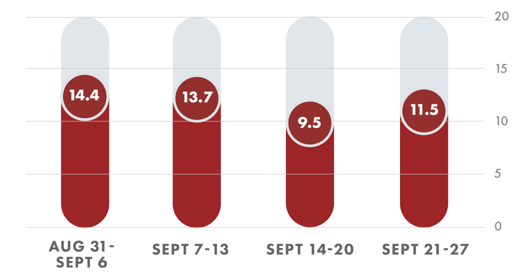
*(Hamilton, Niagara, Halton, Haldimand)

APPOINTMENTS — A WEEK AT A GLANCE



APPOINTMENT/SOLD INDEX

PAST 4 WEEKS



12.3 30 day average

TOP 5 PRICE RANGES

HAMILTON REGION

	Previous Week	Current Week
1	$700K - 799K	$600K - 699K
2	$600K - 699K	$500K - 599K
3	$500K - 599K	$1M - 1.49M
4	$1M - 1.49M	$800K - 899K
5	$800K - 899K	$700K - 799K

HALTON REGION

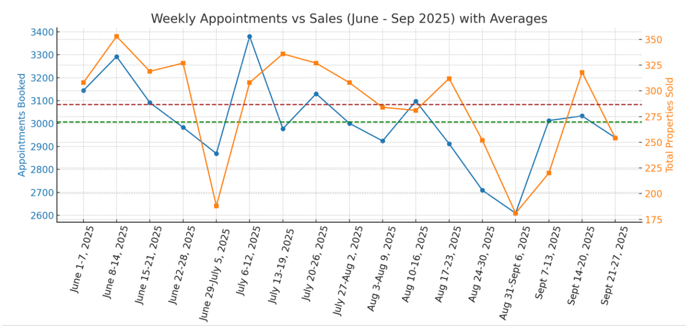
	Previous Week	Current Week
1	$1M - 1.49M	$1M - 1.49M
2	$900K - 999K	$1.5M - 1.49M
3	$1.5M - 1.99M	$900K - 999K
4	$700K - 799K	$700K - 799K
5	$800K - 899K	$2M+

HALDIMAND REGION

	Previous Week	Current Week
1	$400K - 499K	$800K - 899K
2	$700K - 799K	$700K - 799K
3	$500K - 599K	$500K - 599K
4	$800K - 899K	$600K - 699K
5	$600K - 699K	$900K - 999K

NIAGARA REGION

	Previous Week	Current Week
1	$600K - 699K	$500K - 599K
2	$500K - 599K	$400K - 499K
3	$400K - 499K	$600K - 699K
4	$700K - 799K	$700K - 799K
5	$800K - 899K	$800K - 899K



*SOURCE: RE/MAX ESCARPMENT & NIAGARA INTERNAL DATA

Sales Average   Appointment Average

Appointments have stayed fairly stable throughout the summer. They have hovered right around the average with only mild week-to-week shifts.
Sales tracked appointments closely, with no big divergence, which tells us the market is converting showings into sales at a healthy pace.
Summer seasonality did not really show up in 2025, which should spillover into the fall possibly pushing weekly appointments up from summer averages.
Activity should taper off late November, but the data so far suggests the year ends higher than 2024's winter baseline because demand hasn't cooled dramatically.
Q4 should be steady, not spiky.....looking forward there will be more of a "slow and steady" pace.

APPOINTMENTS 4 YEARS AT A GLANCE