

Glovo!

OUR YEAR IN REVIEW



- January
- February
- March
- April
- May
- June
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Glovo&COVID

✓ The year started quite normal, recovering from a long night. The most ordered thing was McMenú® Big Mac®!



Italy

✓ Launch of the first Cook Room in Milan



Social impact

✓ Glovo announced its commitment to reach **CARBON NEUTRALITY IN:**

2 YEARS



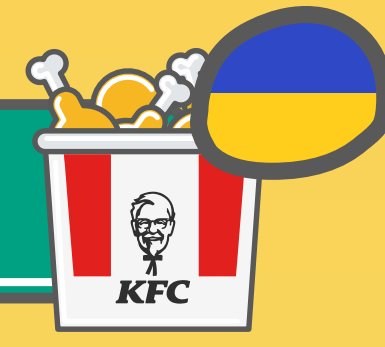
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Social impact

✓ Glovo partners with Migracode to provide coding courses to migrant communities.



EEMEA



✓ KFC in Ukraine



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Glovo&COVID

✓ We continued operating in all of the markets, except Peru and Morocco. Delivery became an **essential service** during lockdown

✓ Masks were difficult to procure, but we made it: we provided



133,000 MASKS,



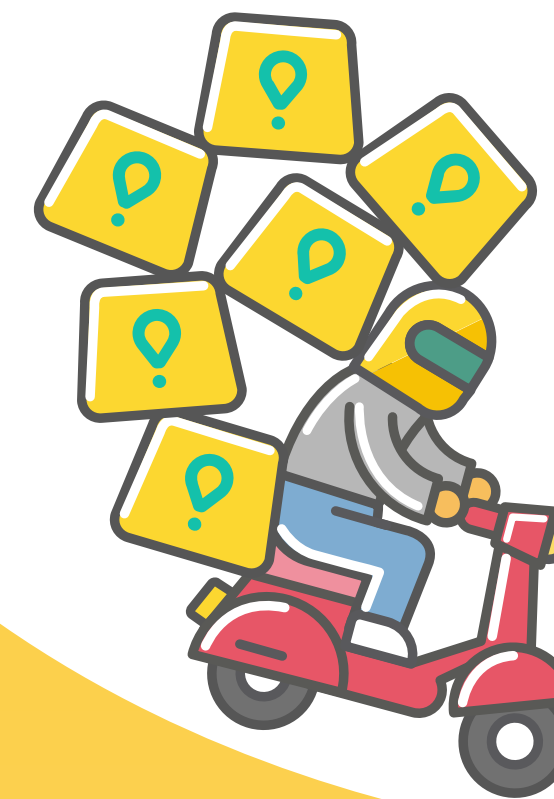
71,000 PAIRS OF GLOVES AND



2,500 LITRES OF HAND SANITISER GEL

worldwide to couriers

✓ The **contactless** delivery protocol was implemented



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Italy

✓ Launch of the first Darkstore in Milan

Portugal

✓ Biggest pharma chain rolled out to whole country in 3 days

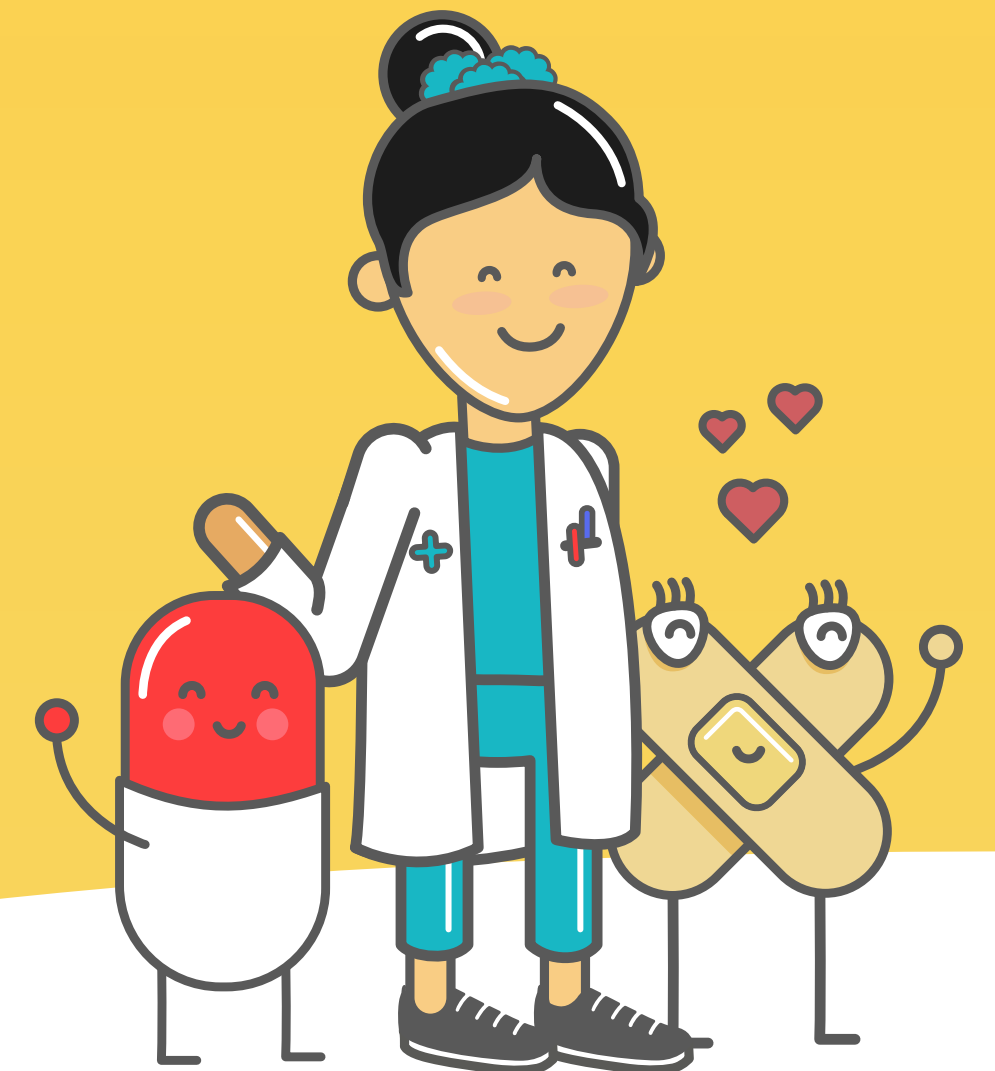


Spain

✓ Free pharma delivery

EEMEA

✓ KFC in Kazakhstan



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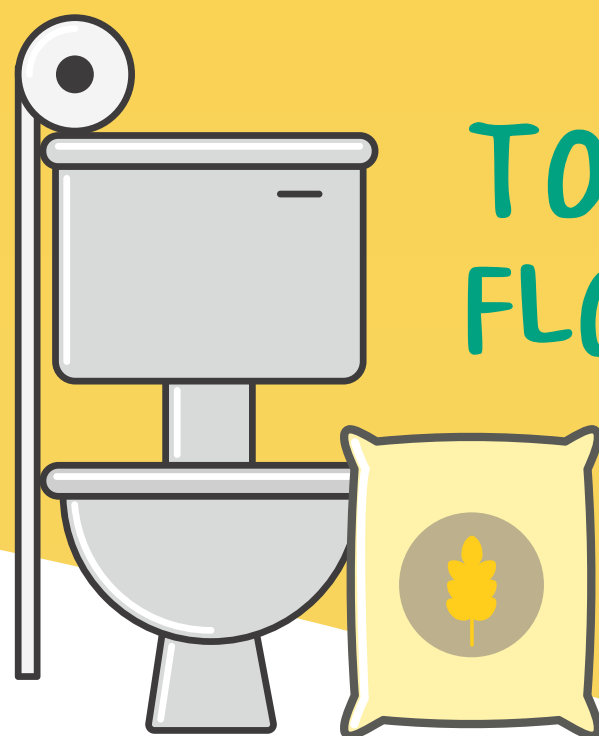
Glovo&COVID

✓ Became the door to the outside world for many people.

We sent each other food, cakes, presents, cell phones and chargers to stay connected.



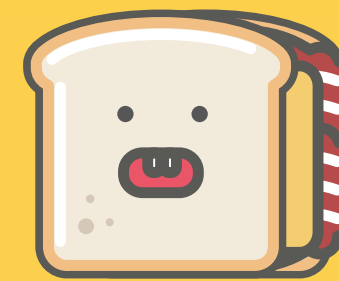
TOILET PAPER SALES x2
FLOUR SALES x3



Social impact



✓ Glovo starts raising users' donations directly through the app to support the Federation of Food Banks in Spain



Partnership with Zurich to deliver more than 5500 meals to doctors in all Catalunya.

Latam

✓ Perú - Launched partnership with Starbucks



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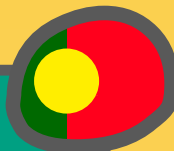
EEMEA



✓ Launched partnership with IDEA, top supermarket in Serbia



Portugal



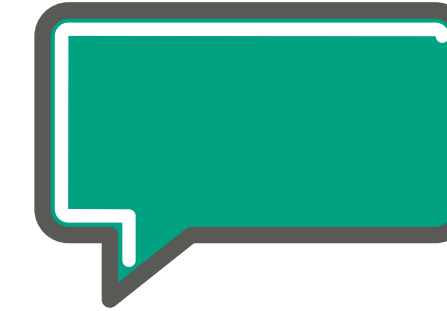
✓ First Darkstore launched



Spain



✓ Agreements with Spanish local polices to fight against fraud and illegal substances dealing



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Glovo&COVID

✓ **ALCOHOL** orders vs. 2019
more than **DOUBLED!**



Social impact

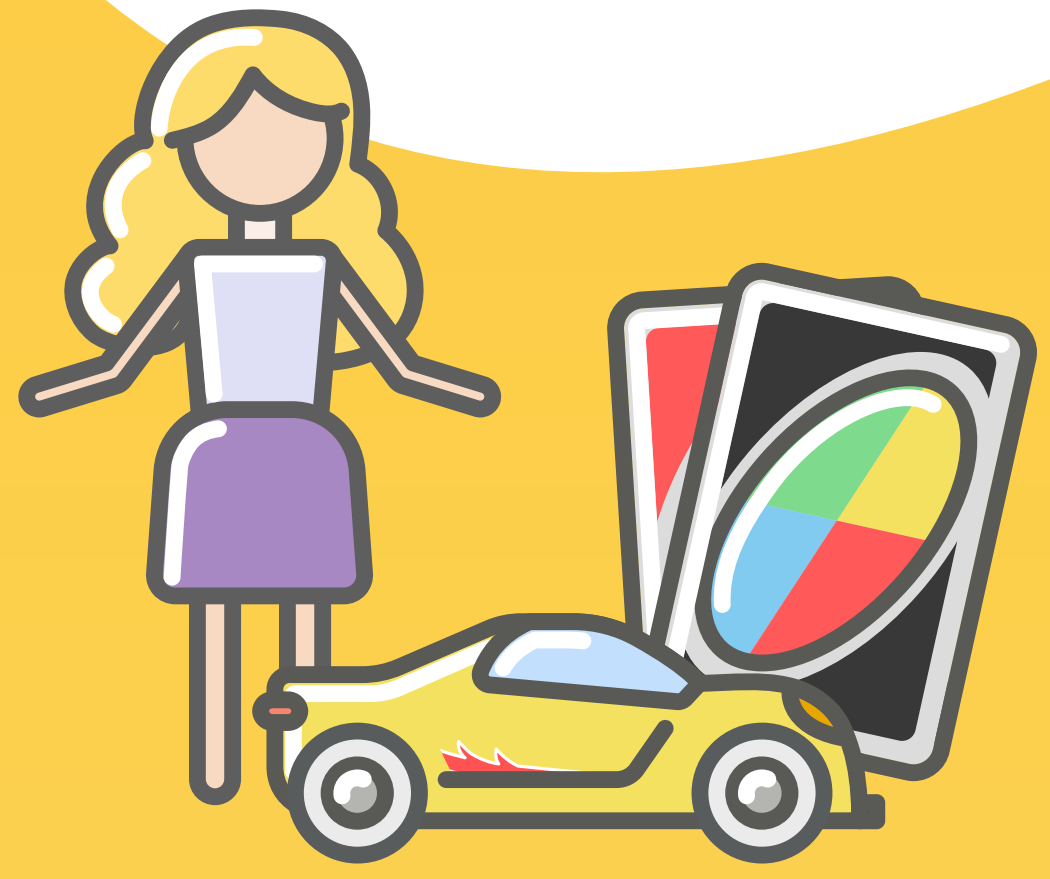
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 ✓ Creation of a hotline in Romania for elderly people to order groceries through Glovo without having to get out of their homes
- 
 ✓ Partnership with the Pepsico Foundation to deliver more than 10,000 meals to doctors in Poland. Glovo Ukraine together with Mastercard gathered 20k EUR for doctors
- 
 ✓ **GLOVO UKRAINE LAUNCHED STRATEGIC SOCIAL IMPACT PARTNERSHIP WITH SOS CHILDREN'S VILLAGES**

Latam

✓ Honduras - Launched partnership with Walmart for groceries



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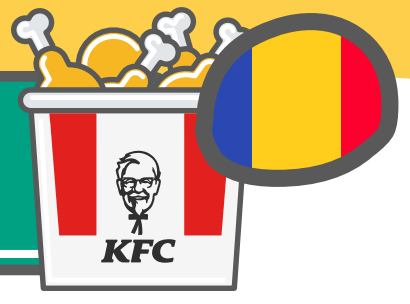
Italy

✓ TOYS
delivery with Mattel



EEMEA

✓ Launched partnership with KFC in Romania, last big chain in the market



Spain

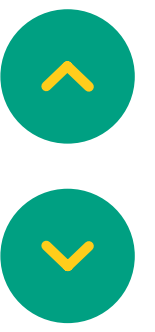
✓ GoXo by David Muñoz can be ordered exclusively through Glovo



✓ Launched partnership with Carrefour in Kenya



Carrefour



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Glovo&COVID

✓ Glovo onboarded **18K STORES** during Q2 2020, globally, helping them navigate the lockdowns

Social impact

✓ Glovo will compensate 100% of emissions from delivery through a partnership with Pachama

Portugal

✓ Milestone of 200 groceries stores achieved

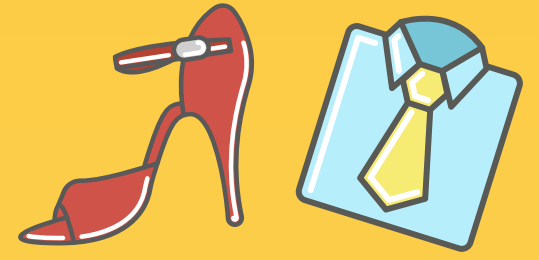


Spain

✓ Signed-up collaboration agreement with riders associations in Spain

Italy

✓ **FASHION** delivery with PINKO



Latam

✓ Guatemala - Launched partnership with Shell for convenience groceries

EEMEA

✓ Signed our last big food chain KFC in Kenya



✓ Partnership with McDonald's in Morocco

✓ Launched Prime in Romania



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Social impact

✓ More than **100K SOCIAL ORDERS** for NGOs since the beginning of the pandemic



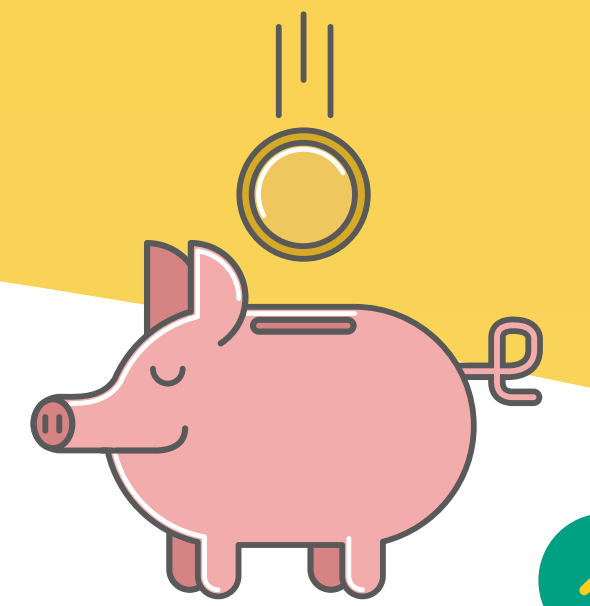
Portugal

✓ Implemented **Drop Off point** for food cancelled orders, which revert directly to NGOs



EEMEA

✓ From Q2, all EEMEA countries are **operationally profitable**



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Social impact

✓ Only **8%** of orders globally request **cutlery**, it seems that the Glovo community doesn't like plastic waste!



✓ **Job Board** and City of Opportunities project, to help Glovers identify other job opportunities and interesting summer activities in their cities



EEMEA

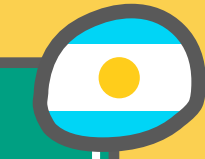


✓ Reached 30 cities opened in Romania

Launched partnership with Ikea in Romania



Latam



✓ Argentina - New Buenos Aires regulation for riders, providing them a license to operate



Spain



✓ Launched Taco Bell



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Social impact

✓ We announce the creation of **GLOVO ACCESS** a new service for NGOs and social causes to access to last-mile logistics in a cheaper way

EEMEA

- ✓ Launched Prime in Croatia
- ✓ Launched Prime in Ukraine
- ✓ Launched our second Cook Room in Kiev



Italy

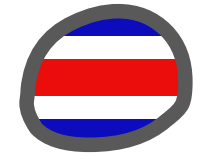
- ✓ Project with IT Food Bank against food waste involving partners
- ✓ Collective bargaining agreement signature in Italy

Latam

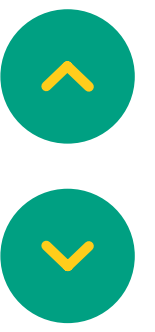
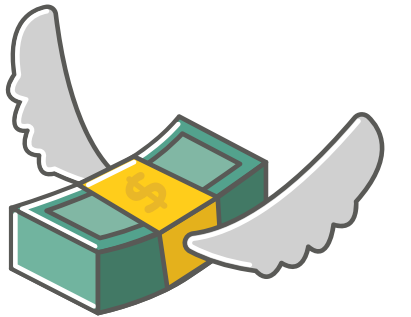
✓ Glovo sells its operations in Latin America to Delivery Hero for up to €230 million, including a €60 million performance-based earn-out.



✓ Argentina - Finalists at Sabre Awards for the video "Heroes sin Capa" about Glovo's communication during COVID.



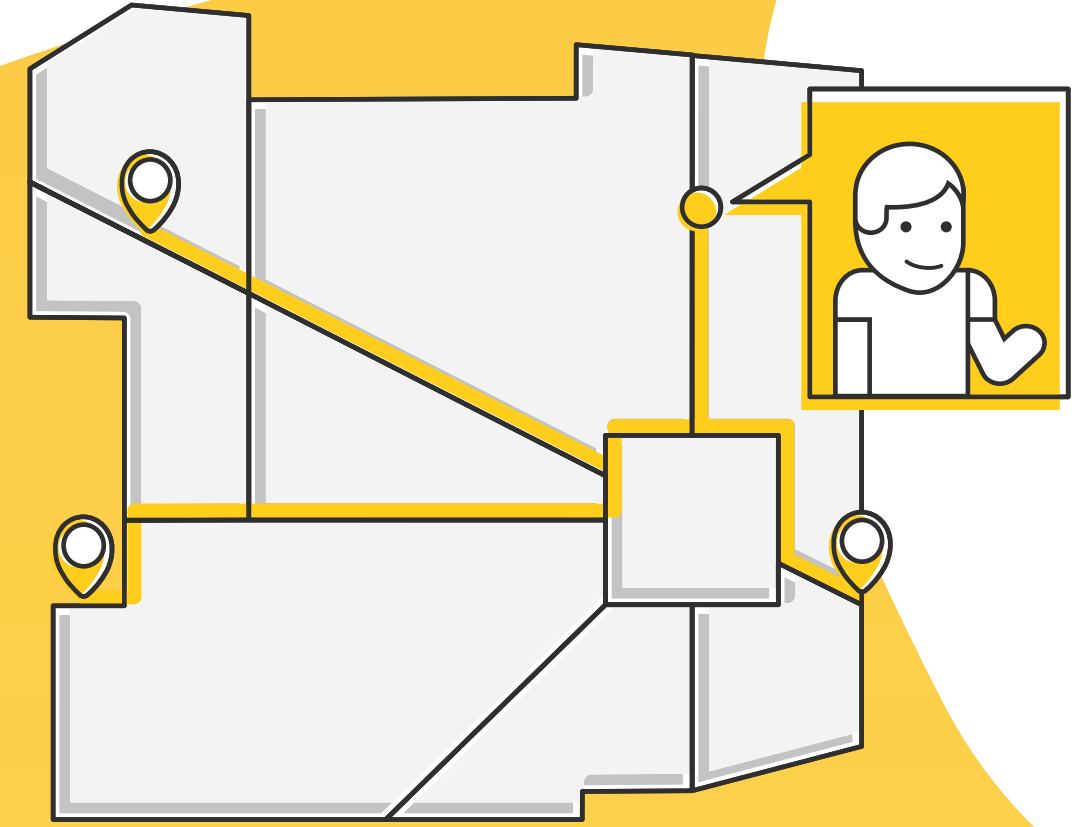
✓ Costa Rica - Launched partnership with Pizza Hut



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New countries

✓ Glovo launching in Moldova, Uganda and Kyrgyzstan expanding footprint in Eastern Europe, Sub Saharan Africa and Central Asia



Social impact

✓ Our 1st Social Impact Day in Abidjan



Italy

✓ Launch of the Take-Away service at zero commissions for partners until end of the year



Latam

✓ Ecuador - Glovo and the National Narcotics Division of Ecuador signed a deal for a campaign to reduce illicit drug traffic in the country.



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Products

✓ The arrival of
Q-COMMERCE



Social impact

✓ Launch of **GlovoPro** in Latam, our certificate for glovers to facilitate the search of new job opportunities after being a courier!



EEMEA

✓ Launched our first
Cook Room in Tbilisi



Spain



✓ Launched
Starbucks



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Glovo&COVID

✓ From April onwards till end of Oct
30K NEW STORES
 joined Glovo

Social impact

✓ Delivery of “wishes” for
 Make-A-Wish International
 in Spain, Italy and Portugal

EEMEA

- ✓ Morocco - Collaboration started with Aicha Chenna foundation
- ✓ Launching Prime for the first time in Africa with Morocco and Kenya

Italy

✓ Partnership with
 FLYING TIGER shops
 for Christmas

HAPPY
 NEW
 YEAR

Glovo
 PRIME



Glovo!

2021 HERE WE GO!